Rec'd 4/10/24

BARBERS' CHAIRS
FURNITURE
AND
BARBERS' SUPPLIES



CONVERSE

Beauty & Barbers' Supply Co.

28 N. First St. - - Phoenix, Ariz.

ILLUSTRATED
CATALOG

BARBERS' CHAIRS
AND
BARBER SHOP EQUIPMENT

CONVERSE
Beauty & Barbers' Supply Co.
28 N. First St. - - - Phoenix, Ariz.

CATALOG No. 21

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TERMS

To Insure Promptness and avoid mistakes write your name and address plainly. State how goods are to be sent: Express, Parcel Post or Freight. Have all items ordered **together** in your letter or on order blank, giving each article a separate line. State: What you want, number, size and its price. **Do not cut illustrations from this book,** you may want to see them later.

Express—If ordered to be sent this way C. O. D. send enough money to cover charges coming and going; for we would have to pay them if for any reason goods were not accepted by you. Orders for less than $3.00 should be accompanied by full amount of cash. Express charges on furniture or heavy boxes are high, and such goods should always be ordered by freight.

Parcel Post—Parcels weighing 8 ounces or less, mailable at 1½ cents for each 2 ounces or fraction, regardless of distance. More than 8 ounces up to 50 pounds mailable at the pound rates applying to your zone; a fraction of a pound being considered a full pound. **Parcel Post packages are only safe when insured.** In ordering by parcel post, send full price of same, necessary postage at your zone rate and add insurance fee.

Freight—Goods weighing over 50 pounds are cheaper sent by freight. Unless you instruct us how to ship we use our best judgment. We make no charge for boxing or cartage.

Parcel Post Insurance Rates—5c will insure against loss on any parcel valued up to $5.00; 8c from $5.01 to $25.00; 10c from $25.01 to $50.00. All parcel post packages are insured unless otherwise instructed.

Safe Delivery Guaranteed—We will replace any goods broken or lost in transit, provided you furnish us with the freight or express bill with breakage or shortage noted thereon by the railroad or express company's agent in your city. Safe delivery by parcel post will not be guaranteed unless same is insured.

Terms—Parties who are not known to us should accompany orders with sufficient cash to insure acceptance of their goods when shipped.

Remittance should be made by Registered Letter, Post Office Money Order, Express Money Order or Bank Draft made payable to us. Postage Stamps will be accepted for orders under $1.00. Do not send personal checks, as the banks are making heavy charges for handling them.

When ordering Chairs or Furniture, a deposit of at least one-fourth the amount should accompany order.

Furniture—When ordering Furniture, state finish wanted. When ordering Chairs, be careful to state color of enamel and of leather wanted and also whether trimmings are to be chromium plated or nickel plated.

Instalment Plan—We sell Chairs and Furniture on the instalment plan. Write for particulars.

Acknowledgments—We acknowledge the receipt of every order—hence, if you do not hear from us within a reasonable length of time, write us again. Your first letter may have been lost in the mail.

INTRODUCTORY

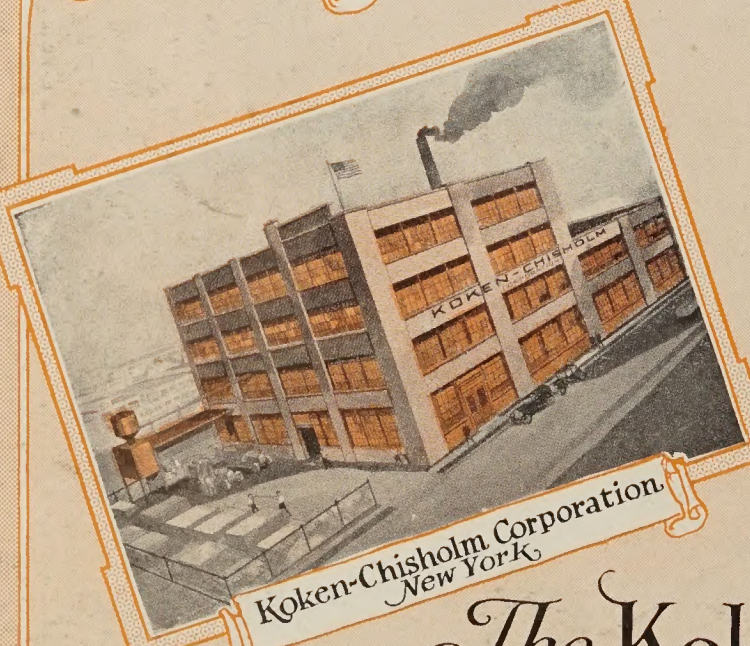
THIS catalog quotes a complete line of barbers' chairs and barber shop equipment, and we invite your careful perusal of its pages. We endeavor to keep abreast of the times, and our catalog will be found replete with up-to-date merchandise.

If you are contemplating the purchase of barbers' chairs, or barber shop equipment, we shall be very glad to hear from you, to quote prices and terms, or to give you any other information desired. We are prepared to make prompt shipment, and know that you will find that our prices and terms are right. If you have any old chairs or furniture to trade in, and will let us have a full description of what you have, we shall be very glad to accept them in part payment for the new equipment.

We carry a complete stock of barbers' supplies, and are prepared to fill your order promptly for anything that you may want. Our facilities for serving you are of the very best, and it is our aim to furnish you only with merchandise of dependable quality. We carry in stock everything that is needed in the daily routine of your business, whether this is the tool that you use, or the toilet preparation that you are dispensing to your customer. If you do not find upon the following pages the article that you are looking for, we should be very glad indeed to hear from you, and we know that we shall be able to promptly supply your wants.

We thank you for the liberal patronage with which you have favored us in the past, and assure you that we shall greatly appreciate a continuance of this.

Koken Companies *Saint Louis*



Koken-Chisholm Corporation
New York



Koken-White Corporation
Oakland, Cal.

The Koken Plant

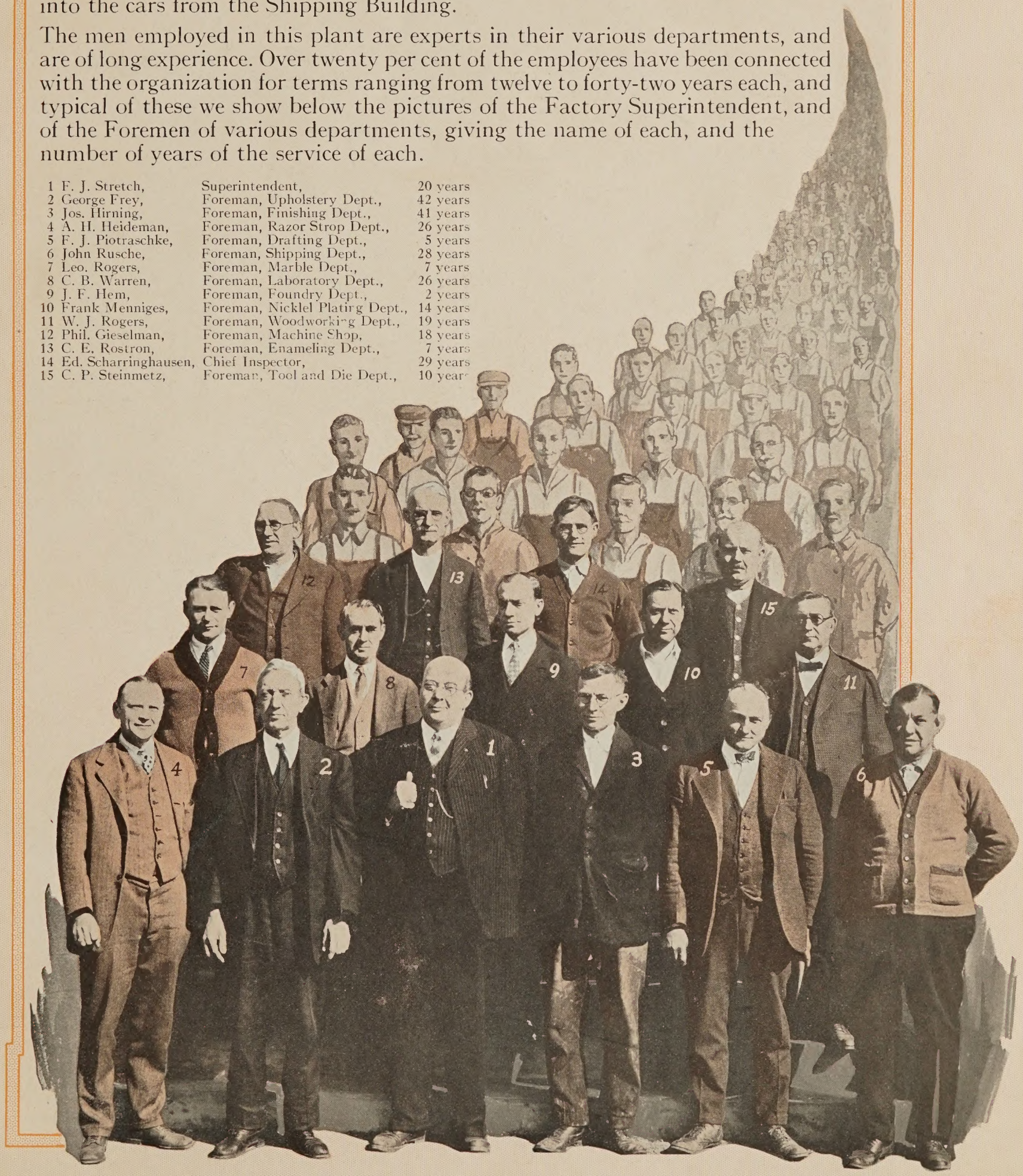
New York — Saint Louis — Oakland, Cal.

THE KOKEN PLANT

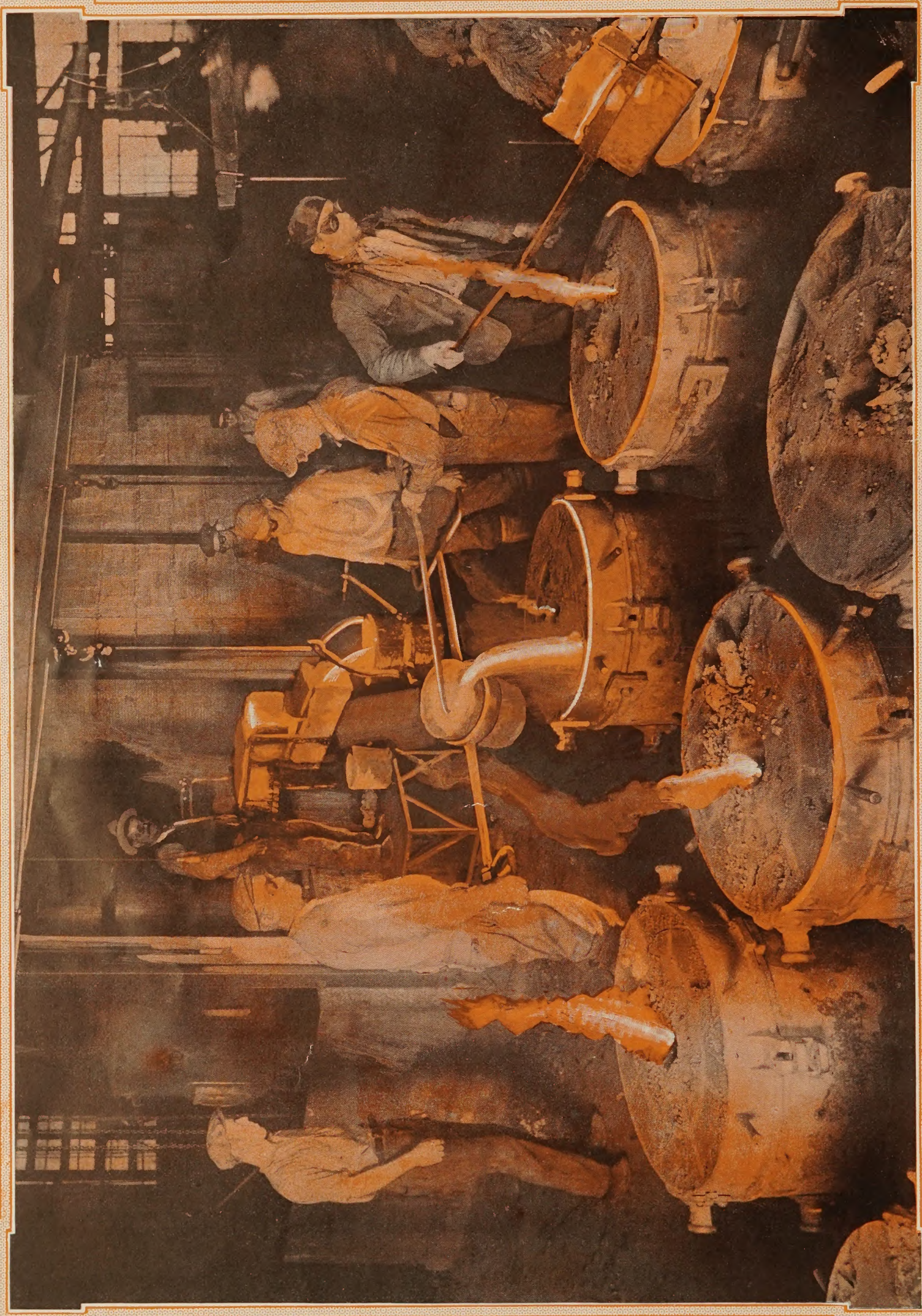
The KOKEN Plant in St. Louis is the largest of its kind in the world. Fifteen acres of ground are covered with buildings constructed of steel, brick and glass, and there is over one-half mile of railroad track upon the premises. Raw materials are unloaded directly from the cars into the various buildings, and the completed product is loaded into the cars from the Shipping Building.

The men employed in this plant are experts in their various departments, and are of long experience. Over twenty per cent of the employees have been connected with the organization for terms ranging from twelve to forty-two years each, and typical of these we show below the pictures of the Factory Superintendent, and of the Foremen of various departments, giving the name of each, and the number of years of the service of each.

1	F. J. Stretch,	Superintendent,	20 years
2	George Frey,	Foreman, Upholstery Dept.,	42 years
3	Jos. Hirning,	Foreman, Finishing Dept.,	41 years
4	A. H. Heideman,	Foreman, Razor Strop Dept.,	26 years
5	F. J. Piotraschke,	Foreman, Drafting Dept.,	5 years
6	John Rusche,	Foreman, Shipping Dept.,	28 years
7	Leo. Rogers,	Foreman, Marble Dept.,	7 years
8	C. B. Warren,	Foreman, Laboratory Dept.,	26 years
9	J. F. Hem,	Foreman, Foundry Dept.,	2 years
10	Frank Menniges,	Foreman, Nicklel Platirg Dept.,	14 years
11	W. J. Rogers,	Foreman, Woodworkirg Dept.,	19 years
12	Phil. Gieselman,	Foreman, Machine Shop,	18 years
13	C. E. Rostron,	Foreman, Enameling Dept.,	7 years
14	Ed. Scharringhausen,	Chief Inspector,	29 years
15	C. P. Steinmetz,	Foreman, Tool and Die Dept.,	10 years



THE KOKEN PLANT



Foundry

THE KOKEN PLANT



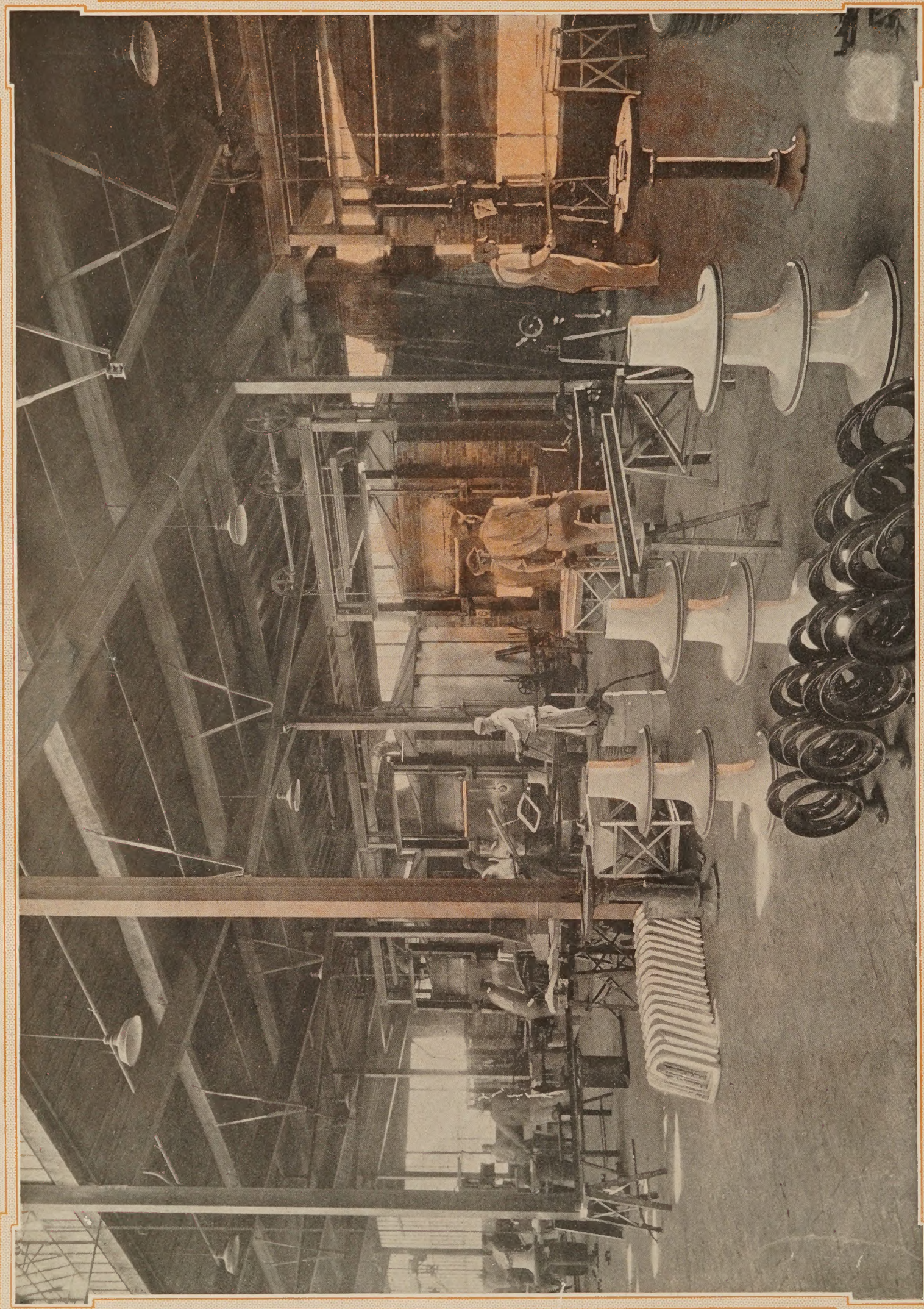


OUR FOUNDRY Building is devoted exclusively to making castings used by us in our own business. No other manufacturer of such chairs makes his own castings, but in the manufacture of KOKEN chairs we begin at the very beginning, and the carload of pig iron, and of coke, etc., that are dumped into this Foundry Building from the railroad cars on our own track find their way through the various buildings and departments illustrated upon the following pages. Pig iron is transformed into a barbers' chair on our own premises.

This foundry is equipped with all of the latest machinery particularly adapted to our special needs. Cores and moulds come from machines of various types, and when the molten iron from the cupola is poured, as it is every afternoon, the visitor to the plant views a busy scene. The building is so designed that there is a complete absence of dangerous and objectionable gases and fumes which often, in foundries, endanger the health of the men. Ours is a daylight foundry.



THE KOKEN PLANT



Enameling Department

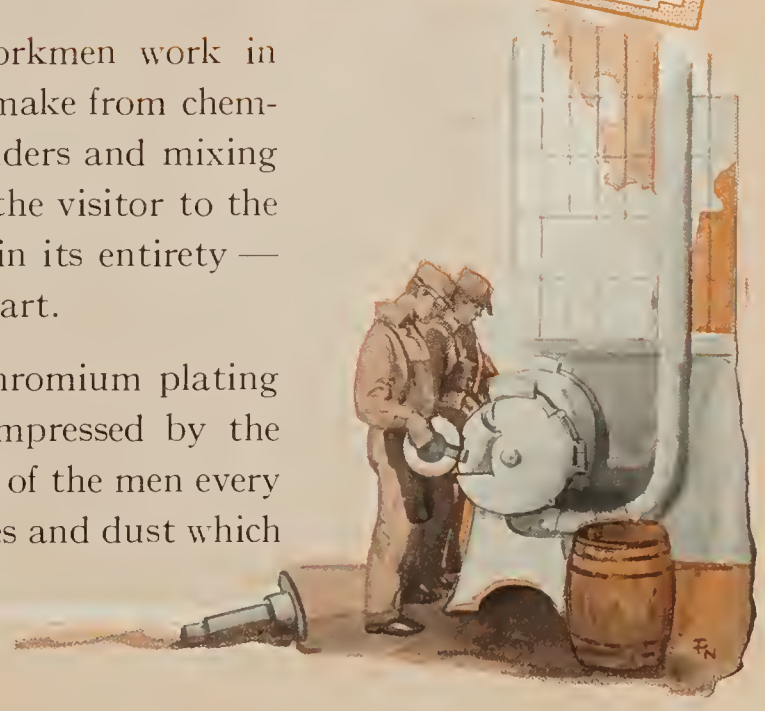
THE KOKEN PLANT



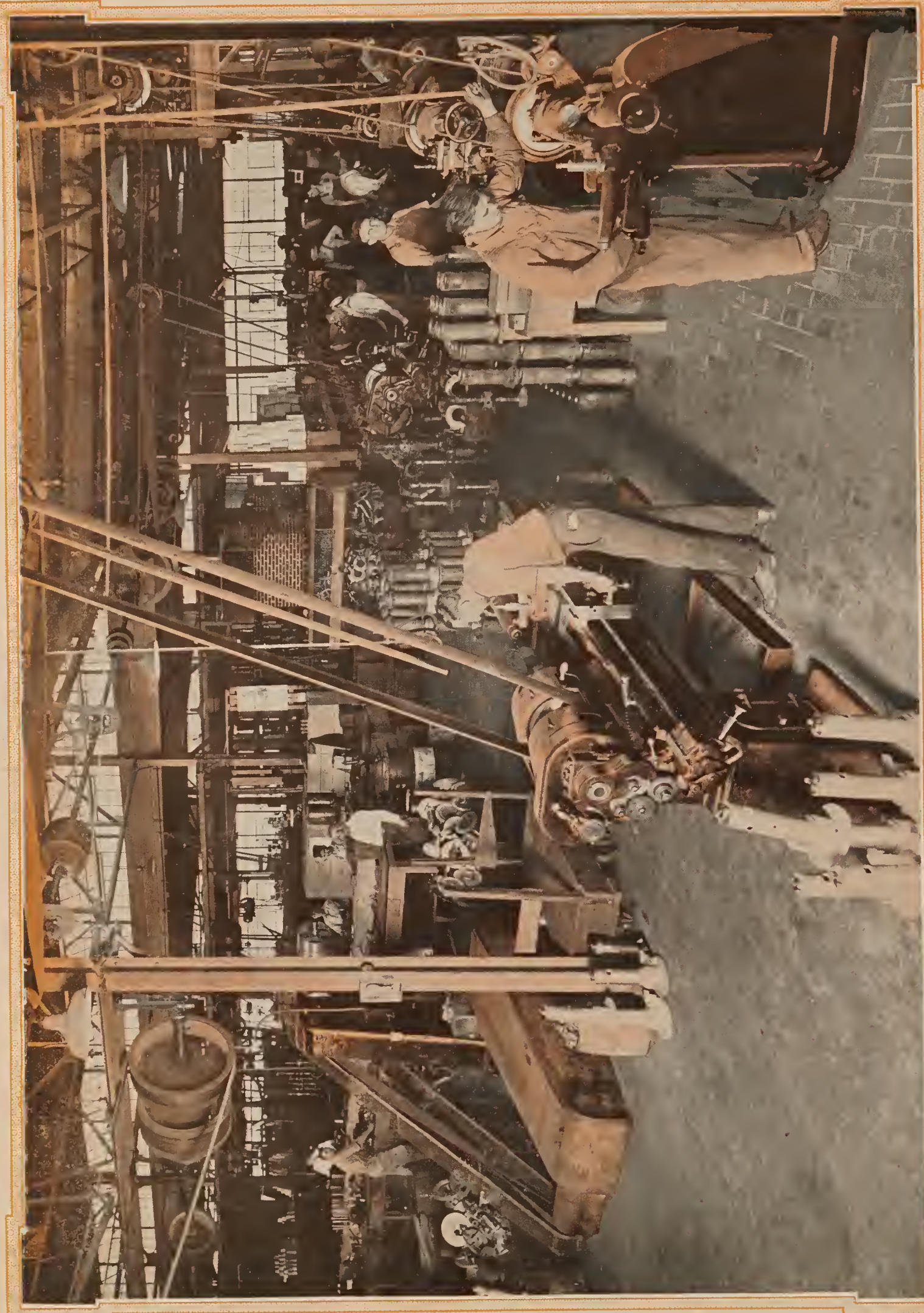


IN OUR ENAMELING DEPARTMENT we porcelain enamel, in white or in colors, those parts of the chair which are to be finished in this way. Here the castings are placed in ovens heated to a temperature of 1800 degrees, but exhaust fans and air ducts reduce the temperature of the room to a minimum, so that in spite of this intense heat the workmen work in comparative comfort. In this department we make from chemicals the enamel powder; and the smelters, grinders and mixing machines are a constant source of interest to the visitor to the plant. Here the process of enameling is done in its entirety — from the chemicals to the finished enameled part.

In our PLATING DEPARTMENT we do chromium plating and nickel plating, and here again one is impressed by the fact that in an endeavor to protect the health of the men every known means is provided for carrying off fumes and dust which are generated by these processes.

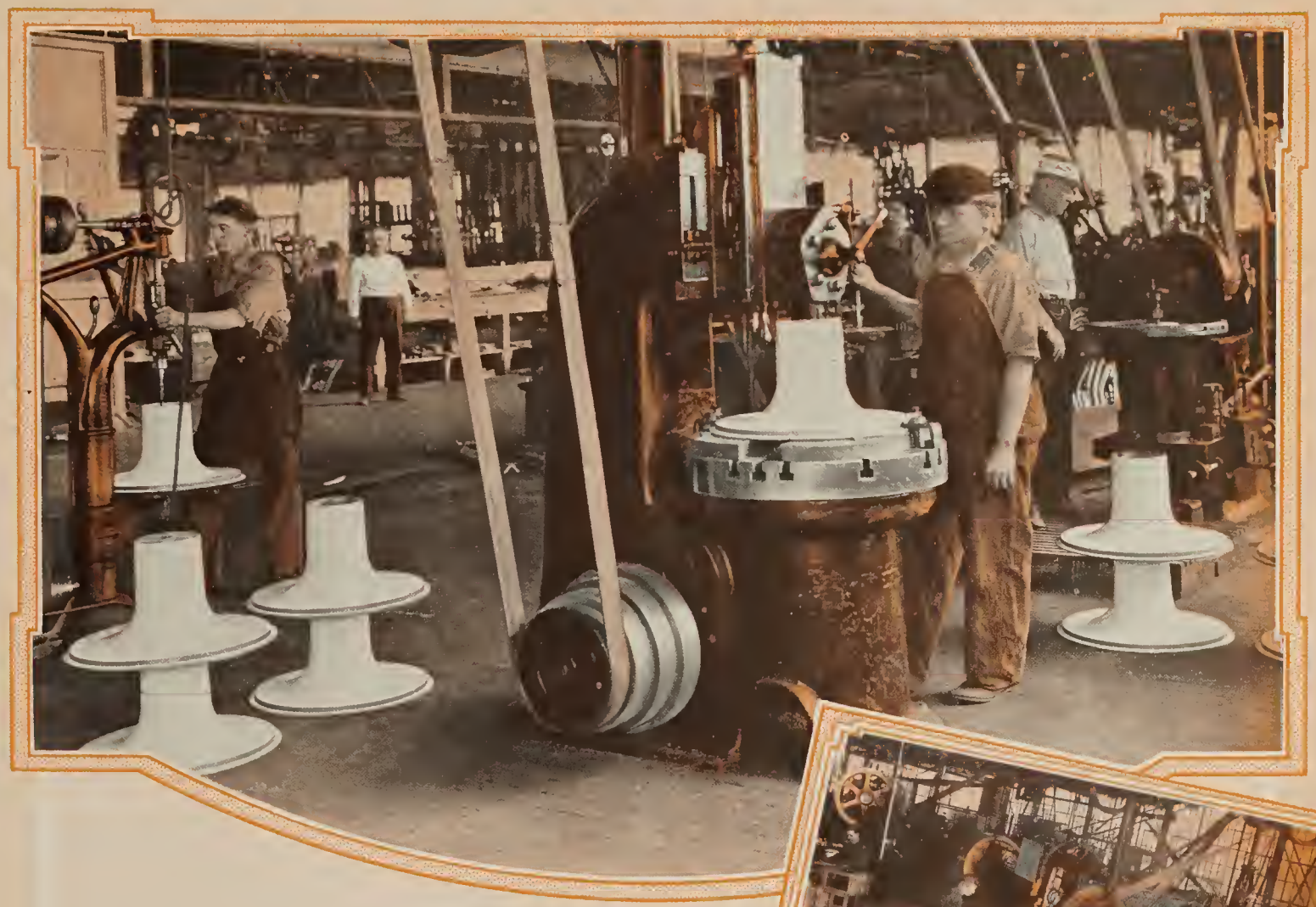


THE KOKEN PLANT



Machine Shop

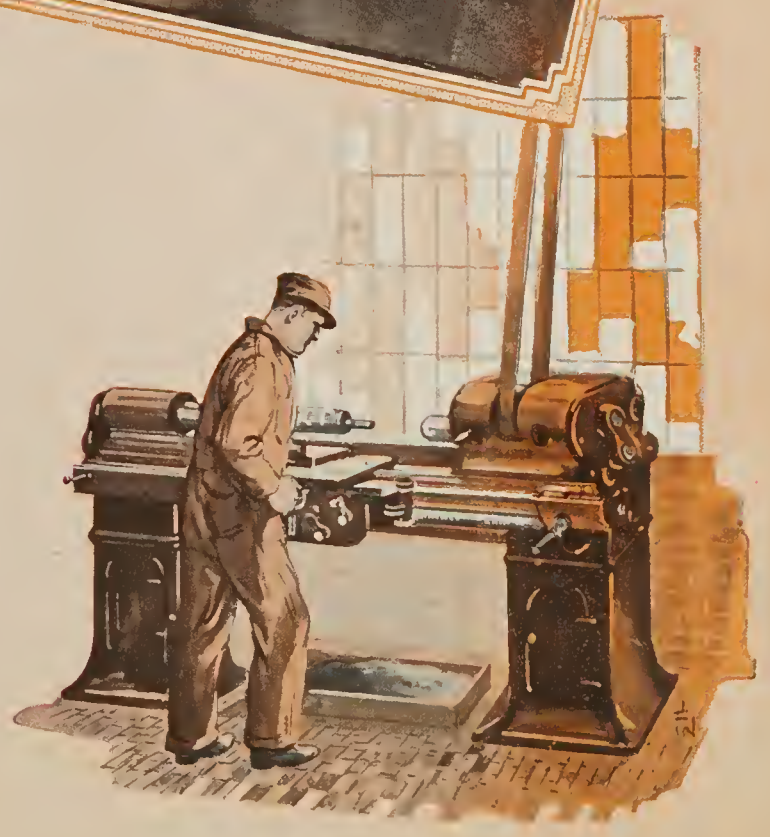
THE KOKEN PLANT





OUR MACHINE SHOP Building is equipped throughout with machinery of most modern type, and much of which has been especially designed for our particular work. Here all of the castings pass through lathes, milling machines, drill presses, and machines of various types, all working with that precision necessary to insure the accurate and easy-working of the lock of the barbers' chair. Inspection and tests are frequent in this department, the various parts being approved as they are made, with a final test and inspection of the complete lock when it is assembled. All of this is very essential to the easy-working qualities of the barbers' chair, and to its long life. Long experience has proven this, and it is because of rigid care in this department that KOKEN chairs give such long and satisfactory service.

In this building is found also our SHEET METAL DEPARTMENT, in which are made such articles as towel urns, shaving paper vases, sterilizing cabinets, metal tables, etc.



THE KOKEN PLANT







THE UPHOLSTERY DEPARTMENT is one of our principal departments, for we have always believed that the upholstered parts are a very essential part of the chair. We are sure that no department has had more careful study than this one, but we have been well repaid for the time and effort that has been put into it, because KOKEN Chairs are known for their excellence of upholstery. The seat and back of a KOKEN Chair are comfortable, durable, and lasting. This is only because proper materials are used, and proper attention is paid to workmanship. Men in this department are of long experience, and as we make nothing but chairs for barber shops and beauty shops they know exactly how the upholstered parts of such chairs should be made.

Working conditions in this department are excellent, as indeed they are throughout the plant. Plenty of windows afford an abundance of daylight and fresh air. The foreman of this department has been with us for forty-two years — our oldest employee in point of service.

THE KOKEN PLANT





THIS ASSEMBLY DEPARTMENT is probably the most interesting to the visitor. In all of the other buildings only parts of the barbers' chair are to be seen—and in process of finishing; but here in the Assembly Department the completed barbers' chair takes form, and through this department there passes a complete chair every ten minutes during every working day throughout the year.

It is into this department that the enameled parts come from the Enamel Building, the plated parts from the Plating Building, the upholstered parts from the Upholstery Building, and the locks and other mechanical parts from the Machine Shop. This Assembly Department is one of action, and these various parts pour in from the various buildings, only to pass out quickly in the form of completed chairs. It is in this department that inspection is thorough and most rigid. When the chair is completed it must have the final O.K. of the Chief Inspector before it can pass, and then it goes to the Shipping Building, where it is packed and shipped.

In this building barbers' poles are also assembled. Various parts come together here from various departments, and are assembled into KOKEN Revolving and Illuminated Poles.



THE KOKEN PLANT







IN OUR MILL BUILDING we manufacture completely, mirror cases, cabinets and furniture for barber shop equipment. This building covers two and one-half acres of ground, and is the largest of our group of buildings.

Adjacent to the building are our lumber yards, into which are loaded, direct from the railroad cars, lumber of various kinds. The lumber is piled in the yard for periods ranging from two to three years, which insures a thorough air seasoning. After the lumber has been allowed to season in the yard for a proper length of time, it passes through our specially constructed dry kilns, in which every bit of moisture is removed from the lumber. From the dry kilns the lumber passes immediately into the end of the Mill Building in which are installed all kinds of woodworking machinery of modern type. Saws, planers, jointers, sanders, dove-tailing machines, etc., convert the lumber into pieces of proper shape and size which are passed on to cabinet makers. Here men of long experience in this particular work put together all of the various pieces of furniture that go to make equipment of the modern barber shop.

THE KOKEN PLANT





OUR WOOD FINISHING DEPARTMENT is where all of the cabinets, tables, mirror frames, etc., are enameled in various colors, or receive the finish in varnish that may be required. This department is equipped with spray booths that are modern in type, and which are so constructed that fumes and odors are carried off in air ducts, adding greatly to the comfort and health of the men. Particular attention is paid to cleanliness so that there is no dust to mar a high class finish.

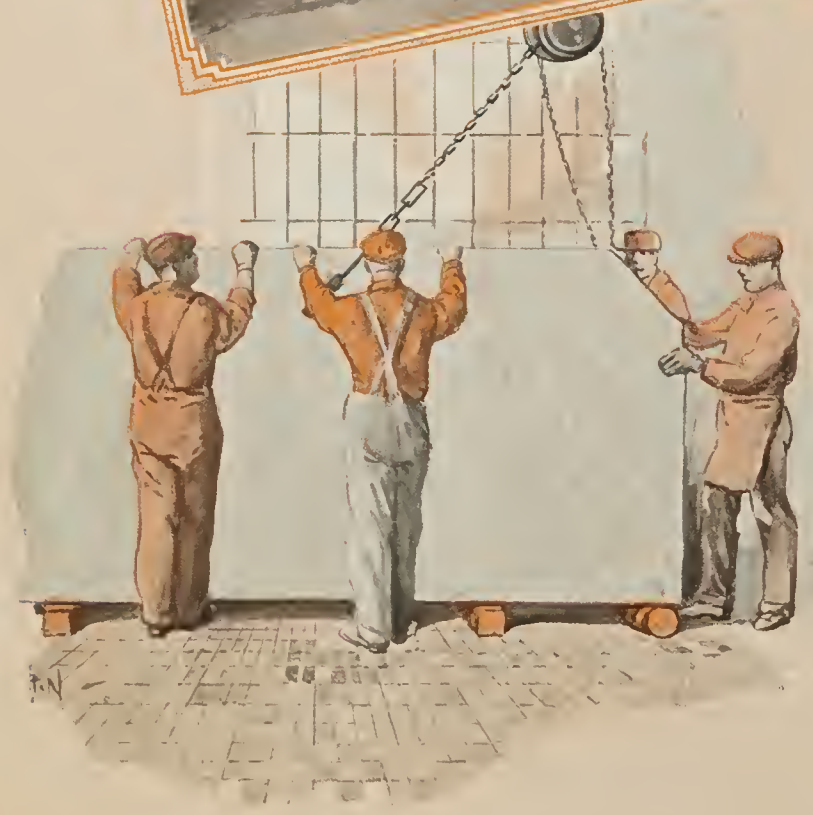
In our ASSEMBLING DEPARTMENT the various parts of the mirror case are brought together and fitted. Into this department comes the wood frames from the Finishing Room, the marble from the Marble Department, enameled parts from the Enameling Department, and nickel plated parts from the Plating Department, and all of these are assembled together into a completed piece of furniture as it is delivered to the customer. It is in this department that the mirror case is set up complete, just as it will appear in the barber shop. When everything has been properly fitted together, all of the parts are numbered, and then the mirror case is taken apart and packed for shipment.



THE KOKEN PLANT







IN OUR MARBLE DEPARTMENT we receive blocks of Italian marble direct from Italy. These blocks of marble are especially selected by our own representative at the quarries near Carrara in Italy, and are shipped to us by way of New York or New Orleans. We use only Genuine Italian Marble because long experience has proven that no other marble will do for use in the barber shop. Italian Marble is hard, will not easily stain and takes a high polish. In this department all of the work of cutting, shaping, polishing, and decorating is done. Rubbing beds, polishing machines, and machines for cutting and sawing the marble are all modern in type and enable us to produce, at the lowest possible cost, marble for barbers' mirror cases that is the best to be found anywhere in the world. Everything is done in our own building, under our immediate supervision, under working conditions that are most favorable, and the result is a perfect product at a minimum of cost.

THE KOKEN PLANT



Laboratory Department



Strop Department

THE KOKEN PLANT



THE SHIPPING BUILDING is a busy place. Into this building comes the finished product of the entire plant; chairs and furniture for barber shops and beauty shops, various articles of equipment, razor strops, and laboratory products. In this building these articles are packed for shipment to all parts of the United States, and to the entire world.

Railroad cars, which have been switched to the side of the building, are being loaded for various destinations, and it is not unusual to find, being loaded at one and the same time into various cars, shipments bound for not only all points in the United States from the Atlantic to the Pacific, but also for such distant countries as China or Japan, New Zealand or Australia, or Argentine and Uruguay in South America. KOKEN Chairs are known all over the entire world, their reputation has spread to all civilized countries.

On steamships or railroad trains, in hotels or large office buildings, in Government or State institutions, in large barber shops or in small shops, the KOKEN Chair is found. It is from this Shipping Building that the product of this plant starts upon its journey, well packed and ready to give comfort to the barber and his customer, and to render more attractive the modern barber shop.



Chromium Plating

CASTINGS which are plated with chromium will never tarnish. Changes of temperature, nor dampness, nor contact with chemicals or acids will have any effect upon the brightness of chromium plating. Chromium plating is now being extensively used upon plated parts of automobiles, plumbing fixtures of various kinds and, in fact, is rapidly supplanting nickel plating as a finish for metal.

Barbers' Chairs quoted upon the following pages are furnished with trimmings chromium plated, or nickel plated, as preferred. We strongly recommend chromium plating, and the slight additional charge that is made for this is, in our opinion, money well spent. If the trimmings of the barbers' chair are plated with chromium, they will remain forever bright; they will never require polishing, and the owner of the shop is forever saved the trouble and expense of this.

When the barbers' chair is new, the difference in appearance of the castings whether chromium plated or nickel plated is slight, but after a very short time, unless constantly polished, the nickel plated castings will become dull and tarnished. On the contrary, if the castings are chromium plated they will *always* be bright and attractive, but require no polishing or attention of any kind. If, therefore, the life of the Barbers' Chair is taken into consideration, it will be found that the additional cost of having the chair trimmings plated with chromium is only a cent or two per week.

Koken Super-Hydraulic Barbers' Chairs

TRADE MARK REG.

UPON the opposite page we illustrate the very latest in Barbers' Chairs. This wonderful improvement is a long step forward, because of the added comfort and convenience to the barber. Whether the barber is tall or short, he finds in this chair absolute comfort, no matter in what work he may be engaged. Upon ordinary hydraulic chairs, short barbers often have to stand on tiptoes, or stretch themselves in order to reach the customer. Upon ordinary hydraulic chairs the tall barber often finds it necessary to stoop over in order to properly do his work. The Super-Hydraulic Barbers' Chair completely eliminates all of these troubles.

In the very lowest position the top of the seat of the Super-Hydraulic Barbers' Chair is 23½ inches from the floor, which is about 2 inches lower than the ordinary hydraulic chair. When the Super-Hydraulic Chair is placed at its highest point the top of the seat is 33½ inches from the floor, and this is fully 3 inches higher than most of the ordinary hydraulic barbers' chairs now upon the market. This gives a range of 10 inches to the chair, but unlike other chairs on the market with similar range, these Super-Hydraulic Chairs begin at the low point of 23½ inches from the floor, and which is very much lower than any other chair with similar range.

As will be found, these Super-Hydraulic Barbers' Chairs cost very little more than ordinary hydraulic chairs. Taking into consideration the life of a barbers' chair, it will be found that the expenditure of only a cent or two per week will provide a chair that will afford absolute comfort to any barber, whether he is tall or short.

All of these chairs are fully equipped with rack for hair-cloth, ring for strops and arm sockets to which can be attached all standard accessories. *These chairs are furnished with either chromium plated or nickel plated trimmings, as desired.*



Patent Applied For **KOKEN SUPER-HYDRAULIC BARBERS' CHAIR No. 65** *Design Patented*

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve, and with porcelain enameled back and apron. Upholstered with genuine leather of any desired color, but if no order is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



Patent Applied For **KOKEN SUPER-HYDRAULIC BARBERS' CHAIR No. 52** *Design Patented*

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration.

FOR PRICES, SEE ACCOMPANYING PRICE LIST

Koken Super-Hydraulic Barbers' Chairs

TRADE MARK REG.

THE chair illustrated on the opposite page is another of our Super-Hydraulic Barbers' Chairs, and which, at a price that is slightly higher than the ordinary hydraulic chair, is excellent value for the price asked.

Super-Hydraulic Chairs can be had in any color of porcelain enamel desired . . . white, light blue, jade green, ivory, or black . . . and without additional charge. The trimmings of the chair are nickel plated, but these can be had plated with chromium at a slight extra cost.

These chairs are sold either for cash, or upon the deferred payment plan. If it is not convenient for you to pay the entire amount in cash at the time of purchase, these new chairs can be bought for part cash, and payment of the balance is arranged in convenient monthly installments. In this way means are provided for equipping the shop with chairs that will help to increase business, and which, therefore, will pay for themselves. It has been the experience of many that the increased revenue of shops modernly furnished has been sufficient to meet the monthly installment so that the equipment has literally paid for itself.

If you desire to trade in your old chairs as part payment for these new Super-Hydraulic Chairs, the chair which you now have will be accepted at a fair value. We should be very glad indeed to give full particulars if you will write to us, and we are sure that you will find our proposition an attractive one.

Koken NEW SUPER-HYDRAULIC (TRADE MARK REG.) BARBERS' CHAIR

The Chair with Ten Inch Range

(PATENT APPLIED FOR)

(M) Tall Barber Massaging

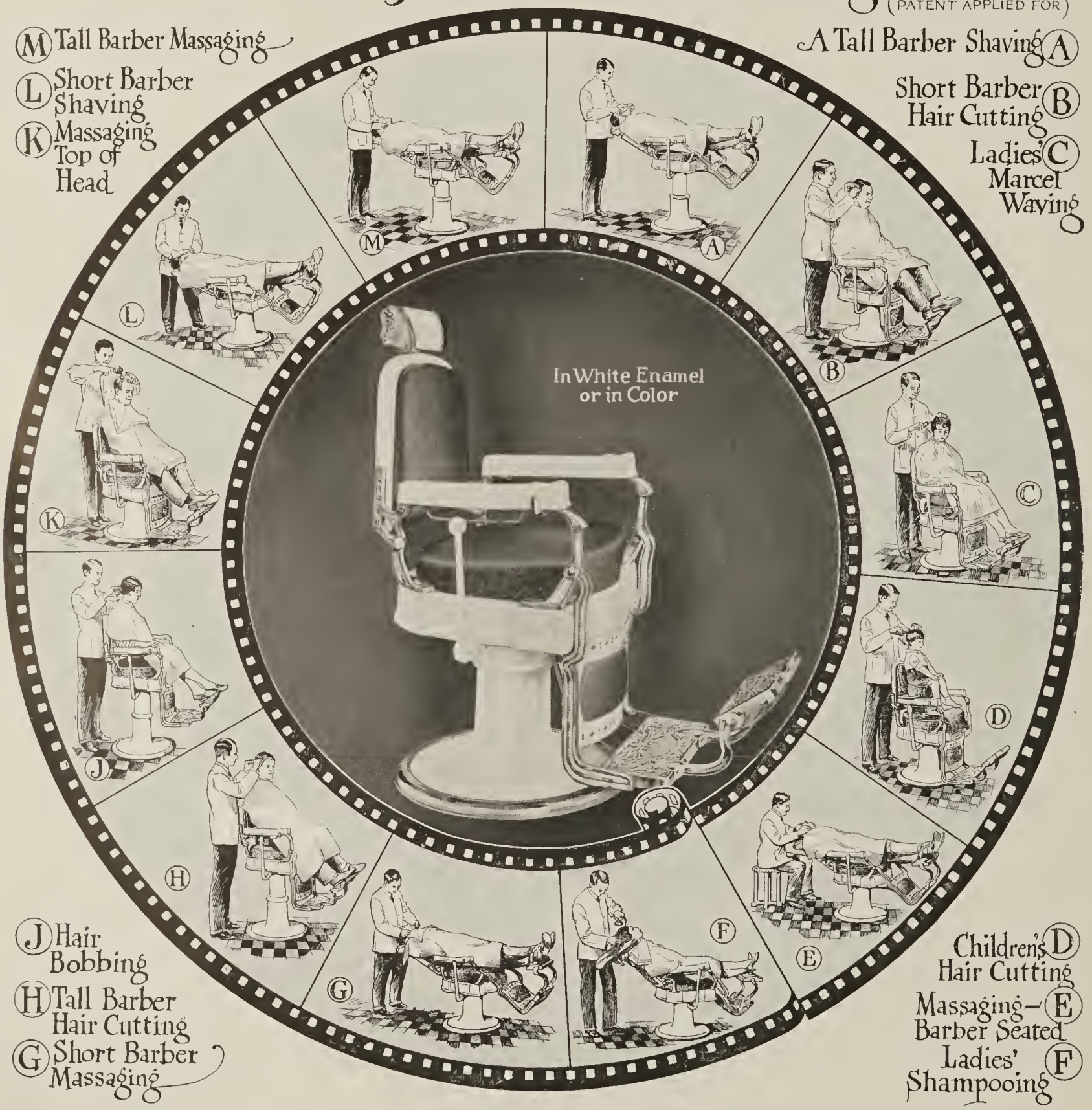
(L) Short Barber Shaving

(K) Massaging Top of Head

A Tall Barber Shaving (A)

Short Barber Hair Cutting (B)

Ladies' (C) Marcel Waving



(J) Hair Bobbing

(H) Tall Barber Hair Cutting

(G) Short Barber Massaging

Children's (D) Hair Cutting

Massaging—Barber Seated Ladies' (E) Shampooing (F)

Cost Little More Than Ordinary Chairs

Koken Super-Hydraulic Barbers' Chairs

TRADE MARK REG

THERE are many points of excellence which render these Super-Hydraulic Barbers' Chairs superior to the hydraulic chair of the ordinary type, and make them well worth the slight additional cost

The seat of all Super-Hydraulic Barbers' Chairs is pitched, contributing greatly to comfort. It costs more to upholster a seat in this way, but the shape of a pitched seat helps to hold the customer in the proper position to afford the maximum of comfort.

From the customer's standpoint, this Super-Hydraulic Barbers' Chair gives him greater comfort for the reason that it is not necessary then for the barber to lean over him unduly. With this unusual long range of position, from the very lowest to the very highest point, the barber finds it no longer necessary to stoop or to stretch to put himself into position to do his work.

From the standpoint of the barber, this chair is of untold value for health and comfort. At the end of the day's work the barber knows the difference. All through the day this Super-Hydraulic Chair has placed the customer just where he ought to be and the barber has been saved many stoops and many stretches.

This Super-Hydraulic mechanism is a model of precision, with valves so arranged that the chair is easily raised or lowered to the desired position. It locks firmly wherever it is placed. Whether high or low, reclined or upright, the chair is firmly and securely locked by simply returning the lever to a vertical position.

Patents have been applied for, and infringers will be vigorously prosecuted.

Koken Hydraulic Barbers' Chairs

UPON the following pages we show a complete variety of styles, in various colors of enamel or of upholstery. All of these chairs are precisely the same in operation, equipped with the hydraulic mechanism which has made KOKEN chairs famous throughout the world. The difference in price of the various models is because of the difference in style, shape, upholstery, headrest, equipment, etc., but quality can always be depended upon as being of the very best.

Every one of these chairs is fitted with precisely the same mechanism controlling its operation. Whether the chair is to be revolved or reclined, or raised or lowered, the operation is easily done with a few movements of the hand lever. And simply returning the lever to its normal position effectively locks the chair in the position in which it has been placed.

These chairs are furnished in porcelain enamel of various colors: white, light blue, jade green, ivory or black. The trimmings of the chair are furnished either chromium plated or nickel plated, as desired, and prices of both will be found in the price list accompanying this catalog.

KOKEN Barbers' Chairs are guaranteed. The KOKEN GUARANTY is that if at any time during the life of the chair a casting is broken, the dealer from whom the chair was purchased will furnish a new casting, free of charge. Careful inspection in every department guards against the use of any imperfect material in the manufacture of a KOKEN Barbers' Chair, but as even the most rigid inspection will not always disclose a casting with a flaw, we fully protect the customer by this guaranty.

These chairs are sold either for cash or on the deferred payment plan. This plan of deferred payments makes it possible to refurnish the shop without the expenditure of a great deal of money, and the increased earnings of the refurnished shop will undoubtedly more than take care of the payments as they become due. If you are interested in this plan, we shall be very glad indeed to hear from you, and to give further particulars.



KOKEN HYDRAULIC BARBERS' CHAIR No. 37

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve, and with porcelain enameled back and apron. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



KOKEN HYDRAULIC BARBERS' CHAIR No. 39

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



KOKEN HYDRAULIC BARBERS' CHAIR No. 32

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve, and with porcelain enameled back and apron; floor rim and footrest plates are of German silver. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

FOR PRICES, SEE ACCOMPANYING PRICE LIST

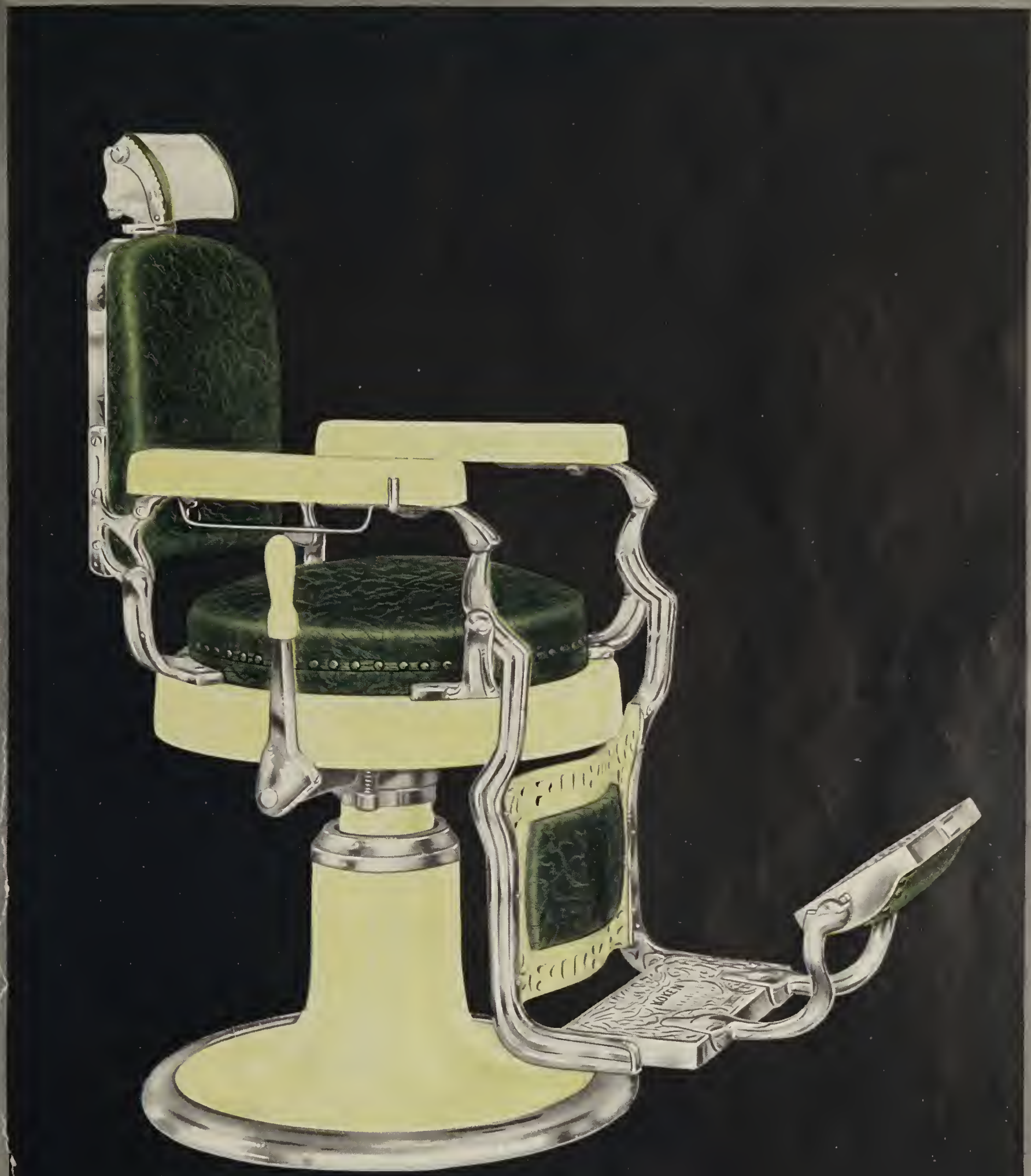


KOKEN HYDRAULIC BARBERS' CHAIR No. 27

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black, with porcelain enameled telescoping sleeve, and with porcelain enameled apron. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



KOKEN HYDRAULIC BARBERS' CHAIR No. 29

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve, and with porcelain enameled apron. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



KOKEN HYDRAULIC BARBERS' CHAIR No. 34

RAISING LOWERING REVOLVING RECLINING

Made of iron, all exposed parts heavily plated or finished in porcelain enamel, white, blue, jade green, ivory, or black; with porcelain enameled telescoping sleeve, and with porcelain enameled back. Upholstered with genuine leather of any desired color, but if no color is specified, chair will be shipped in the color of leather shown in our illustration. The headrest is paper holding, made with spring cushion, and is adjustable.

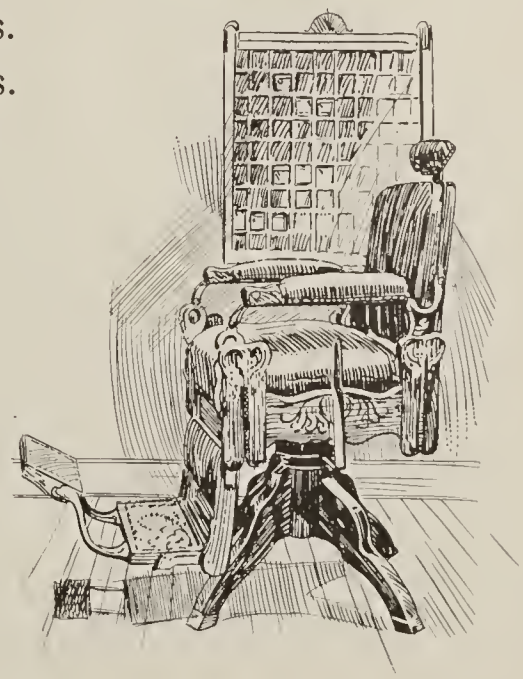
FOR PRICES, SEE ACCOMPANYING PRICE LIST

New Chairs for Old Ones

NEW BARBERS' CHAIRS are a paying investment. No investment that a barber can make will pay better returns than that which he makes in new Barbers' Chairs. New Barbers' Chairs are bright and attractive, adding materially to the appearance of the shop. More than any other one thing, they impress upon the mind of the customer the fact that the shop is modern, up to date, sanitary and well conducted.

New Barbers' Chairs are an excellent investment also from the standpoint of health and efficiency. If the chair is new and up to date, it means that the barber can adjust it to any desired position which will afford him comfort while at work. Whether he is tall or short, or whether he is engaged in shaving or hair-trimming, if he has a modern chair, the barber can place it exactly where he wants it. This aids good health, and good health always means efficiency. An investment in new barbers' chairs, therefore, not only brings returns in increased business for the shop, but still greater return in that it contributes to the health and efficiency of all of the barbers.

We will trade in your old chairs for new ones. These old chairs possess a certain value, and you will find that the Koken Dealer is ready to make you an allowance for your old chairs that you will find decidedly interesting. The balance of the amount to be paid can be arranged upon very convenient monthly payments, if you desire.





BLACK *and* GOLD MARBLE MIRROR CASES

Mirror Cases illustrated upon the following pages are made of Genuine Italian Marble. In these Mirror Cases is a very pleasing combination of the Italian Black and Gold, and the Italian White Marble, that is most attractive and entirely new. All of this marble is imported direct from the quarries in Italy, and long experience has proven that the best possible material for use in making barbers' Mirror Cases is Genuine Italian Marble.

All of this marble is selected by our special representative who visits the quarries in Italy regularly every year. Only marble of the very highest grade is used, and this material, therefore, passes directly from the quarries in Italy, through our shops, to you.

Every Genuine Mirror Case bears our name. This name will be found stamped upon various parts of the Mirror Case, and guarantees that the Mirror Case you are buying is of our manufacture. The genuine costs no more than cheap imitations.



SANITARY MIRROR CASE—No. 939

CASE—Made of genuine, high-grade, white Italian marble, with panels and brackets of genuine Italian black marble veined with gold. Base of heavy black glass, highly polished.

CABINETS—Built of genuine white Italian marble. Cabinet tops have heavily plated and polished metal side rails. Each drawer has glass knob, lock and key. Lower compartment for towels.

ELECTRIC LIGHT FIXTURES—Have oxidized silver finish and are equipped with white Marbo shade and pull-socket.

MIRRORS—Highly polished French plate 44x54 inches. Center panels are 14 inches wide and side panels 10 inches wide.

The Name Koken is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 8 feet 4 inches.

TWO- CHAIR CASE—Length over all, 11 feet 2 inches.
THREE-CHAIR CASE—Length over all, 15 feet 11 inches.
FOUR- CHAIR CASE—Length over all, 20 feet 8 inches.
For each additional chair, add 4 feet 9 inches.

SANITARY MIRROR CASE No. 925 exactly the same as No. 939, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 938

CASE—Made of genuine, high-grade white Italian marble, with panels of genuine Italian black marble veined with gold. Base of heavy black glass, highly polished.

CABINETS—Built of genuine white Italian marble. Cabinet tops have heavily plated and polished metal side rails. Each drawer has glass knob, lock and key. Lower compartment for towels.

ELECTRIC LIGHT FIXTURES—Finished in oxidized silver and equipped with pull-socket and white Marbo shade.

MIRRORS—Highly polished French plate 44x54 inches. Center panels are 14 inches wide and side panels 10 inches wide.

HEIGHT over all, 8 feet 4 inches.

The Name Koken is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES NOR TRAPS ARE FURNISHED WITH LAVATORIES; but the holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 11 feet 2 inches.

THREE-CHAIR CASE—Length over all, 15 feet 11 inches.

FOUR- CHAIR CASE—Length over all, 20 feet 8 inches.

For each additional chair, add 4 feet 9 inches.

SANITARY MIRROR CASE No. 942 exactly the same as No. 938, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE No. 933

CASE. Made of genuine, high grade, white Italian Marble, with panels and brackets of Genuine Italian Black Marble veined with Gold. Base of heavy black Glass polished.

CABINETS. Made of genuine white Italian Marble, with marble shelf with heavily plated metal rails, and with drawer fitted with lock and key.

ELECTRIC LIGHT FIXTURES are furnished in oxidized silver finish.

MIRRORS. French plate, highly polished, 44 x 54 inches. Center mirror panels are 10 inches wide.

LAVATORIES. Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. Neither supply nor waste pipes, nor traps, are furnished, but holes are drilled in the marble for these. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 8 feet 4 inches.

TWO CHAIR CASE, Length over all, 11 feet 2 inches.

THREE CHAIR CASE, Length over all, 15 feet 11 inches.

FOUR CHAIR CASE, Length over all, 20 feet 8 inches.

FIVE CHAIR CASE, Length over all, 25 feet 5 inches.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



SANITARY MIRROR CASE No. 934

CASE. Made of genuine, high grade, white Italian Marble, with panels and brackets of Genuine Italian Black Marble veined with Gold. Base of heavy Glass, highly polished.

CABINETS. Made of genuine white Italian Marble, with marble shelf with heavily plated metal rails, and with drawer fitted with lock and key.

ELECTRIC LIGHT FIXTURES are furnished in oxidized silver finish.

MIRRORS. French plate, highly polished, 44 x 54 inches. Center mirror panels are 14 inches wide, and end mirror panels are 10 inches wide.

LAVATORIES. Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. Neither supply nor waste pipes, nor traps, are furnished, but holes are drilled in the marble for these. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 8 feet 4 inches.

TWO CHAIR CASE, Length over all, 11 feet 2 inches.
THREE CHAIR CASE, Length over all, 15 feet 11 inches.
FOUR CHAIR CASE, Length over all, 20 feet 8 inches.
FIVE CHAIR CASE, Length over all, 25 feet 5 inches.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



SANITARY MIRROR CASE—No. 937

CASE—Made of genuine, high-grade, white Italian marble, with panels of genuine Italian black marble veined with gold. Base of heavy black glass, highly polished.

CABINETS—Built of genuine white Italian marble. Shelves 4½ inches wide. Each drawer is equipped with glass knob, lock and key. Lower compartment for towels.

ELECTRIC LIGHT FIXTURES—Have oxidized silver finish and are equipped with white Marbo shade and pull socket.

MIRRORS—Highly polished French plate, 36x48 inches. Center mirror panels are 6 inches wide.

HEIGHT over all, 7 feet 5 inches.

The Name Koken is on the Genuine

LAVATORIES—Bracket type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 9 feet 6 inches.
THREE-CHAIR CASE—Length over all, 13 feet 11 inches.
FOUR- CHAIR CASE—Length over all, 18 feet 4 inches.
For each additional chair, add 4 feet 5 inches.

SANITARY MIRROR CASE No. 944 exactly the same as No. 937, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 936

CASE—Made of genuine, high-grade, white Italian marble, with panels of genuine Italian black marble veined with gold. Base of heavy black glass, highly polished.

CABINETS—Built of genuine white Italian marble. Cabinet tops have heavily plated and polished metal side rails. Each drawer has glass knob, lock and key. Lower compartment for towels.

ELECTRIC LIGHT FIXTURES—Finished in oxidized silver and equipped with pull-socket and white Marbo shade.

MIRRORS—Highly polished French plate 44x54 inches. Center panels are 14 inches wide and side panels 10 inches wide.

HEIGHT over all, 8 feet 4 inches.

The Name Kokett is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 11 feet 2 inches.
THREE-CHAIR CASE—Length over all, 15 feet 11 inches.
FOUR- CHAIR CASE—Length over all, 20 feet 8 inches.
For each additional chair, add 4 feet 9 inches.

SANITARY MIRROR CASE No. 953 exactly the same as No. 936, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 911

CASE—Built throughout of highly polished genuine Italian white marble, with base of Tennessee marble. Each section is equipped with pull-socket electric light and white Marbo shade.

CABINETS of the same high-grade marble—tops fitted with plated side rails—drawer has lock and glass knob—lower compartment for towels—marble shelves 6 inches wide connecting cabinets.

MIRRORS—Highly polished French plate 44x50 inches—connecting strip panels 12 inches wide with rounded and polished edges.

HEIGHT over all, 8 feet 3 inches

The Name Koken is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, with plated combination basin and shampoo cock, and shampoo sprinkler with hose, chain and stopper. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES; but the holes for them are drilled in the marble. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

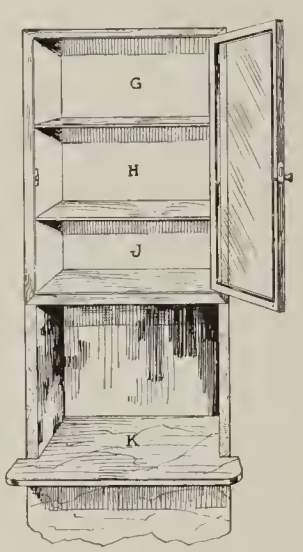
TWO- CHAIR CASE—Length over all, 10 feet 6 inches.
THREE-CHAIR CASE—Length over all, 15 feet 1 inch.
FOUR- CHAIR CASE—Length over all, 19 feet 8 inches.
For each additional chair, add 4 feet 7 inches.

SANITARY MIRROR CASE No. 943 exactly the same as No. 911, but without Lavatories.

For Prices See Accompanying Price List

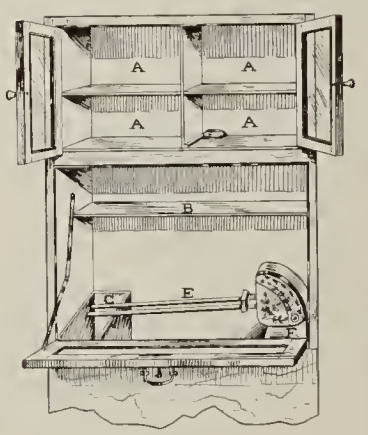
Genuine Italian
Color-Inlay Marble
MIRROR CASES

Upon the following pages are shown Mirror Cases made of Genuine White Italian Marble, with Color-Inlay Decoration. This decoration is in bright colors inlaid into the marble in a manner which is durable and lasting. While these Mirror Cases are exceedingly attractive, they will be found very little higher in price than plain Mirror Cases, but the Color-Inlay Decoration adds much to the attractiveness of the shop. The marble is imported by us direct from the quarries in Italy, and is of very high grade.



We illustrate here the arrangement of cabinets used in Mirror Cases Nos. 931 and 941, which are quoted upon the following pages.

The upper cabinet is provided with two glass shelves, shelf "G" being designed to hold a supply of Turkish towels, shelf "H" a supply of regular face towels, and shelf "J" a supply of hair brushes and lather brushes in paper envelopes, which are rapidly becoming common in up-to-date shops. In addition to these there will be found ample room for such other articles as are needed to be kept handy at all times. Space "K" is made with marble shelf, and lined with three mirror plates, and is intended to hold tonic bottles, shaving mug, powder shaker, and such tools as are in constant use.



In the lower cabinet, compartments "A" are intended for the sterilization of razors, shears, clippers and other tools; shelf "B" is intended to hold used hair brushes and lather brushes; receptacle "C" is for the used shaving paper; compartment "E" is for soiled towels, and shelf "F" is furnished so that place is provided for holding the headrest of the barbers' chair when not in use.

The interior of both of these cabinets being made of metal and finished in vitreous porcelain enamel, cleanliness is easily possible.

The Name *Koken* is on the Genuine

Every genuine Mirror Case bears our name. This name will be found stamped upon all of the parts of the Mirror Case, and is worth looking for. This name stamped upon a Mirror Case guarantees the quality of the materials and workmanship. No better Mirror Cases are made, but careful comparison will prove to you that these Mirror Cases of ours cost little, if any, more than others. If you want the genuine, be sure to look for the name.



SANITARY MIRROR CASE No. 931

CASE. Made of Genuine white Italian Marble, with Color-Inlay decoration in red, black, and blue. Base of Tennessee Marble.

CABINETS. Made of thoroughly seasoned walnut, with interior made of metal and finished in white porcelain enamel. Upper cabinet fitted with two glass shelves and glass door. Lower cabinet provided with two sterilizing compartments, fitted with white glass shelves, and with compartments for wet towels and soiled shaving paper, all made of metal, porcelain enameled. Shelves are also provided for used brushes, and to accommodate the headrest of the chair when not in use. Door panel of lower cabinet is made of metal, finished in porcelain enamel to match Italian Marble, and door is fitted with lock which also locks the two sterilizing compartments. Italian Marble shelf for bottles.

ELECTRIC LIGHT FIXTURES are furnished in oxidized silver finish.

MIRRORS. French plate, highly polished, 40 x 48 inches. Bottle compartments beneath upper cabinets are mirror-lined.

LAVATORIES. Bracket type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler. Neither supply nor waste pipes, nor traps, are furnished, but holes are drilled in the marble for these. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 8 feet $1\frac{1}{2}$ inches.

TWO CHAIR CASE, Length over all, 11 feet $6\frac{3}{4}$ inches.

THREE CHAIR CASE, Length over all, 16 feet 5 inches.

FOUR CHAIR CASE, Length over all, 21 feet $3\frac{1}{4}$ inches.

FIVE CHAIR CASE, Length over all, 26 feet $1\frac{1}{2}$ inches.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



SANITARY MIRROR CASE No. 932

CASE. Made of genuine white Italian Marble, with Color-Inlay decoration in red, black, and blue. Base of Tennessee Marble.

CABINETS. Made of Genuine white Italian Marble, with marble shelf with heavily plated metal rails, and with two marble front drawers fitted with lock and key. Two lower compartments covered with metal framed glass doors, chromium plated, one compartment being for clean towels, and the other for sterilizing purposes.

ELECTRIC LIGHT FIXTURES furnished as shown, finished in white enamel.

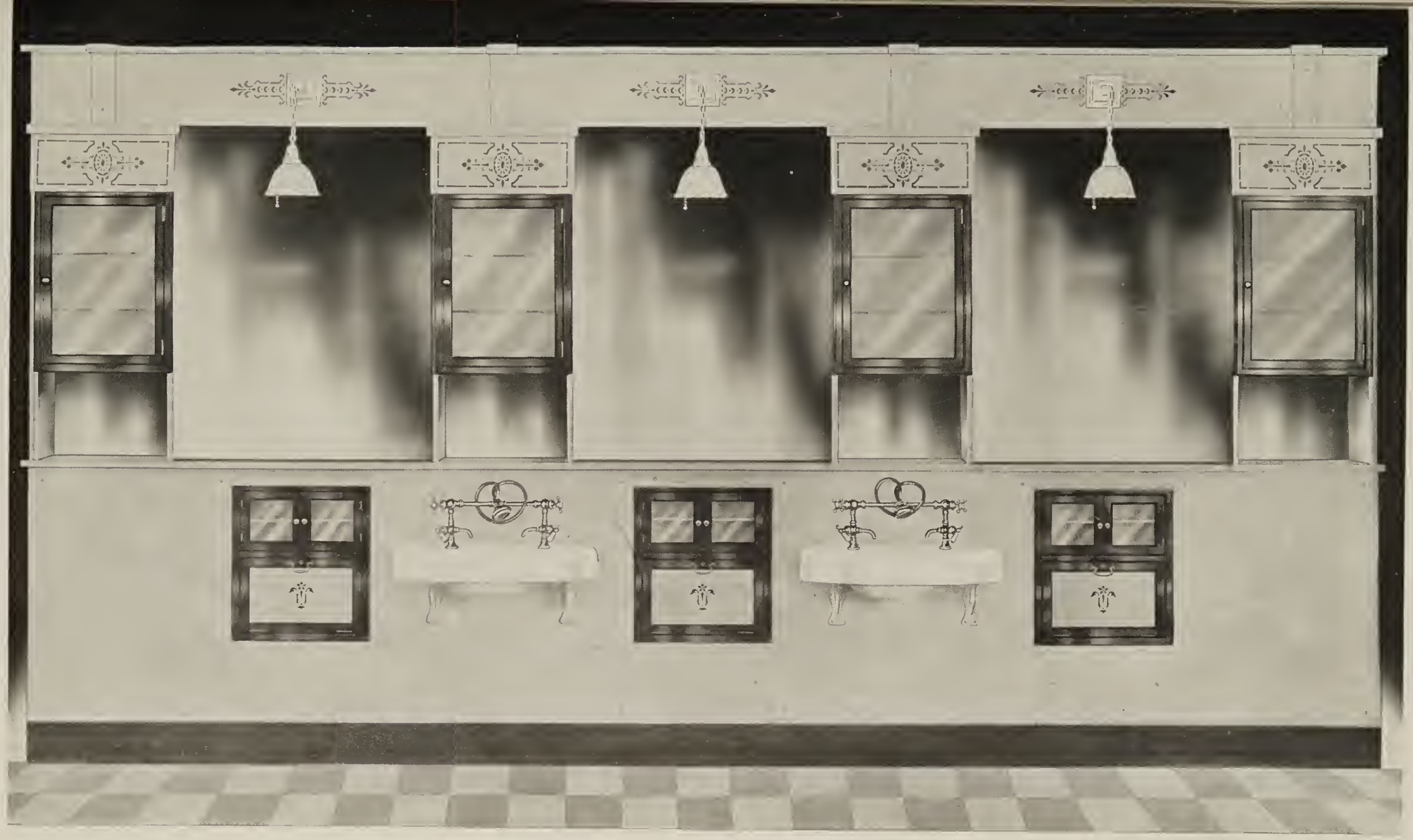
MIRRORS. French plate, highly polished, 36 x 48 inches. Center mirror panels are 6 inches wide, with rounded and polished edges.

LAVATORIES. Bracket type, white porcelain enameled, fitted with combination shampoo and basin cock, and with hose and sprinkler. Neither supply nor waste pipes, nor traps, are furnished, but holes are drilled in the marble for these. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 7 feet 6 inches.

TWO CHAIR CASE, Length over all, 9 feet 6 inches.
THREE CHAIR CASE, Length over all, 13 feet 11 inches.
FOUR CHAIR CASE, Length over all, 18 feet 4 inches.
FIVE CHAIR CASE, Length over all, 22 feet 9 inches.

FOR PRICES, SEE ACCOMPANYING PRICE LIST



SANITARY MIRROR CASE—No. 941

CASE—Made of genuine white Italian marble, with Color-Inlay decorations in red, black and blue. Base of Tennessee marble.

CABINETS—Built of thoroughly seasoned walnut, with interiors of white porcelain enameled steel. A genuine white Italian marble shelf, 4½ inches wide, in front of each mirror For complete information about these cabinets, see page 48.

MIRRORS—Highly polished French plate, 40x48 inches. Compartments under upper cabinets have mirror sides and back.

ELECTRIC LIGHT FIXTURES—Are white enameled and equipped with pull-socket and white Marbo shade.

The Name Koken is on the Genuine

LAVATORIES—Bracket type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

HEIGHT over all, 8 feet 4 inches.

TWO- CHAIR CASE—Length over all, 11 feet 7 inches.
THREE-CHAIR CASE—Length over all, 16 feet 5 inches.
FOUR- CHAIR CASE—Length over all, 21 feet 3 inches.
For each additional chair, add 4 feet 11 inches.

SANITARY MIRROR CASE No. 929 exactly the same as No. 941, but without Lavatories.

For Prices See Accompanying Price List



GENUINE ITALIAN COLOR-INLAY MARBLE MIRROR CASE—No. 973

CASE—Made entirely of genuine white Italian marble, with decorations in Color-Inlay, as illustrated. Base is Tennessee marble. Shelves of Italian marble provided upon cabinet tops and between cabinets. Each section is equipped with pull-socket electric light, and white shade, as illustrated.

CABINETS—Built entirely of genuine white Italian marble, with drawer fitted with lock and glass knob. Lower compartment is for towels.

MIRRORS—Highly polished French plate, 44x50 inches; connecting mirror panels 12 inches wide, with rounded and polished edges.

HEIGHT over all, 8 feet 3 inches.

The Name Koken is on the Genuine

LAVATORIES—Pedestal type, white porcelain enamel, with plated combination basin and shampoo cock and shampoo sprinkler with hose, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED; but holes are drilled in the marble for them. If pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO CHAIR CASE—Length over all, 10 feet 6 inches.

THREE-CHAIR CASE—Length over all, 15 feet 1 inch.

FOUR- CHAIR CASE—Length over all, 19 feet 8 inches.

For each additional chair, add 4 feet 7 inches.

GENUINE ITALIAN COLOR-INLAY MARBLE MIRROR CASE No. 976 exactly the same as above, but without Lavatories.



GENUINE ITALIAN COLOR-INLAY MARBLE MIRROR CASE—No. 961

CASE—Made entirely of genuine white Italian marble, with decorations in Color-Inlay, as illustrated. Base is Tennessee marble. Shelves of Italian marble provided upon cabinet tops and between cabinets.

CABINETS—Built entirely of genuine white Italian marble, with drawer fitted with lock and glass knob. Lower compartment is for towels.

MIRRORS—Highly polished French plate, 36x48 inches; center panel 6 inches wide, with rounded and polished edges.

HEIGHT over all, 7 feet 6 inches.

The Name Koken is on the Genuine

LAVATORIES—Oval bracket type, white porcelain enamel, fitted with plated combination basin and shampoo cock and shampoo sprinkler with hose, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED; but holes are drilled in the marble for them. If pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 9 feet 6 inches.
THREE-CHAIR CASE—Length over all, 13 feet 11 inches.
FOUR- CHAIR CASE—Length over all, 18 feet 4 inches.
For each additional chair, add 4 feet 5 inches.

GENUINE ITALIAN COLOR-INLAY MARBLE MIRROR CASE No. 965 exactly the same as No. 961, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 916

CASE—Made entirely of polished heavy white glass, with mahogany finished mouldings, carvings and cabinets. Cabinet tops are of white glass, as are the 5-inch shelves between cabinets.

CABINETS—Mahogany finished; each drawer fitted with lock and opal knob. Open compartment of cabinets for clean towels.

MIRRORS—French plate, highly polished, 48x50 inches. Center mirror panels are 12 inches wide.

HEIGHT over all, 9 feet 1 inch.

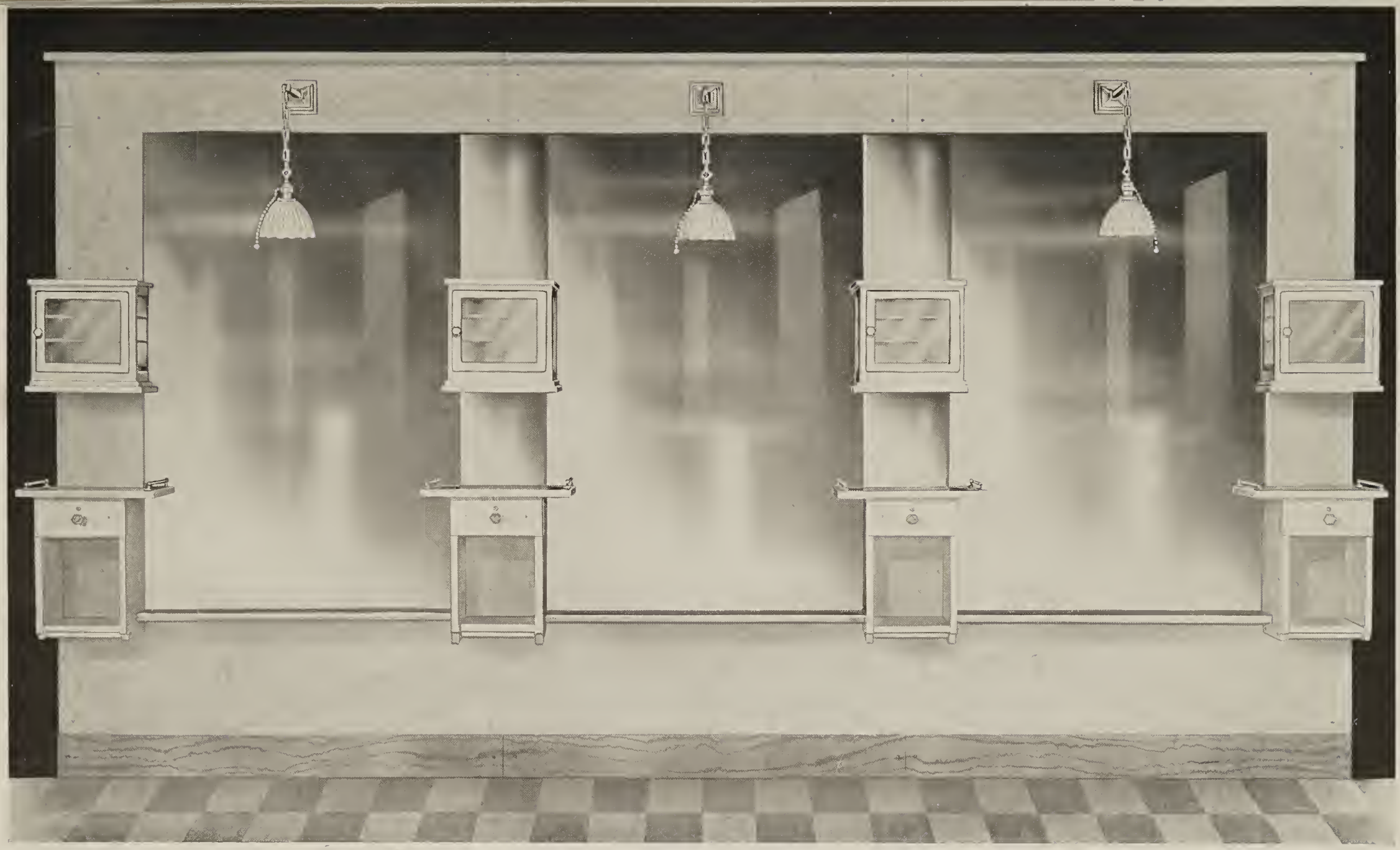
The Name Kohler is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 11 feet 8 inches.
THREE-CHAIR CASE—Length over all, 16 feet 7 inches.
FOUR- CHAIR CASE—Length over all, 21 feet 6 inches.
For each additional chair, add 4 feet 11 inches.

SANITARY MIRROR CASE No. 919 exactly the same as No. 916, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 901

CASE—Constructed throughout of highly polished genuine Italian white marble with 6-inch marble shelves between cabinets—base of Tennessee marble. Each section fitted with pull-socket electric light and white Marbo shade.

CABINETS—Sterilizing cabmets are of steel, finished in white enamel, glass in door and sides; each cabinet is fitted with three perforated metal shelves for tools. Lower cabinets are genuine Italian marble throughout—top fitted with plated side rails—drawer has lock and glass knob.

The Name Koken is on the Genuine

MIRRORS—Highly polished French plate 44x66 inches—center panels are 12 inches wide and have rounded and polished edges.

HEIGHT over all, 8 feet 3 inches.

TWO- CHAIR CASE—Length over all, 10 feet 6 inches.

THREE-CHAIR CASE—Length over all, 15 feet 1 inch.

FOUR- CHAIR CASE—Length over all, 19 feet 8 inches.

For each additional chair, add 4 feet 7 inches.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 903

CASE—Built entirely of highly polished heavy white glass, with white glass shelves, including five-inch white glass shelves between cabinets.

LAVATORIES—Pedestal type, white porcelain enameled, with plated combination basin and shampoo cock, and shampoo sprinkler with hose. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES; but the holes for them are drilled in the glass. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

HEIGHT over all, 8 feet 4 inches.

The Name Koken is on the Genuine

CABINETS—Mahogany finished, with glass door to sterilizing compartment finished in white enamel—drawers have lock and opal glass knob—sterilizers have two perforated metal shelves for tools.

MIRRORS—Highly polished French plate 48x50 inches—center panels 12 inches wide—side panels 8 inches wide.

TWO- CHAIR CASE—Length over all, 10 feet 11 inches.
THREE-CHAIR CASE—Length over all, 15 feet 10 inches.
FOUR- CHAIR CASE—Length over all, 20 feet 9 inches.
For each additional chair, add 4 feet 11 inches.

SANITARY MIRROR CASE No. 904 exactly the same as No. 903, but without Lavatories.



SANITARY MIRROR CASE—No. 902

CASE—Constructed entirely, including shelves between cabinets, of highly polished heavy white glass, framed in mahogany finished moulding, with Tennessee marble base.

CABINETS—Thoroughly seasoned mahogany finished wood—drawer has lock and white glass knob—lower compartment for towels.

HEIGHT over all, 8 feet 3 inches.

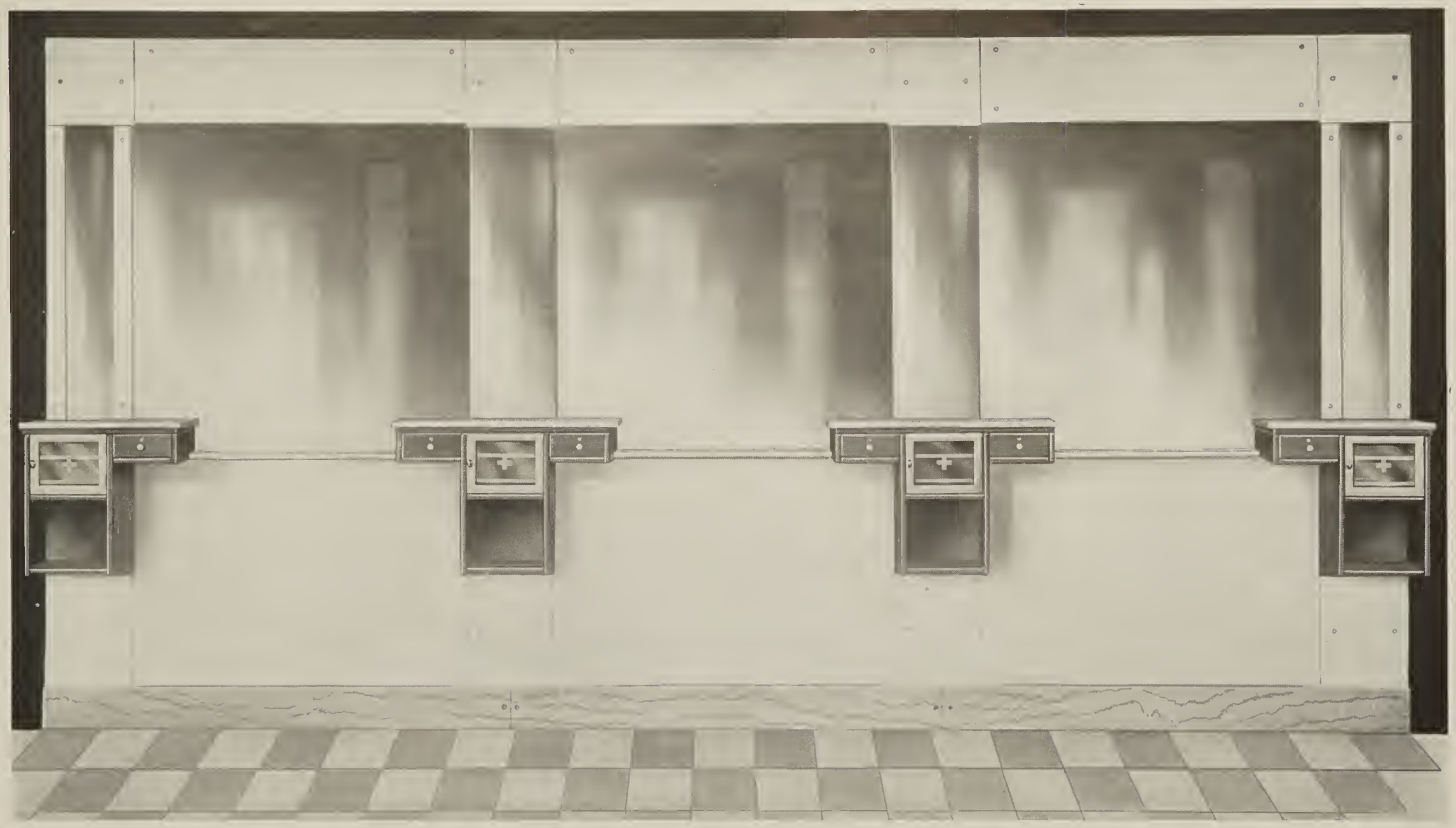
MIRRORS—Highly polished French plate 44x50 inches—center panels 12 inches wide with rounded and polished edes.

TWO- CHAIR CASE—Length over all, 10 feet 3 inches.
THREE-CHAIR CASE—Length over all, 14 feet 10 inches.
FOUR- CHAIR CASE—Length over all, 19 feet 5 inches.
For each additional chair, add 4 feet 7 inches.

The Name Koken is on the Genuine

SANITARY MIRROR CASE No. 898 exactly the same as No. 902, but with pedestal Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 904

CASE—Built entirely of highly polished heavy white glass, with a Tennessee marble base.

CABINETS—Mahogany finished, with white glass tops—drawers have lock and opal glass knob—sterilizers have glass door and two perforated metal shelves for tools.

HEIGHT over all, 8 feet 4 inches.

The Name Koken is on the Genuine

MIRRORS—Highly polished French plate 48x30 inches—center panels 12 inches wide—side panels 8 inches wide.

TWO- CHAIR CASE—Length over all, 10 feet 11 inches.
THREE-CHAIR CASE—Length over all, 15 feet 10 inches.
FOUR- CHAIR CASE—Length over all, 20 feet 9 inches.
For each additional chair, add 4 feet 11 inches.

SANITARY MIRROR CASE No. 903 exactly the same as No. 904, but with pedestal Lavatories.



SANITARY MIRROR CASE—No. 943

CASE—Built throughout of highly polished genuine white Italian marble, with base of Tennessee marble. Each section is equipped with pull-socket electric light and white Marbo shade.

CABINETS and shelves are constructed entirely of the same high-grade genuine white Italian marble. Cabinet tops have plated side rails—each drawer has a lock and glass knob—lower compartment for towels.

HEIGHT over all, 8 feet 3 inches.

The Name Koken is on the Genuine

MIRRORS—Highly polished French plate 44x50 inches—connecting panels 12 inches wide with rounded and polished edges.

TWO- CHAIR CASE- Length over all, 10 feet 6 inches.
THREE-CHAIR CASE—Length over all, 15 feet 1 inch.
FOUR- CHAIR CASE—Length over all, 19 feet 8 inches.
For each additional chair, add 4 feet 7 inches.

SANITARY MIRROR CASE No. 911 exactly the same as No. 943, but with pedestal Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 935

CASE—Built of genuine white Italian marble, highly polished. Base is highly polished Tennessee marble.

CABINETS—Constructed of genuine Italian marble; shelves are 4½ inches wide. Each drawer is equipped with glass knob, lock and key. Lower compartment for towels.

ELECTRIC LIGHT FIXTURES—Are white enameled and equipped with pull-socket and white Marbo shade.

MIRRORS—Highly polished French plate 36x48 inches. The narrow center mirror panels are 6 inches wide.

HEIGHT over all, 7 feet 6 inches.

The Name Koken is on the Genuine

LAVATORIES—Pedestal type, white porcelain enameled, fitted with combination shampoo and basin cock, with hose and sprinkler, chain and chain stay. NEITHER SUPPLY NOR WASTE PIPES, NOR TRAPS, ARE FURNISHED WITH LAVATORIES; but holes are drilled in the marble for them. If these pipes are desired, we shall be pleased to quote price upon them on receipt of plumber's specifications.

TWO- CHAIR CASE—Length over all, 9 feet 6 inches.

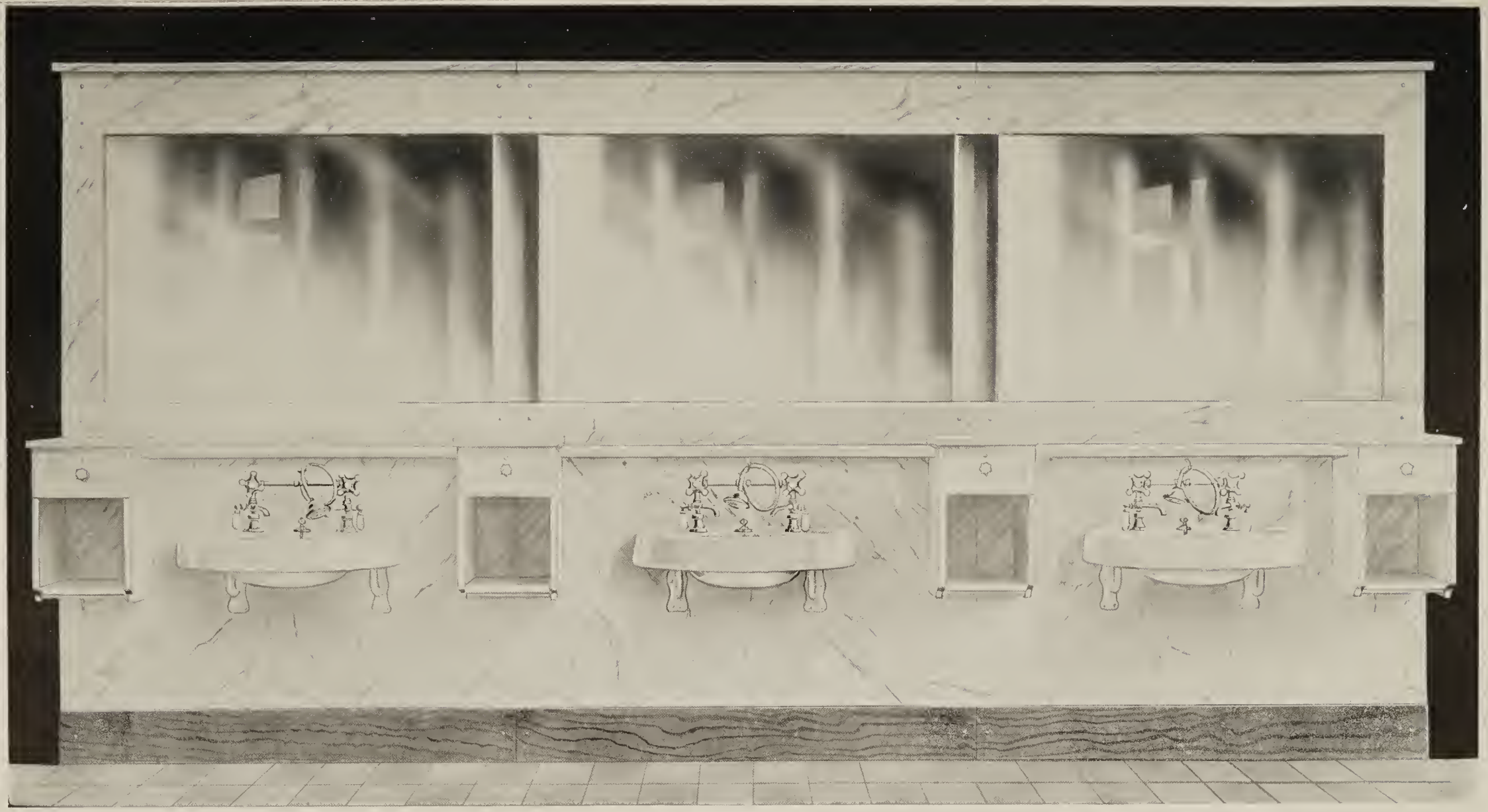
THREE-CHAIR CASE—Length over all, 13 feet 11 inches.

FOUR- CHAIR CASE—Length over all, 18 feet 4 inches.

For each additional chair, add 4 feet 5 inches.

SANITARY MIRROR CASE No. 922 exactly the same as No. 935, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 949

CASE—Constructed throughout of highly polished genuine white Italian marble with the exception of base which is Tennessee marble.

LAVATORIES—Oval bracket type, white porcelain enameled, fitted with plated combination basin and shampoo cock and shampoo sprinkler with hose, chain and stopper. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES; but the holes for them are drilled in the marble. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest priee.

HEIGHT over all, 7 feet 6 inches.

CABINETS are built entirely of the same high-grade genuine white Italian marble—each drawer is fitted with lock and glass knob—lower compartment for towels.

MIRRORS—Highly polished French plate 36x48 inches—center panels 6 inches wide, with rounded and polished edges.

TWO- CHAIR CASE—Length over all, 9 feet 6 inches.
THREE-CHAIR CASE—Length over all, 13 feet 11 inches.
FOUR- CHAIR CASE—Length over all, 18 feet 4 inches.
For each additional chair, add 4 feet 5 inches.

SANITARY MIRROR CASE No. 926 exactly the same as No. 949, but without Lavatories.

For Prices See Accompanying Price List



SANITARY MIRROR CASE—No. 905

CASE—Mirror frame, shelves and wainscoting are highly polished heavy white glass with base of Tennessee marble.

LAVATORIES—High back type, white porcelain enameled, fitted with plated combination basin and shampoo cock and sprinkler, with hose, chain and stopper. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES; but the holes for them are drilled in the glass. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

HEIGHT over all, 7 feet 2 inches.

CABINETS—Thoroughly seasoned wood, finished in white enamel, with white glass tops—drawer with lock and white glass knob—lower compartment for towels.

MIRRORS—Highly polished French plate 36x48 inches—panels 6 inches wide with rounded and polished edges.

TWO- CHAIR CASE—Length over all, 9 feet 5 inches.
THREE-CHAIR CASE—Length over all, 13 feet 10 inches.
FOUR- CHAIR CASE—Length over all, 18 feet 3 inches.
For each additional chair, add 4 feet 5 inches.

SANITARY MIRROR CASE No. 924 exactly the same as No. 905, but without Lavatories.

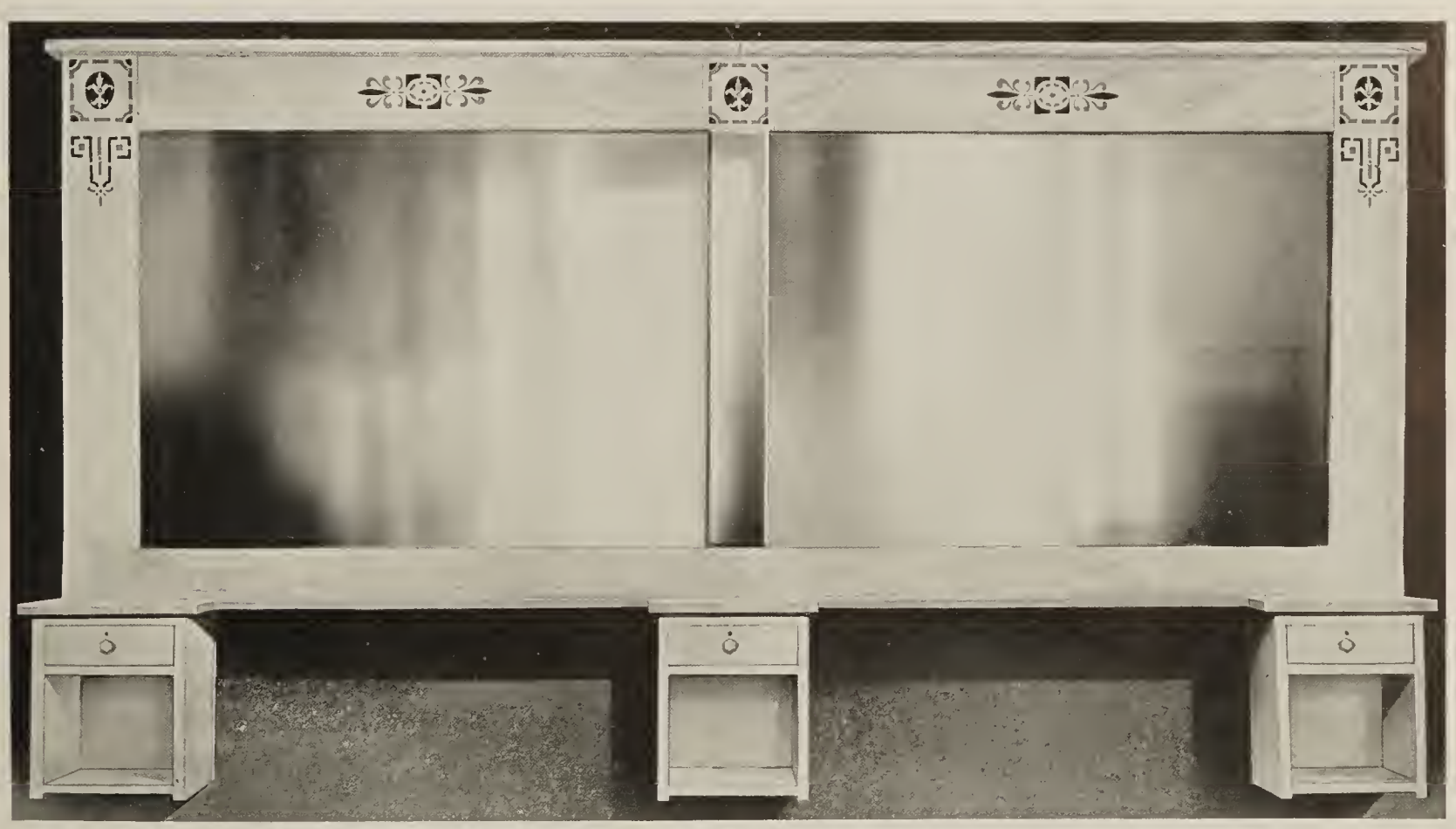
For Prices See Accompanying Price List



GENUINE ITALIAN COLOR-INLAY MARBLE COMBINATION FIXTURE—No. 765

Mirror frame and shelves are genuine white Italian marble, decorated with Color-Inlay. Cabinets of seasoned wood, finished in white enamel. Mirrors, French plate, 30x48 inches. Lavatory, white porcelain enameled, fitted complete as illustrated. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES. If pipes or traps are wanted, let us have specifications from your plumber, and we will quote our lowest price. Length over all, 9 feet 6 inches.

COMBINATION FIXTURE, No. 766, same as above, but with mirror plates 36x48 inches.



GENUINE ITALIAN COLOR-INLAY MARBLE MIRROR CASE—No. 752

Made of genuine white Italian marble, decorated with Color-Inlay, as illustrated. Furnished in sections. Cabinets of seasoned wood, finished in white enamel, with Italian marble tops; 6-inch Italian marble shelf between cabinets; drawers fitted with glass knob and lock. Mirrors, French plate, 36x48 inches; connecting mirrors 6 inches wide, with rounded polished edges.

TWO-SECTION—Length over all, 9 feet 6 inches. THREE-SECTION—Length over all, 13 feet 11 inches.

For each additional chair, add 4 feet 5 inches.

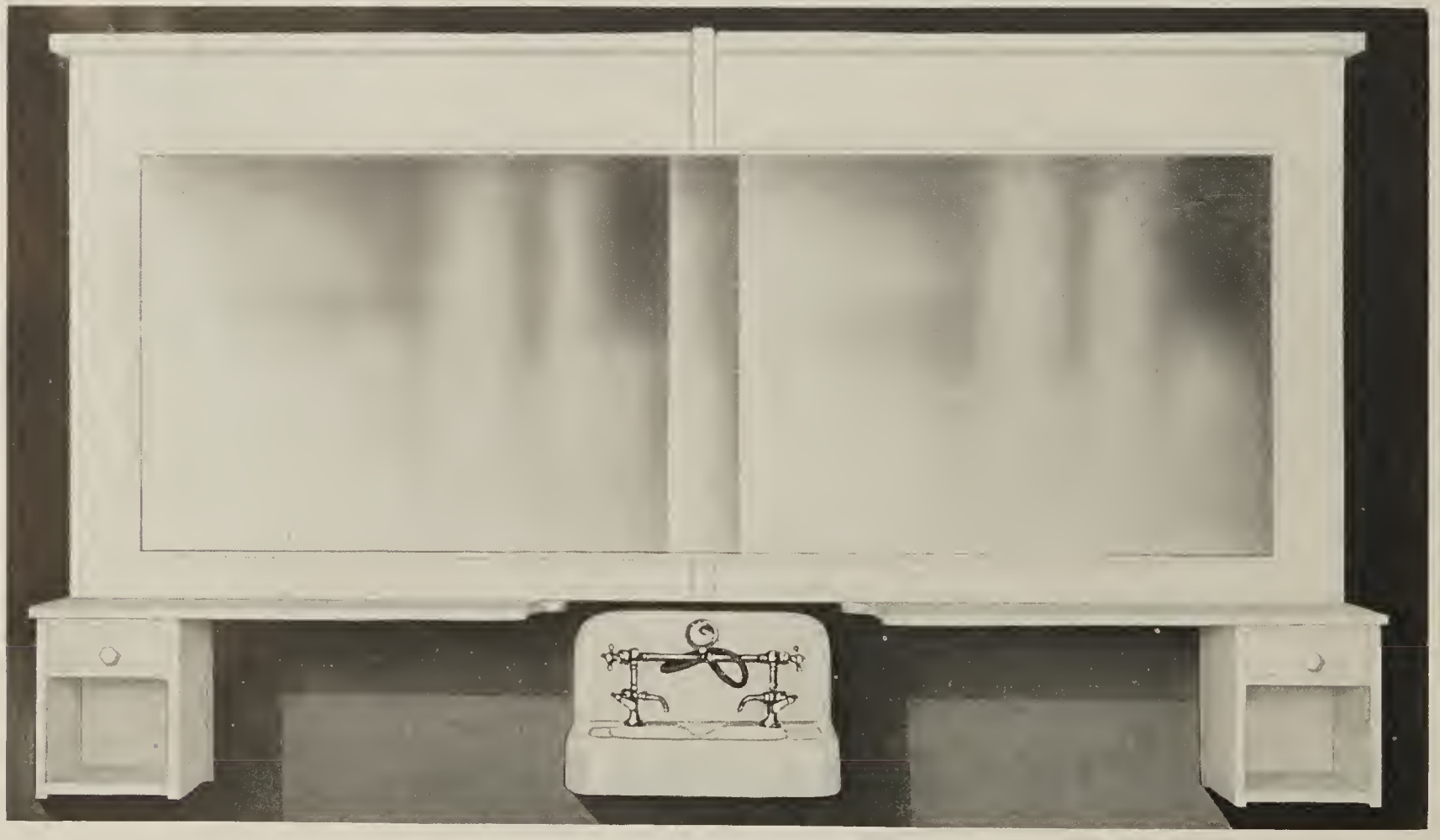


COMBINATION FIXTURE—No. 685

Constructed of genuine white Italian marble—cabinets of seasoned wood, finished in white enamel. Mirrors, French plate, 30x48 inches. Lavatory, white porcelain enameled, fitted complete as illustrated. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES.

Length over all, 9 feet 6 inches.

COMBINATION FIXTURE—No. 695. Same as No. 685, except large mirrors are 36x48 inches.



COMBINATION FIXTURE—No. 684

Constructed of seasoned wood, finished in white enamel. Mirrors, French plate, 30x48 inches. Lavatory, white porcelain enameled, fitted complete as illustrated. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES.

Length over all, 9 feet 8 inches.

COMBINATION FIXTURE—No. 694. Same as No. 684, except large mirrors are 36x48 inches.



ITALIAN MARBLE MIRROR TOP—No. 638

Made of genuine white Italian marble, which is fastened with plated brass screws to wood frame; furnished in sections. Mirrors are French plate, 36x48 inches; connecting mirrors 6 inches wide, with quarter-round polished edges.

TWO-SECTION—Length over all, 9 feet 6 inches.
THREE-SECTION—Length over all, 13 feet 11 inches.
FOUR-SECTION—Length over all, 18 feet 4 inches.
For each additional chair, add 4 feet 5 inches.

ITALIAN MARBLE MIRROR TOP—No. 639. Same as No. 638, except large mirrors are 30x48 inches.



ITALIAN MARBLE MIRROR CASE—No. 636

Mirror frame made of genuine white Italian marble, which is fastened with plated brass screws to wood frame; furnished in sections. Cabinets of seasoned wood, finished in white enamel, with Italian marble tops; 6-inch Italian marble shelf between cabinets; drawers fitted with glass knob and with lock. Mirrors, French plate, 36x48 inches; connecting mirrors 6 inches wide, with quarter-round polished edges.

TWO-SECTION—Length over all, 9 feet 6 inches.
THREE-SECTION—Length over all, 13 feet 11 inches.
FOUR-SECTION—Length over all, 18 feet 4 inches.
For each additional chair, add 4 feet 5 inches.

ITALIAN MARBLE MIRROR CASE—No. 637. Same as No. 636, except large mirrors are 30x48 inches.



MIRROR CASE—No. 613

Substantially made of well seasoned lumber, finished in white enamel. 6-inch wood shelves between cabinets. Drawers fitted with glass knob and lock. French mirrors, 30x48 inches; connecting mirrors 6 inches wide, having quarter-round polished edges.

MIRROR TOP—No. 615. Same as No. 613, except no shelf nor cabinets.

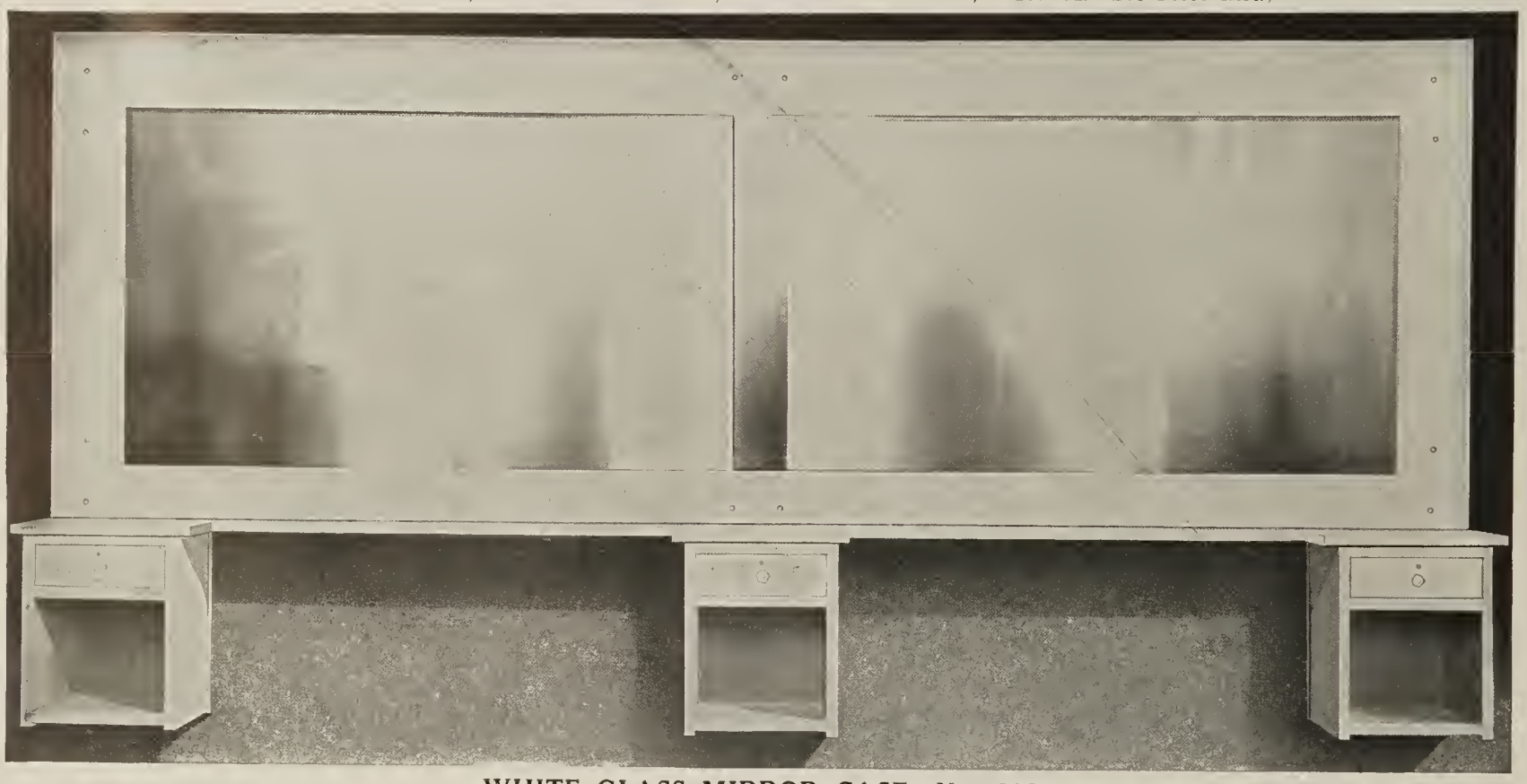
TWO-SECTION—Length over all, 9 feet 8 inches.

THREE-SECTION—Length over all, 14 feet 1 inch.

For each additional chair, add 4 feet 6 inches.

MIRROR CASE—No. 614. Same as No. 613, except large mirrors are 36x48 inches.

(Italian marble shelf, instead of wood shelf, furnished at extra cost, if desired. See Price List.)



WHITE GLASS MIRROR CASE—No. 602

Strictly sanitary; made of polished heavy white glass. Furnished in sections. Shelf is polished white glass, ¾ inch thick, supported by wood cabinets, finished in white enamel; drawer has lock and white opal drawer pull. Mirrors are French plate, 30x48 inches; connecting mirrors 6 inches wide, having quarter-round polished edges.

TWO-SECTION—Length over all, 9 feet 5 inches.
THREE-SECTION—Length over all, 13 feet 10 inches.
For each additional chair, add 4 feet 5 inches.

WHITE GLASS MIRROR CASE—No. 603. Same as No. 602, except large mirrors are 36x48 inches.

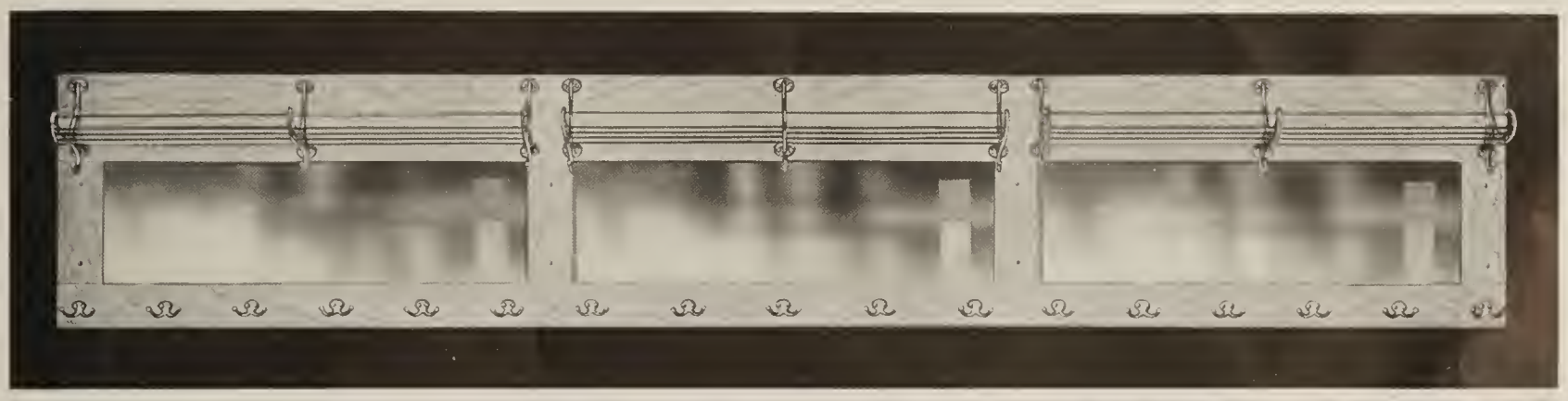
WHITE GLASS MIRROR TOP—No. 604. Same as No. 602, except no shelf nor cabinets.

Your patrons will appreciate a hat and coat hook, that is not crowded with the property of others, upon which to hang his hat, coat, collar and tie, and a convenient mirror in which to look while replacing them. These Combination Mirror and Coat Racks when installed around the unoccupied walls of a shop give ample convenience of this sort to patrons.



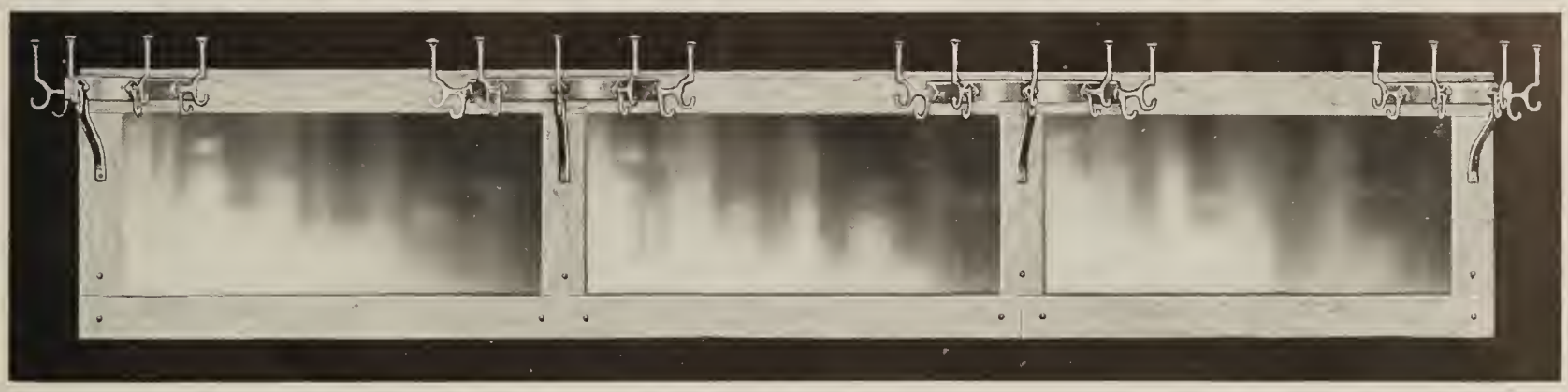
No. 856—Built of highly polished genuine Italian marble. Hooks and screw-heads are heavily plated and polished. Mirrors are polished French plate, 18x40 inches. Three-section, length 11 feet 5 inches.

No. 857—Two-section, length 7 feet 10 inches. Each additional section, length 3 feet 7 inches.



No. 853—Built of highly polished genuine Italian marble; hooks and racks heavily nickel-plated. Mirrors, genuine French plate, 12x40 inches. Three-section, length 11 feet 1¾ inches.

No. 854—Two-section, length 7 feet 6½ inches. Each additional section, length 3 feet 7¼ inches.



No. 859—Built of highly polished genuine Italian marble. Hooks, bands and screw-heads are heavily plated and polished. Mirrors are polished French plate, 18x40 inches. Three-section, length 11 feet 9 inches.

No. 861—Two-section, length 8 feet 2 inches. Each additional section, length 3 feet 7 inches.

These Combination Mirror and Coat Racks can be furnished in any length desired. An arrangement of the various sizes of frames can be combined to fit almost any space. If you will send us the size of the space to be filled, we will be glad to quote price upon a suitable combination.

COMBINATION MIRROR AND COAT RACKS

Ample hat and coat-hanging facilities are essential to satisfactory barber shop service. Crowded hanging space causes hats and coats to fall on the floor which is very distasteful to the owners. The utilizing of every inch of your unoccupied wall space with these Combination Mirror and Coat Racks will solve the hat and coat-hanging problem in your shop.



No. 847—Built of highly polished genuine Italian marble; hooks and racks heavily plated. Mirrors French plate, 30x48 inches. Two-section, length 9 feet 9 inches.

No. 848—Three-section, length 14 feet 2 inches. Each additional section, length 4 feet 5 inches.



No. 879—Built of seasoned wood, finished in white enamel; hook fixtures and shelf rails heavily plated. Mirrors French plate, 18x40 inches Length 10 feet 11½ inches.

Any of these Combination Mirror and Coat Racks can be combined to fit almost any space. If you will let us have the measurements of the space you wish to fill, we will be pleased to quote price.

The more opportunity your patrons have "to see themselves as others see them" the more profitable will their patronage be to you. Utilize that wall opposite your mirror case and such other wall space as you may have by equipping them with these Combination Mirror and Coat Racks.



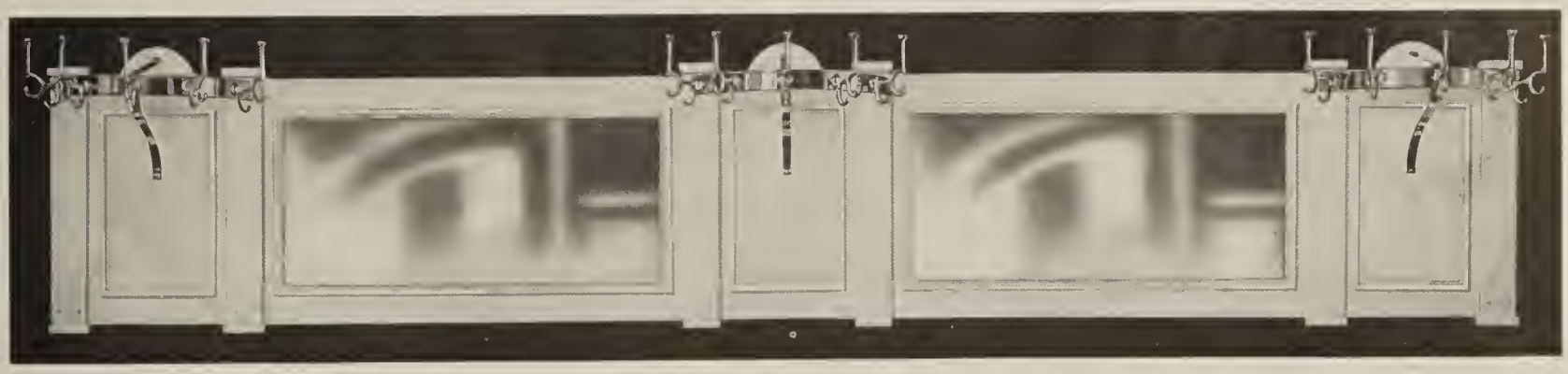
No. 877—Built of seasoned wood, finished in white enamel; hooks heavily plated. Mirror, French plate, 18x40 inches. Three-section, length 12 feet 8¼ inches.

No. 875—Two-section, length 8 feet 9 inches. Each additional section, length 3 feet 11¼ inches.



No. 863—Built of seasoned wood, finished in white enamel; hooks heavily plated. Mirrors, French plate, 18x40 inches. Three-section, length 12 feet 10¼ inches.

No. 864—Two-section, length 8 feet 11 inches. Each additional section, length 3 feet 11¼ inches.



No. 872—Built of seasoned wood, finished in white enamel; hooks heavily plated. Mirrors, French plate, 18x40 inches. Two-section, length 13 feet.

No. 873—Three-section, length 18 feet 5½ inches. Each additional section, length 5 feet 5½ inches.

Any of these Combination Mirror and Coat Racks can be combined to fit almost any space. If you will let us have the measurements of the space you wish to fill, we will be pleased to quote price.

MANICURE TABLES



No. 583

No. 584—Made of thoroughly seasoned lumber, finished in white enamel or any color desired; strong in construction and practical in design; top, 16x32 inches, is covered with polished white glass; rails of round polished glass, supported by plated posts; provided with two roomy drawers and white glass drawer knobs; legs are tapered and neatly shaped.

No. 594—Same table without glass top or rails. Top finished in white enamel.



No. 589

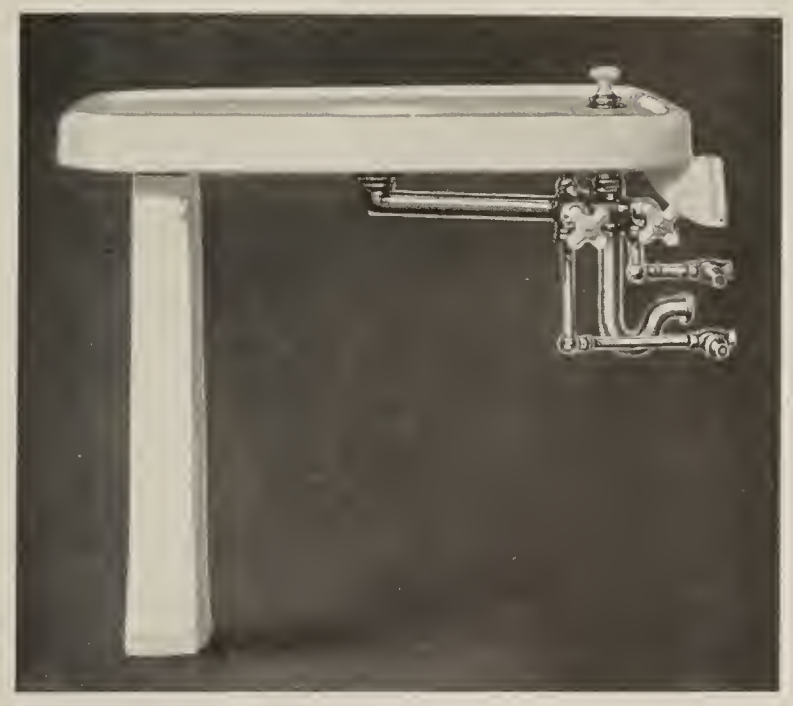
No. 583—Constructed of thoroughly seasoned lumber, finished in white enamel or any color desired; top is covered entirely with polished plate glass; rails of round polished glass, supported by plated posts; provided with large center drawer for displaying goods for sale; two large drawers on left side are for tools; sterilizer on right side keeps tools, when not in use, in constant state of sterilization; legs are well braced and equipped with metal shoes; size of top, 16x32 inches. White glass drawer knobs.



No. 584

No. 589—Constructed of thoroughly seasoned lumber, finished in white enamel or any color desired; top is covered entirely with polished white glass, securely fastened and supported with plated corner posts and clear glass rails; provided with two roomy drawers with white glass knobs; size of top, 16x32 inches.

No. 588—Same table without glass top or rails. Top finished in white enamel.



No. 618

No. 618—This manicure stand represents the highest quality and latest design. It embodies several features to simplify the operations of manicuring. It has the built-in finger bowl; hot or cold water can be used; the fixtures are conveniently located at the operator's side, and the lift-up waste permits the water to be changed quickly and easily. The stand is made entirely of iron and is porcelain enameled in white, jade green, light blue, ivory or black. Size of top is 18x33 inches, diameter of bowl 6 inches, depth of bowl 4 inches. Furnished complete with plated brass fittings, as shown in illustration.



No. 534

No. 534—Constructed of steel, electrically welded; heavily plated side rails are securely fastened; fitted with two large and roomy drawers, with plated knobs; legs are angle-shaped and fitted with rubber tips to prevent injury to floor; finished in snow-white porcelain enamel. Very sanitary and practical table, moderately priced. Size of top, 16x33 inches.



No. 586

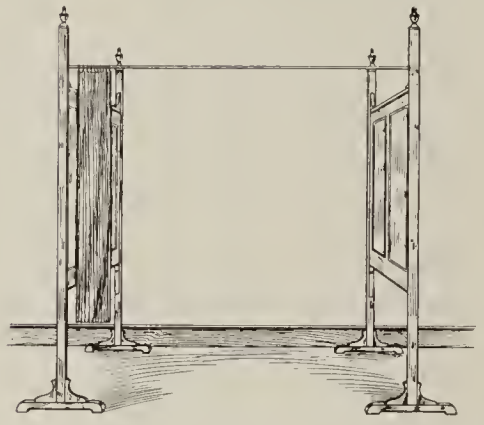
No. 586—A very satisfactory and up-to-date table, made of steel, electrically welded; legs are angle-shaped and fitted with rubber shoes; large center drawer underneath top of clear plate glass forms display case which places goods for sale constantly before eyes of customer; polished plate glass top, 16x32 inches. Rails of round polished glass, supported by plated posts; two drawers on left are for instruments. Contains built-in sterilizer on right-hand side of table, so all tools, when not in use, may be kept in constant state of sterilization; finished in snow-white enamel.



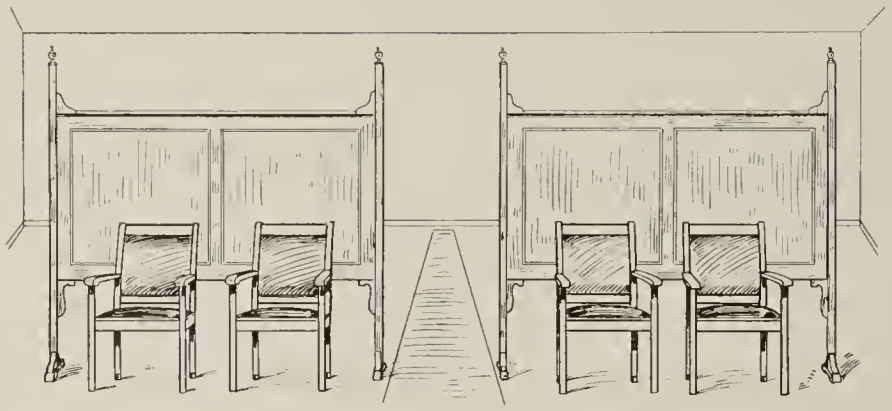
No. 321

PARTITION PANEL

No. 321—A strong, solid, beautifully designed Partition Panel. Light in weight and easily moved. An article that through the vast necessity of useful needs that it fills will prove to be one of the most valuable and indispensable pieces of furniture in your shop. Made of thoroughly seasoned wood, finished in white enamel or any other color desired. Height from floor to top of panel 5 feet 6 inches; length over all, 7 feet 1 inch.



An illustration showing Partition Panel No. 321 used to make a booth.



An illustration showing Partition Panel No. 321 used to divide a large room.



No. 322

MIRROR DRESSERETTE

No. 322—Built of thoroughly seasoned wood, finished in white enamel or any other color desired. Mirror is French plate, 24x30 inches. Shelf is 12x28 inches and covered with white glass. Drawer has lock and white glass knob.

No. 323—Same as No. 322 but with mirror plate 24x36 inches.

MIRROR DRESSERETTE

No. 611—Built of thoroughly seasoned wood, finished in white enamel or any other color desired. Mirror is French plate 24x30 inches. Cabinet top is 30¾ x12 inches and covered with heavy polished white glass. Sterilizing compartment has two shelves and glass door. Both drawers are equipped with lock and glass knob.

No. 610—Same as No. 611 but with mirror plate 24x36 inches.



No. 611



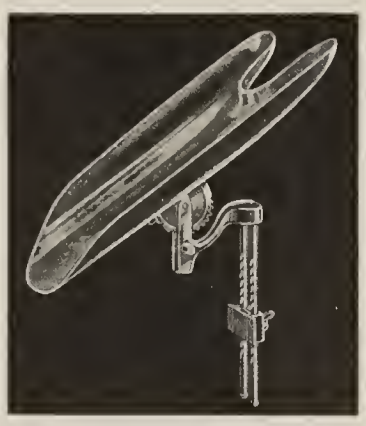
Pedestal Shampoo Board

No. 82—Made of solid cast aluminum, polished. Designed to properly fit the neck. Readily adjusted to any angle or height. Pedestal is cast iron, white porcelain enameled. Feet have rubber foot pads.



DRESSING TABLE

No. 338—Built of thoroughly seasoned wood, finished in white enamel; or any other color desired; bent legs; highly polished French plate curved corner mirror 24x30 inches; polished white glass top 16x32 inches, securely fastened, with plated corner posts equipped with clear glass rails; two easy sliding drawers with white glass knobs.



Shampoo Board

No. 92A—For use in connection with chairs. Made of solid cast aluminum, polished. Properly designed to fit the neck comfortably and efficiently. Adjustable to any angle or height. With clamp as shown can be used on any chair.

No. 92—Without clamp for chairs having similar headrest adjusting mechanism.

Combination Table and Sterilizer

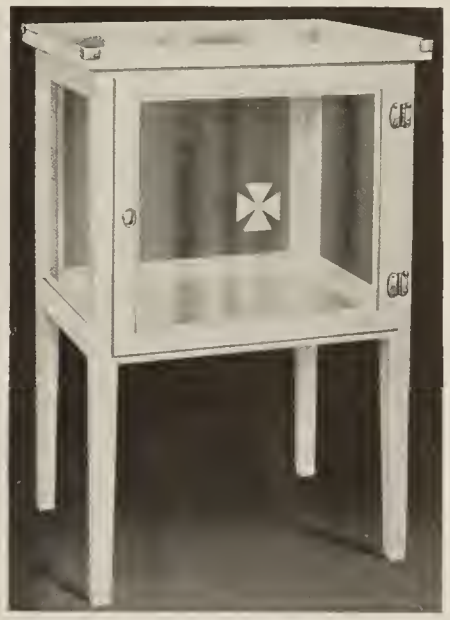
No. 337—Made of seasoned wood, finished in white enamel or any other color desired; with white glass top, size 16x20 inches. Top corner pieces, knob and hinges heavily plated. Sterilizing compartment has glass on all four sides. Height 2 feet 6 inches.

Combination Table and Sterilizer

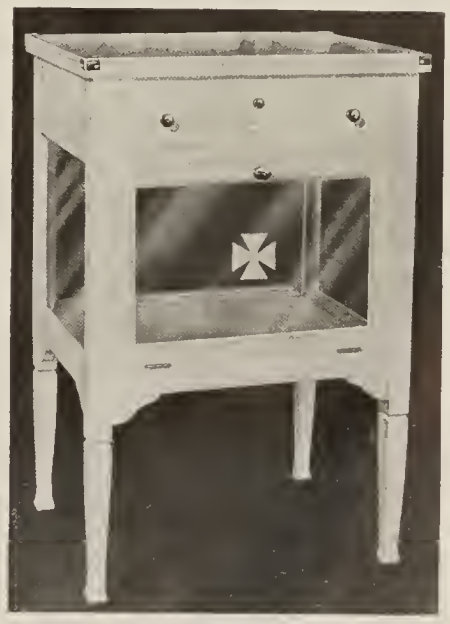
No. 334—Made of seasoned wood, finished in white enamel, or any other color desired; with white glass top, size 16x20 inches. Top corner pieces, knobs and hinges heavily plated. Drawer has lock and two knobs. Sterilizing compartment has glass on all four sides. Height 2 feet 6 inches.

Work Stand

No. 303—Constructed of steel, electrically welded; finished in pure white enamel; it has large, roomy drawer; top is made of polished white glass, size 16x20 inches; has white enameled rail on three sides, protecting shelf and preventing articles from falling off; legs are angle-shaped and padded on bottom with rubber.



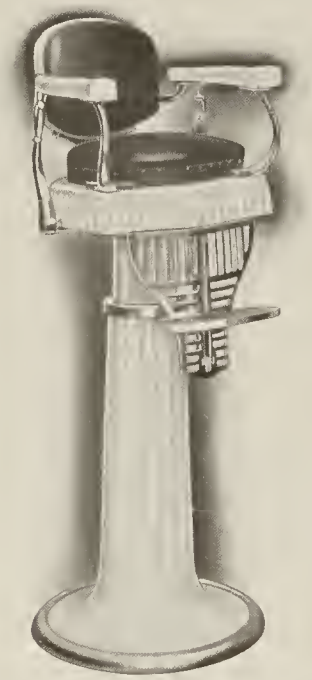
No. 337



No. 334



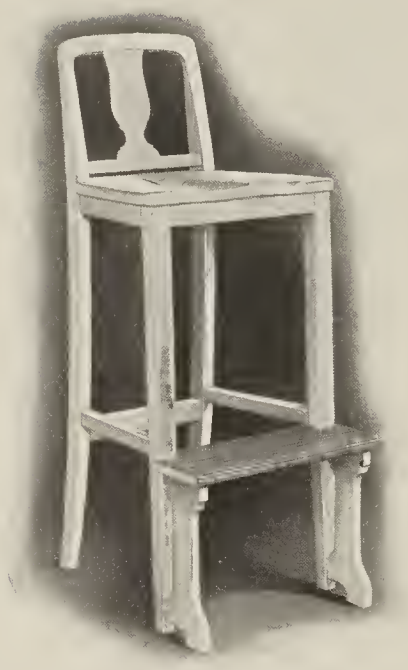
No. 303



CHILD'S HAIR-CUTTING CHAIR

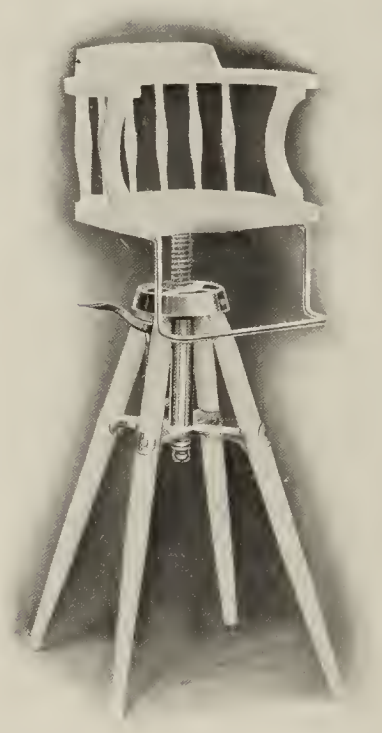
Patented. Design Patented.

No. 35—Seat frame, pedestal base, back frame, sleeve and arms are iron, porcelain enameled in white, jade green, light blue, ivory or black. Base ring and other exposed metal parts are heavily plated and polished. Finely upholstered with best quality of leather. Fitted with adjustable foot-rest.



HAIR-BOBBING CHAIR

No. 134—This chair is designed for hair-bobbing. Made of seasoned wood, finished in white enamel or any other color desired; fitted with convenient step and foot-rest covered with corrugated rubber; light in weight; can be easily moved out of way when not in use. This chair will properly equip your shop for hair-bobbing.



CHILD'S HAIR-CUTTING CHAIR

Raising, Lowering and Revolving

No. 9—This chair is dainty in design, durable in construction, and attractive in price. Made of air-seasoned wood, finished in white enamel or any other color desired. It can be raised, lowered and revolved. The seat is well formed and comfortable for the child to sit on.



HAIR-DRESSING CHAIR

Raising, Lowering and Revolving

No. 438—Made of well-seasoned wood, finished in white enamel or any other color desired. The base is of iron, porcelain enameled; arms and seat are upholstered with reinforced leather, gray color. Mounted on smooth-working, silent-running casters.



CHAIR

No. 204—Built of seasoned wood, finished in white enamel or any other color desired, hand-rubbed.

No. 104—Same design as No 204, with low back



ADJUSTABLE STOOL

No. 135—Made of iron, porcelain enameled; upholstered with reinforced leather; roller-bearing casters. Back rest is supported by an adjustable tensioned plated steel upright. Seat can be raised or lowered at will.

No. 133—Same as above, except without back rest.



No. 15

HOTEL-ROOM BARBERS' CHAIR

No. 15—Designed for use in the guest's room. Can be easily and quickly set up and taken down. Is light and requires very little space when folded up. Constructed of seasoned oak. Back and seat are made of the heaviest white canvass. so fastened that it can not tear or pull out. The back, foot and head-rest are comfortably upholstered.

KOKEN BEAUTY SHOP CHAIR

No. 559—This general utility chair serves a variety of purposes; it is particularly designed for use by beauty shops when an inexpensive chair that can be easily moved about is preferred to the larger models. Substantially built, but light in weight; made of selected wood, finished in white enamel or any other color desired; upholstered with reinforced leather. Casters on front legs make it easy to move. Back and head-rest are adjustable. Foot-rest made of wood, with plated cast iron top.



No. 559



No. 724

KOKEN CHIROPODY CHAIR

No. 724—This model is a simple combination of all that is desirable and necessary in a thoroughly complete and practical chiropody chair. Made throughout of iron, porcelain enameled, with all exposed metal parts heavily plated and highly polished. Upholstering consists of the finest full spring cushion, covered with high-grade grain leather in dark green or gray. Lever on the side raises, lowers and revolves the chair. The 10-inch hydraulic range permits chair to be raised to such a height that the chiropodist may do his work standing. The foot-rest is brought toward or away from the chair, as well as lifted or lowered to any desired height, by means of convenient hand-hold; push-button releases lock for lowering.



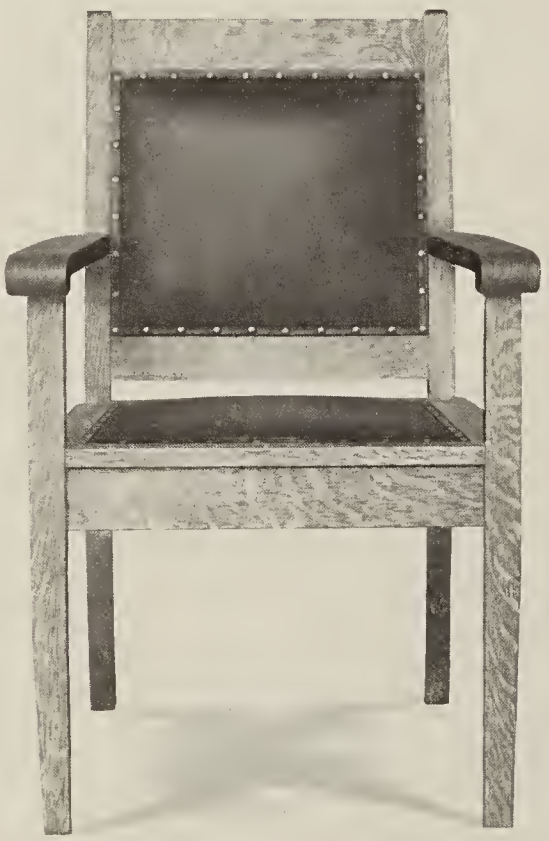
SETTEE

No. 398—Made of quarter-sawed white oak, golden finish, or of selected gum, mahogany finish; substantially constructed; seat and back upholstered in genuine leather. Length 6 feet



BARBERS' STOOL

No. 111—Made of thoroughly seasoned lumber, finished in white enamel, or any other color desired; rigidly constructed throughout; covered with reinforced leather, gray color. Very comfortable; moves easily on silent slides. Height 18 inches.



SEATING CHAIR

No. 85—Constructed of quarter-sawed white oak, golden finish; or quartered gum, mahogany finish; well built throughout to withstand hard usage; genuine leather upholstered seat and back; roomy and comfortable; fitted with arm-rests.



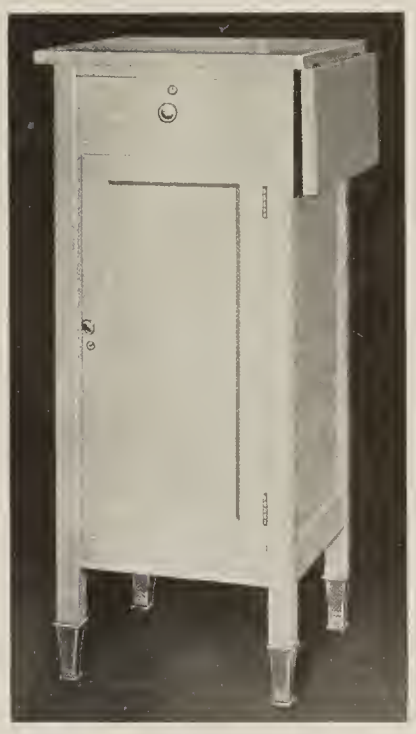
BARBERS' STOOL

No. 154—Made of steel, snow-white, baked enamel finish, with upholstered seat in dark green genuine leather. Height 21 inches. Diameter of seat, 13 inches.



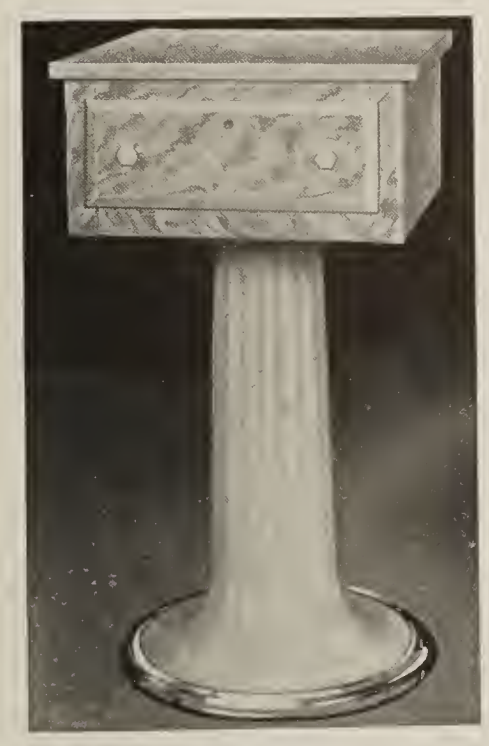
SERVICE CART

No. 945—Built of thoroughly seasoned wood, finished in white enamel or any color desired. Top is covered with heavy white glass surrounded by a heavily plated and highly polished metal rail; plated handles on each end. Lower tray has a rubber mat. This cart is mounted upon large plated rubber-tired silent swiveling casters. Length 32 inches, width 16 inches, height 30 inches.



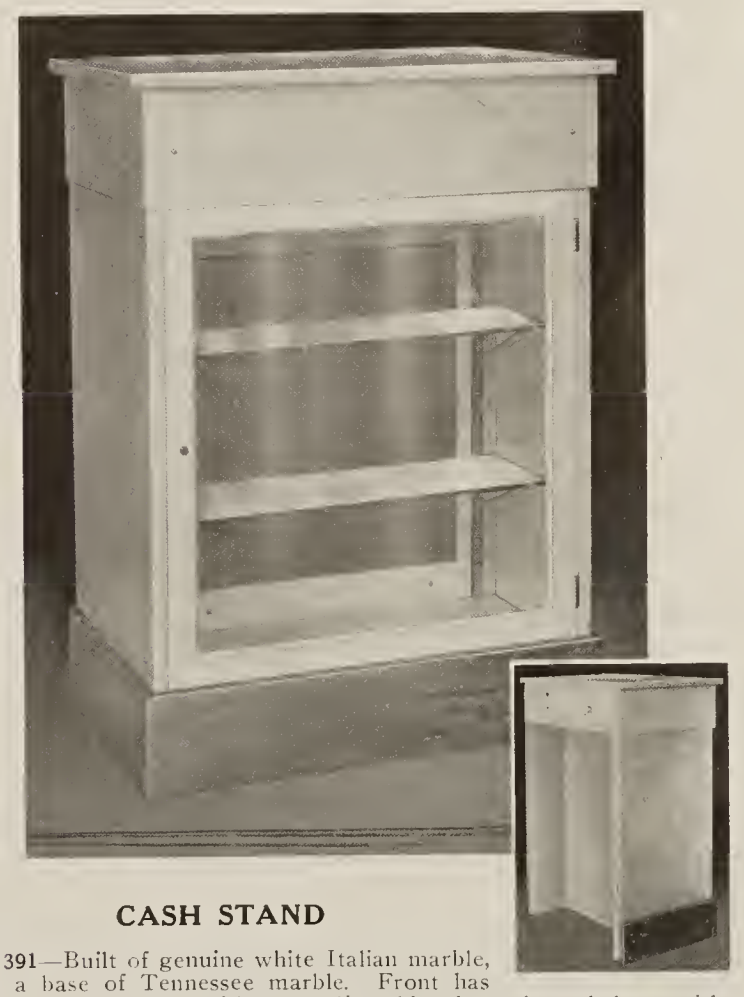
CASH STAND

No. 396—Built of thoroughly seasoned wood, finished in white enamel or any color desired. Top is 18 x18 inches. Hinged drop leaf is 8x18 inches. Lower cabinet contains two shelves. Drawer and cabinet door equipped with plated knobs, locks and keys. Plated metal shoes on each leg. Height 42 inches.



CASH STAND

No. 390—Made of genuine Italian marble on porcelain enameled iron base, fitted with plated rim. Drawer fitted with lock, and divided into compartments for change. Height 3 feet 1 inch. Size of top, 20x20 inches.



CASH STAND

No. 391—Built of genuine white Italian marble, with a base of Tennessee marble. Front has display compartment with two adjustable plate glass shelves, with mirror in back, and glass door with lock and key. Back has open space for cashier and two drawers at top, each equipped with lock, key and glass knob. Top 20x30 inches, height 42 inches.



No. 576

SHOE-SHINING STANDS

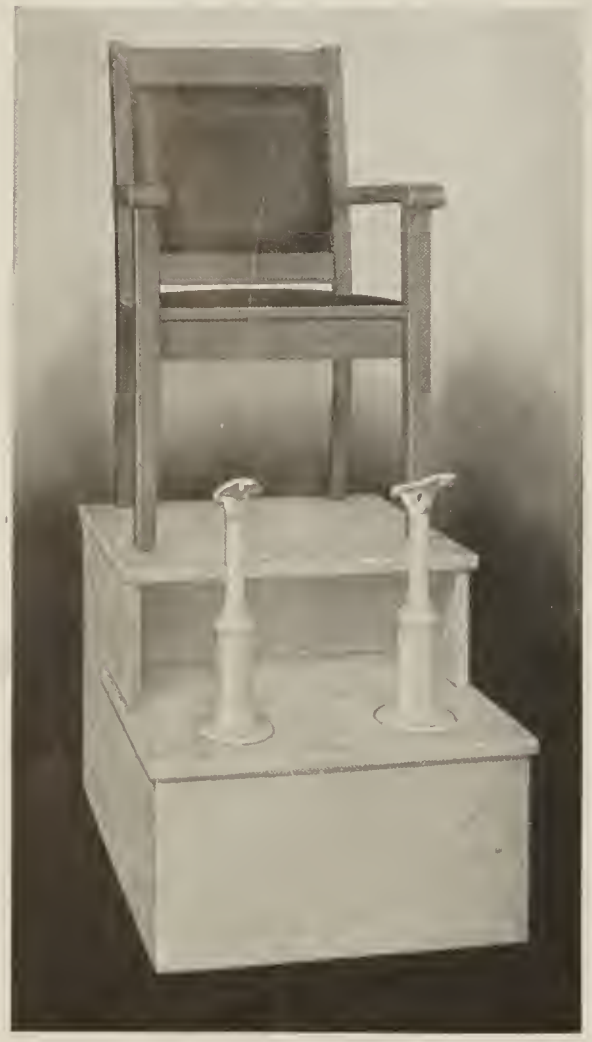
Made of quarter-sawed white oak, golden finish; or selected gum, mahogany finish; well made throughout; seat and back of chairs upholstered in leather; marble platforms; large drawers for supplies, with locks and plated pulls.

Fitted with plated pedestal foot-rests that can be removed from socket, making it convenient for the customer when getting on and off the stand; plated metal shoes. Height from floor to top of foot-rest, 30½ inches; width, 2 feet 10 inches.

No. 576—For two persons; length over all, 4 feet.

No. 577—For three persons; length over all, 6 feet.

No. 578—For four persons, length over all, 8 feet.



No. 591

SHOE-SHINING STANDS

No. 591—Base and platform constructed entirely of genuine Italian marble. Foot-rests are iron, white porcelain enameled. Seating chair is quarter-sawed white oak, golden finish, or quartered gum, mahogany finish. Seat and back of chair upholstered in genuine leather. For one person; length, 2 feet 2 inches; width, 3 feet 4 inches.

No. 592—Base and chair are quarter-sawed oak, golden finish; or selected gum, mahogany finish. Seat and back of chair are upholstered in genuine leather. Both platforms are marble. Large drawer with lock and plated pull. Fitted with plated removable pedestal foot-rest. For one person; length, 2 feet 1 inch; width, 2 feet 10 inches



No. 592



No. 127

SHOE-SHINING STANDS

The base, platforms and drawer fronts are made of genuine white Italian marble, securely fastened to wood frame.

Drawers are for brushes, supplies, etc., and have plated knobs.

Foot-rests are made of iron, white porcelain enameled.

Seating Chairs are well made of quarter-sawed white oak, golden finish; or quartered gum, mahogany finish. Seat and back upholstered in genuine leather. Width of stand, 3 feet 3½ inches.

No. 127—For two persons; length, 4 ft. 2 in.

No. 128—For three persons; length, 6 ft. 2 in.

No. 129—For four persons; length, 8 ft. 2 in.

SHOE-SHINING STANDS

Base made of genuine white Italian marble, securely fastened to wood frame. The opening under top shelf is for brushes, supplies, etc.

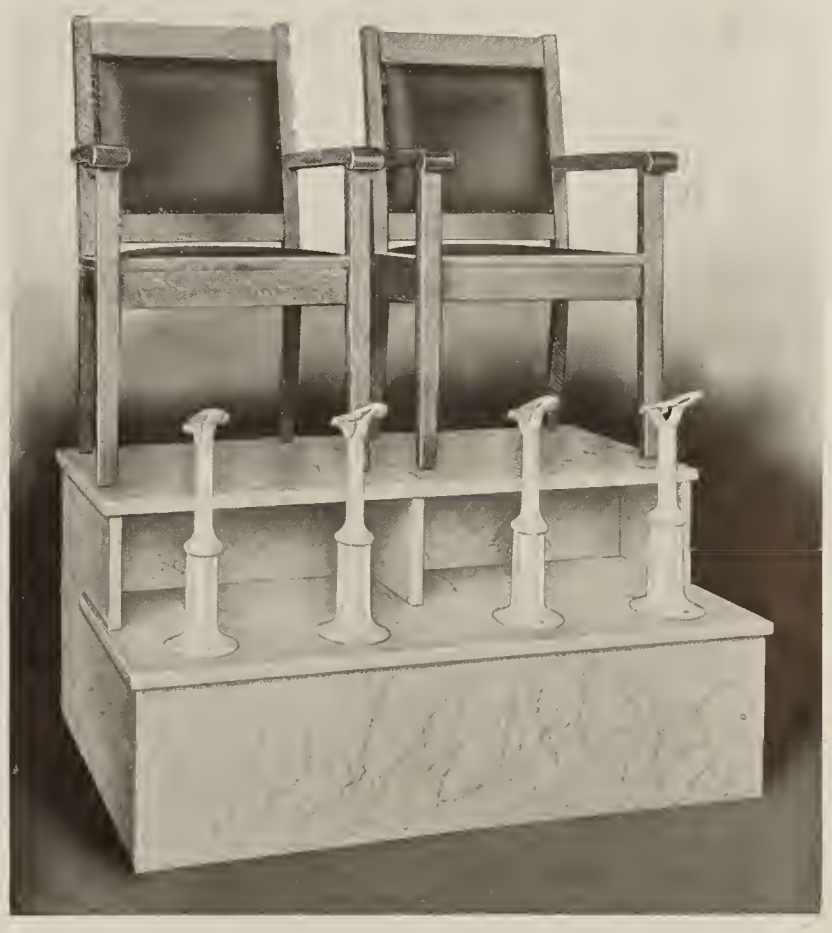
Foot-rests are made of iron, white porcelain enameled.

Seating Chairs are well made of quarter-sawed white oak, golden finish; or quartered gum, mahogany finish. Seat and back upholstered in genuine leather. Width of stand, 3 feet 3½ inches.

No. 447—For two persons; length, 4 ft. 2 in.

No. 448—For three persons; length, 6 ft. 2 in.

No. 449—For four persons; length, 8 ft. 2 in.



No. 447



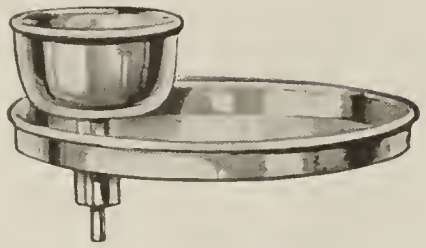
CHILDS' SEAT

No. 867—Light and easy to handle; comfortable for the child, and attractive in appearance. The three heights—low, medium, high—that you get from this seat are ample for the different sizes of children until they are large enough to sit in the chair itself. Seat is upholstered and covered with genuine leather, brown in color. Blue, gray, green or black may be had upon request. Apron is 24 inches long and turns completely around so that regardless of which side of seat is used, the dressed side of leather is up. Metal arms are rubber-covered. Length over all, 28 inches; seat is 13½ inches long, 10½ inches wide and 4 inches high.



SPECTACLE CASE

No. 876—Made with stem that fits into arm socket of the chair; can be used upon either right or left arm. Case is covered with leather and lined with plush, with hinge cover. A safe place for the spectacles of the customer while he is in the chair. Length of spectacle case 6¼ inches, width 3 inches, depth 1 inch.



MANICURE CUP AND TRAY

No. 208—Made of metal, plated. The tray, to hold operator's tools, has a stem on the under side that fits into the arm socket of the chair. The stem of the manicure cup fits into the socket in the tray, and the cup and tray can be used singly or together, as desired.

No. 208A—Tray only.
No. 208B—Cup only.



ASH TRAY

No. 874—This ash tray is made with stem that fits into the arm socket of the barbers' chair; is made of metal, nickel-plated, fitted with holder for the cigar, and for the box of matches. The attachment can, of course, be used upon either the right-hand arm or left-hand arm of the chair, as desired.



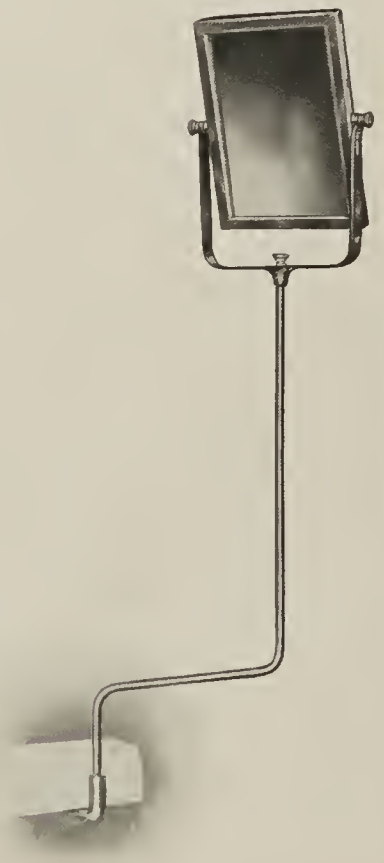
ARM SOCKETS

No. 886—Made of iron, heavily plated, and can be readily attached to either arm of the barbers' chair.



REAR VIEW MIRROR

No. 878—Made of metal, plated, fitted with French mirror plate, 5⅜x7⅜ inches, and adjustable to every possible position, affording the customer a perfect view of what the barber is doing. The mirror fits into the arm socket of the barbers' chair ,and can be used either upon the right-hand or the left-hand arm, as desired.

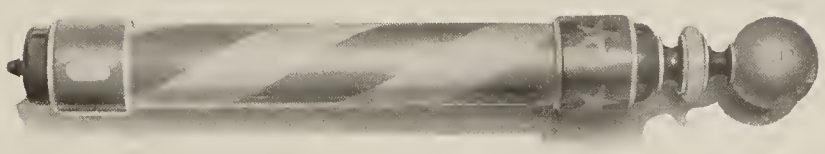




No. 10—Arm Pole. Made of one piece of seasoned wood, painted. Stripes are red, white and blue; center section is green, and ball at either end is finished in gold leaf. Size, 3x30 inches.



No. 741—Arm Pole. Made in one piece of seasoned wood, painted. Stripes are red, white and blue, with gold leaf ball at either end. Size 4x36 inches.



No. 742—Arm Pole. Seasoned wood, painted. Stripes are red and white, with section on either end in blue; gold leaf ball. Size, 5x42 inches.



STEEL POLE

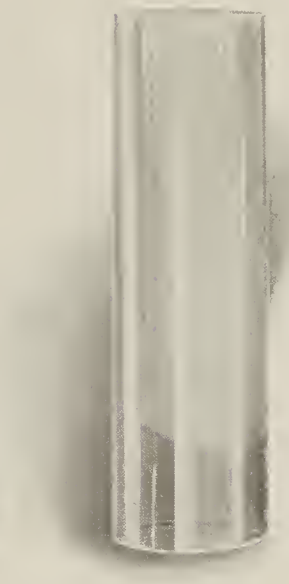
No. 116—Finished in porcelain enamel throughout, colored red, white and blue. Cylinders striped in red and white; 12-inch glass globe. Width of base, 12 inches. Height 7 feet 6 inches.



GLASS GLOBES

Made of best quality opal glass. 10 inch globe with 4 inch base used for poles Nos. 85, 86, 95, 118 and 119; 12 inch globe with 6 inch base used for poles Nos. 93 and 115.

Koken Barbers' Poles are the product of many years of successful barber pole manufacturing experience. It matters not which type of Koken Barbers' Pole you are interested in, you may rest assured it is the best it is possible to produce at the price and will stand up and give you satisfactory service easily equal to every dollar invested. The entire Koken organization backs every Koken Barbers' Pole.

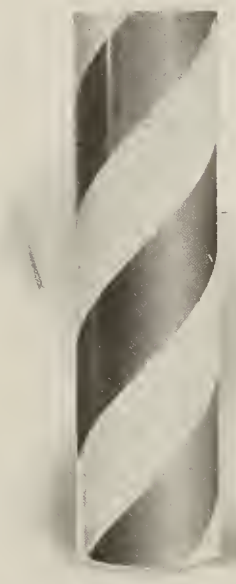


GLASS CYLINDERS

For Koken Revolving Poles

Moulded of perfectly clear, substantial glass.

Size 6x16, for pole No. 85
Size 6x20, for pole No. 86
Size 8x18, for pole No. 119
Size 8x24, for pole Nos. 93, 95, 115 and 118.



PAPER CYLINDERS

For Koken Revolving Poles

Made of varnished bristol board, striped with red, white and blue.

Size 5½x16, for pole No. 85
Size 5½x20, for pole No. 86
Size 6¾x18, for pole No. 119
Size 6¾x24, for pole Nos. 93, 95, 115 and 118.

Koken ILLUMINATED BARBERS' POLES

Have no equal for attracting attention either in daylight or after dark. They are clean, bright and new in appearance, and because of the materials from which they are made always remain so. Base and top are made of iron, porcelain enameled; strips between the colored red and white glass are aluminum. Illumiated poles require no winding or mechanical attention. Poles are completely wired and equipped with lamps ready for connection to your line.



No. 146
Design Patented

No. 139—PEDESTAL POLE. This sidewalk pole is beyond question the most attractive barbers' pole now upon the market. It outclasses all barbers' poles of any kind and description, and quickly attracts attention to the barber shop. A high-grade sign is evidence of a high-grade establishment, and this Illuminated Barbers' Pole at once stamps the barber shop exhibiting it as being in the very front rank. Fitted with two lights in cylinder and one in the 12-inch white opal globe. Height 7 feet. Diameter of base, 16 inches

No. 140—BRACKET POLE. This smaller bracket pole is the size which is generally used in pairs at the entrance to the barber shop, or used singly in hotel lobbies, arcade passages, or inside railroad stations or other public buildings. No better inside illuminated sign could possibly be used than this, for the colors are bright and readily attract attention. Fitted with one light. Height over all, 2 feet 9 inches. Diameter at top, 10¾ inches.

No. 143—BRACKET POLE. This large size bracket pole is intended for use upon the outside of the building, and in such places where the pedestal pole cannot be used. Being 3 feet 9 inches long, this pole is large enough to attract attention readily to the barber shop. Fitted with two lights. Diameter at top, 10¾ inches.

No. 146—WINDOW POLE. This pole is designed for use in show windows or such other protected places where a small portable pole is required. Fitted with one light. Height over all, 3 feet 1 inch. Diameter at top, 10¾ inches.

Koken

Illuminated Barbers' Poles



No. 140

No. 130

No. 150

They Shine By Night

Attractive In Daylight

Koken

Revolving Barbers' Poles



No. 95A



No. 118



No. 119A



No. 85A



No. 93

Koken REVOLVING BARBERS' POLES



No. 86

KOKEN REVOLVING POLES are attractive signs. They are porcelain enameled, and are not merely painted. One winding in the morning is all that is necessary to revolve the cylinder through the day.

No. 85-A—BRACKET POLE. Porcelain enameled iron with narrow stripes as illustrated on opposite page. Height over all, 40 inches. Size of cylinder, 6x16. 10-inch globe.

No. 85—BRACKET POLE. Exactly the same as No. 85-A, but with wider stripes.

No. 86—BRACKET POLE. Porcelain enameled iron as illustrated on this page. Height over all, 44 inches. Size of cylinder, 6x20. 10-inch globe.

No. 86-A—BRACKET POLE. Exactly the same as No. 86, but with narrower stripes.

No. 93—PEDESTAL POLE. Porcelain enameled iron as illustrated on opposite page. Height over all, 7 feet 1 inch. Size of cylinder, 8x24. 12-inch globe.

No. 93-A—PEDESTAL POLE. Exactly the same as No. 93, but with narrower stripes.

No. 95-A—PEDESTAL POLE. Design patented. Porcelain enameled iron as illustrated on opposite page. Height over all, 6 feet 8 inches. Size of cylinder, 8x24. 10-inch globe.

No. 95—PEDESTAL POLE. Exactly the same as No. 95-A, but with wider stripes.

No. 109—WINDOW POLE. Porcelain enameled iron as illustrated. Height over all, 4 feet 6½ inches. Size of cylinder, 6x20 inches. 10-inch globe.

No. 109-A—WINDOW POLE. Exactly the same as No. 109, but with narrower stripes.

No. 115—PEDESTAL POLE. Porcelain enameled iron as illustrated on this page. Height over all, 7 feet 8 inches. Size of cylinder, 8x24 inches. 12-inch globe.

No. 115-A—PEDESTAL POLE. Exactly the same as No. 115, but with narrower stripes.

No. 118—BRACKET POLE. Porcelain enameled iron as illustrated on the opposite page. Height over all, 4 feet. Size of cylinder, 8x24 inches. 10-inch globe.

No. 118-A—BRACKET POLE. Exactly the same as No. 118, but with narrower stripes.

No. 119-A—BRACKET POLE. Porcelain enameled iron as illustrated on the opposite page. Height over all, 3 feet 6½ inches. Size of cylinder, 8x18 inches. 10-inch globe.

No. 119—BRACKET POLE. Exactly the same as No. 119-A, but with wider stripes.



No. 109



No. 115



CABINET STERILIZER

No. 28—Metal frame, finished in white baked enamel; glass door and sides, steel back; fitted with three white enameled trays. The convenient shape and size of this sterilizer makes it especially desirable for use on workstands in front of individual chairs. Height 14 inches, width 15 inches, depth 10 inches.

No. 19—Same as No. 28 except built to fasten against wall or mirror case.



CABINET STERILIZER

No. 47—Built of thoroughly seasoned wood, finished in white enamel; glass door, sides and back; plated knobs and hinges; fitted with drawer and three perforated porcelain enameled shelves. Height 15 inches, width 15¼ inches, depth 10½ inches.



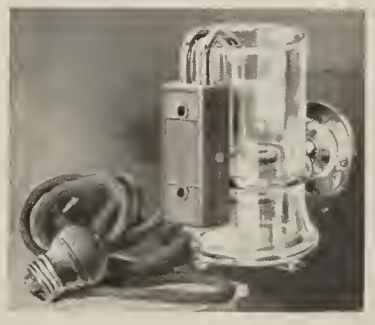
DISPLAY CABINET AND STERILIZER

No. 306—Built of thoroughly seasoned wood, finished in white enamel or any color desired. Three sides and door are made with double strength glass. Equipped with three polished plate glass shelves. Door has plated knob, hinges, lock and key. Legs equipped with plated shoes. Length 27 inches, width 17 inches, height 66 inches.



TOOL STERILIZER

No. 3—A type similar to and operates like No. 4, except that it is not stationary; jar is of white glass and rests on heavy nickel-plated brass stand which prevents jar from being tipped over. Furnished complete with immersion heater, cord and plug.



TOOL STERILIZER

No. 4—Wall bracket type. Press of button brings water to boiling point, and tools immersed are immediately sterilized. Clear glass jar fitted with electric immersion heater, held in a heavily nickel-plated brass bracket. Furnished complete with cord and plug.



DISPLAY CABINET AND STERILIZER

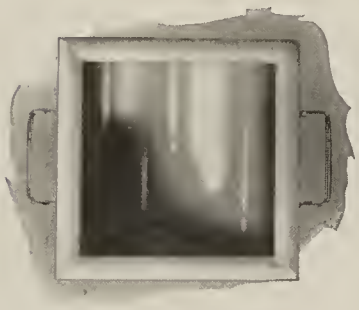
No. 305—Three sides and door are made of double strength glass; three shelves are adjustable and made of polished plate glass; bottom shelf made of pressed steel, under which is tray to hold sterilizing fluid. Finished in white enamel; fitted with lock. Height 5 feet 1½ inches, width 21¼ inches, depth 21¼ inches. Can be furnished with additional plate glass shelves.



WALL MIRRORS

Frame made of well seasoned lumber, finished in white enamel. Fitted with plain French mirror plate.

No. 397—Size 24x30 inches.
No. 391—Size 24x36 inches.



HAND MIRROR

No. 987—Finished in white enamel, with French mirror plate 12x12 inches. Plated handles.



CABINET

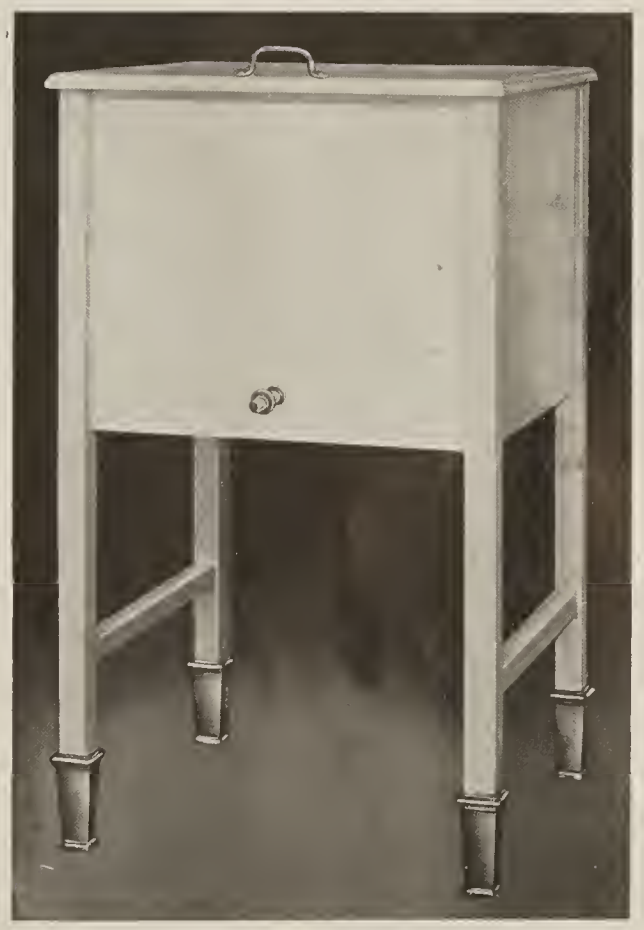
Made of well seasoned high-grade lumber, white enamel finish. Drawer fitted with lock and glass knob. Size of top, 12¾x13 inches.

No. 136—With white marble top .
No. 137—With wood top.

SHAMPOO CONTAINER



No. 350—Sanitary, convenient and economical method of storing shampoo liquid. The liquor is always at hand, and none is wasted. It is half round in shape, with flat back to fit snugly against the wall. Made of sheet copper, highly plated and polished; will not tarnish. Interior is tin lined, thus absolutely preventing all corrosion. 11 inches high, 7 inches in diameter. Capacity, 9½ pints.



COLD TOWEL CABINET

No. 277—Built of thoroughly seasoned wood, finished in white enamel or any color desired. Water-tight, metal-lined, with drain key in front. Top lid 19x17 inches, equipped with plated handle and hinges. Legs have plated metal shoes. Height 32 inches.



CABINET

A handsomely designed work cabinet and sterilizer combined. Made of quarter-sawed gum, mahogany or white enamel finish. Sterilizer is equipped with two perforated metal trays 9½ inches square; drawers on each side are fitted with locks and white opal knobs; lower compartment for towels. Size of top, 12x31 inches.

No. 144—With white marble top.
No. 145—With wood top.



No. 67

No. 67—Built of thoroughly seasoned lumber, finished in white enamel; four large triple pronged plated hooks; height 5 feet 9 inches.



No. 65

No. 65—Base made of iron, porcelain enameled, with plated outer rim; top stem made of well seasoned lumber, especially adapted for white enamel or mahogany finish; equipped with ten plated coat and hat hooks mounted on plated rail and brackets; height over all, 7 feet 4½ inches.

No. 103—Iron, porcelain enameled, with plated trimmings; inside of pan at bottom finished in brass; top revolves; height 6 feet.

No. 66—Constructed of thoroughly seasoned wood, finished in white enamel; cast-iron base, porcelain enameled, with rubber foot-pads; eight plated 3-pronged hooks; height 6 feet 3 inches.



No. 38

No. 38—Metal, oxidized copper finish; extra heavy; fitted with six side hooks, one center hook and four umbrella holders; height 6 feet 1 inch.

No. 38A—Same as above except plated finish.



No. 103



No. 66



WALL DISPLAY CASE

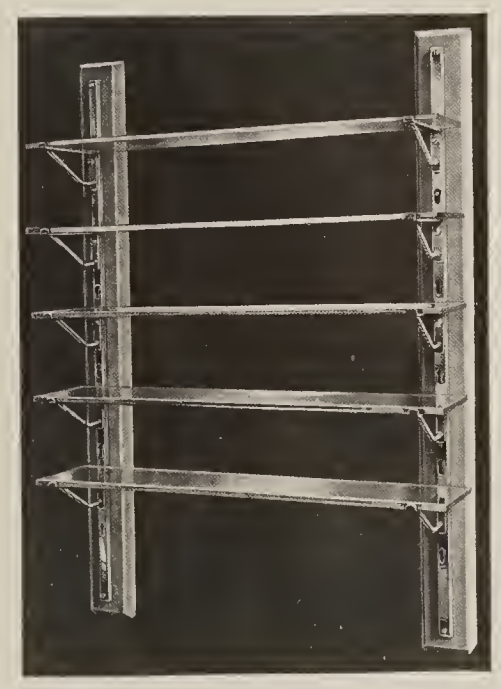
No. 845—A dust-proof fixture requiring no floor space. Built of seasoned wood, finished in white enamel. Glass doors and shelves; plated adjustable shelf brackets. Each door has a lock.

Height 3 feet ⅜ inch, width 3 feet 9 inches, depth 9¾ inches.



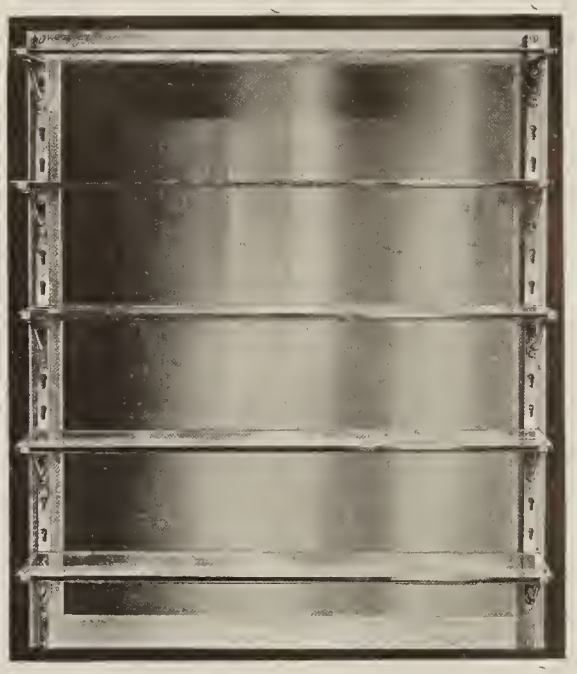
WALL DISPLAY CASE

No. 749—Built of thoroughly seasoned wood, finished in white enamel or any color desired. Equipped with three plate glass shelves; glass door; plated knob and hinges, lock and key. Height, 30½ inches; width, 26 inches; depth, 7½ inches over all.



GLASS SHELF CASE

No. 626—A handy sanitary glass shelf mug case; can be attached to any wall; consists of five plate glass shelves, 5x26 inches, supported by adjustable plated brackets, secured to white enameled wood strips.



GLASS SHELF CASE

No. 635—Made of quartered gum, mahogany or white enamel finish; plain French plate mirror, size 24x30 inches; plated standards and adjustable brackets; five plate glass shelves, 5x26 inches, with polished edges. Can be attached to any wall.

Koken BAR-LAVO

(Trade Mark)

The Barbers' Utility Lavatory

Koken Bar-Lavo is a Lavatory designed especially for the barber shop. The Koken Bar-Lavo is a much-needed departure from the ordinary business and household type of lavatory. The Barbers' requirements of a lavatory are so different from ordinary business, professional and household lavatory needs that the ordinary type of lavatory answers his purpose only as a source of supply for hot and cold water and a drainage system for waste water; nothing more.

The Koken Bar-Lavo has a bowl the size and shape of which is designed primarily for the giving of shampoos and is, therefore, different in size and shape from any other lavatory bowl on the market. This feature alone means the saving of much time and greatly increased convenience for both the barber and patron. The top of the Koken Bar-Lavo, as you will note by referring to the illustrations on the opposite page, has moulded-in self-draining receptacles for five articles that are in continuous use by every barber. For want of a better place, the barber has heretofore been forced to keep these articles on the shelf of his mirror case, with the result that his bottle of shampoo liquid, mug, brush, etc., which are always dripping with water and soap, are a source of continual annoyance because of the unsightly, unsanitary, wet and messy spot where they stand.

The Koken Bar-Lavo, with its self-draining, built-in receptacles, gives you a clean, sanitary place for the very articles that have heretofore caused your shelf to look wet and dirty regardless of the amount of careful cleaning you have done. The deep moulded-in receptacles keep these articles from sliding around and getting into positions where they can be either knocked off on the floor or into the bowl.



No. 537

KOKEN BAR-LAVO.
(Trade Mark)

THE BARBERS' UTILITY LAVATORY

No. 537—Bracket Type. In design the only practical lavatory on the market for barbers' use in barber shops. Cast of iron in one piece; porcelain enameled white, jade green, light blue, ivory or black. Fitted with heavily plated combination basin and shampoo cock, with shampoo sprinkler, hose, chain and rubber stopper. Size of top, 23½x26 inches; bowl, oval-shaped, 13x17 inches, 6¾ inches deep. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

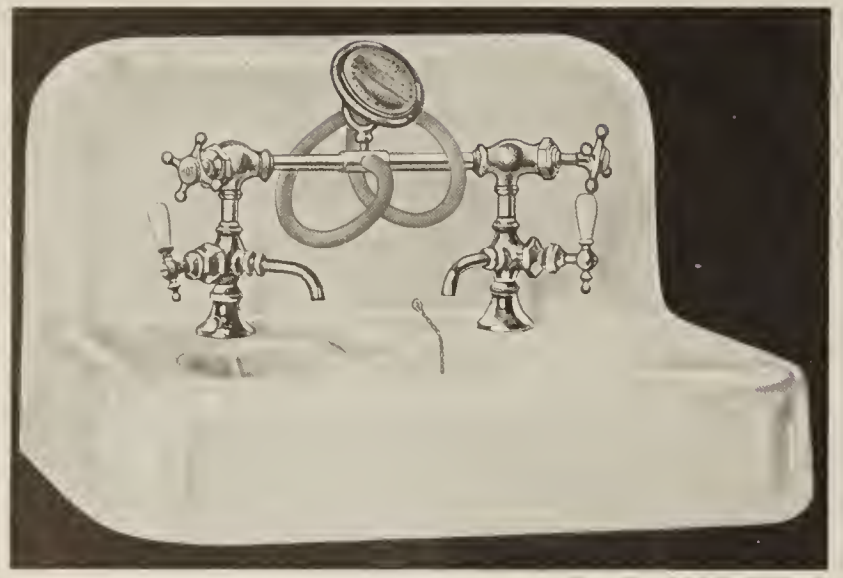
KOKEN BAR-LAVO.
(Trade Mark)

THE BARBERS' UTILITY LAVATORY

No. 545—Pedestal Type. In design the only practical lavatory on the market for the use of barbers in barber shops. Cast of iron in two pieces; the slab, bowl and apron in one piece, supported by a plain design square pedestal; both are porcelain enameled in white, jade green, light blue, ivory or black. Fitted with heavily plated combination basin and shampoo cock, with shampoo sprinkler, hose, chain and rubber stopper. Size of top, 23½x26 inches; bowl, oval-shaped, 13x17 inches, 6¾ inches deep. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.



No. 545



No. 23B

HIGH BACK LAVATORY

No. 23B—Porcelain enameled in white, jade green, light blue, ivory or black; one-piece cast iron, supported by a concealed wall hanger; fitted with plated combination basin and shampoo cock, and shampoo sprinkler with hose, and chain with rubber stopper. Size, 18x23 inches; height of back, 10 inches; bowl, 11x16 inches. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

TWO-BOWL LAVATORY

No. 313 — Designed to combine beauty with utility and sanitation. Certainly for the barber shop whose chair arrangement is such as to enable it to use this style of lavatory conveniently there is gained a genuine advantage in the direction of beauty and class. Slab, two "D"-shaped bowls and apron are all cast in one piece; white porcelain enameled, supported on a one-piece tapered pedestal with plain round base. Fitted with plated combination shampoo and basin cock, hose and sprinkler, chain and rubber stopper. Size 27x43 inches; bowls, 14x18 inches. WE DO NOT FURNISH SUPPLY NOR WASTE PIPES NOR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.



No. 313

Koken LAVATORIES

PORCELAIN ENAMEL

in White
or in Colors

Bracket Lavatory

No. 498—Fitted with combination basin and shampoo cock. Slab, bowl, apron, soap dish and overflow in one piece. Porcelain enameled in white, jade green, light blue, ivory or black. Size, 19 x 27 inches; bowl, 11 x 15 inches, supported by porcelain enameled brackets. Fixtures are heavily plated and provided with china indexed handles; complete with hose and sprinkler, chain and rubber stopper. WE DO NOT FURNISH SUPPLY OR WASTE PIPES OR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.





Pedestal Lavatory

No. 299—Made of iron, cast in two pieces, porcelain enameled in white, jade green, light blue, ivory or black. Top is 21 x 26 inches; bowl is 13 x 17 inches, oval shaped, 6¾ inches deep with over flow. Fitted with combination basin and shampoo cock. Fixtures are heavily plated and provided with china indexed handles; complete with hose and sprinkler, chain and rubber stopper. WE DO NOT FURNISH SUPPLY OR WASTE PIPES OR TRAPS WITH LAVATORIES. If pipes, or traps are wanted, let us have specifications covering them from your plumber, and we will quote our lowest price.

Koken RAZOR STROPS



Nos. 999-888

Nos. 118-119

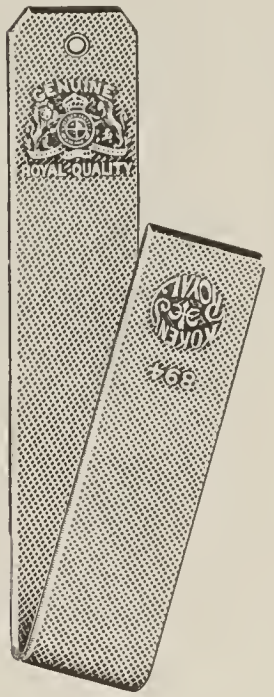
Nos. B-245-B-244

RAZOR STROPS



No. 949

No. 2X-103—Combination, Eagle Russia; medium weight, natural finish; bottom piece of silk finish canvas, hand-worked. Each.....$3.25
No. 2X-Only—Eagle Russia, medium weight, natural finish. Each..... 2.00
No. 103-Only—Silk finish canvas, hand-worked. Each..... 1.00
No. 45-32—Royal combination, strong leather handle; nickel-plated swivel; size over all, 2½x25 inches; strop of high-grade domestic Russian leather. Each.... 3.50
No. 45-Only—A high-grade strop, made from domestic Russian leather; equal to imported stock. Each..... 2.00
No. 32-Only—Heavy, white genuine linen hose. Each..... 1.25
No. 78-97—Combination. Very fine ebony shell with yellow chamois back, leather handle, nickel swivel; size 2½x25 inches. Each..... 3.50
No. 78-Only—Very fine heavy ebony shell with yellow chamois back. Each..... 2.00
No. 97-Only—Fine woven white linen hose. Each..... 1.25
No. 102—Genuine silk finish; canvas strop, square cut, 2½x24 inches. Each.....75
No. 106—Genuine shell horsehide; medium weight; rich, dark sealskin finish. Soft, pliable; an extremely high-grade strop, 2½x24 inches. Each..... 1.75
Nos. 118-119—Royal Reversible Combination. Gold stamping. Swivel snap fastener; 2½x24 inches. Each..... 3.25
No. 118-Only—Sea Hog Brand, soft and pliable leather strop. Each..... 1.25
No. 119-Only—Reversible, light weight shell, gun metal finish. Each..... 1.75
No. C-187—Genuine shell, red dot combination, yellow, solid belt, canvas back, stitched-on genuine walrus leather handles; gold clincher swivels; 2½x26 inches. Each. 2.25
No. 190-Only—Extra heavy oak Juchten shell; natural finish; 2½x24 inches. Each.. 3.50
No. B-211—Independent Russia. Heavy, oak-tanned horsehide; mahogany finish front and Russia back; gold stamping; 2½x24 inches; square cut. Each..... 2.00
No. B-237—Russian shell. Front diamond black finish; Eagle Russian back; a splendid professional strop; medium weight; gold stamping, square cut, 2½x24 inches. Each..... 2.00
No. B-240—Imported Scotch linen, fine weave; white. Size 2½x24 inches. Each.. 1.75
No. B-241—Same as No. B-240 except heavy; square cut. Each..... 2.00



No. 894

Nos. B-244—B-245—Royal combination, ready shell horsehide; dark brown color; soft, hand-finish, with finish of 3-ply heavy imported Scotch linen. Each..... 5.00
No. B-244-Only—3-ply Scotch linen, extra heavy, imported. Each. 2.25
No. B-245-Only—Ready shell horsehide; dark brown color; gold stamping. Each..... 2.50
No. B-246—Combination, genuine ready shell horsehide; brown finish; white, solid felt canvas, gold stamping; stitched-on leather handles; 2½x24 inches. Each..... 2.50
No. 265—266—Combination; Sealskin finish, medium to light weight; genuine shell horsehide, with cut-out handle; 2½x24 inches. Each.....3.00
No. 265-Only—Genuine horsehide sealskin finish strop. Each. 1.50
No. 266-Only—Very soft leather, multi-dot finish. Each..... 1.25
No. 269—High-grade combination; heavy genuine shell cordovan front; rich mahogany finish; Multi-Dot back; open handles, gold stamping; 2½x26 inches. Each..... 3.50
No. 471—Aligator Brand, Russian finished front, aligator back; medium weight, 2½x24 inches, square cut. Each.... 2.25
No. 541—Koken Special, shell horsehide, natural finish, 2½x24 inches, square cut. Each..... 2.00
No. 542—Extra heavy Eagle Russia; finest leather, square cut. Each. 3.50
No. 542X—Same as No. 542, only lighter weight. Each..... 3.00
No 549—Reindeer shell, medium to light weight, natural tan and pearl grey. Each..... 2.00
No. 593—Single shell, square cut, 2½x24 inches. Each..... 1.50
No. 777—Made of imported leather, natural finish, square cut, 2½x24 inches. Each..... 4.50
No. 888-Only—Imported Scotch linen, extra heavy 3-ply soapstone finish, square cut; size 2½x24 inches. Each..... 2.50
No. 894—Highest grade domestic linen, heavy weight, white equipped with nickeled swivel snap fastener; 2½x24 inches. Each. 1.50
No. 896-Only—Genuine white linen hose, fine weave; ½x24 inches; square cut. Each..... 1.50
No. 923—Made of selected stock, of heavy superior Russia finish. Size 2½x24 inches. Each..... 3.50
No. 928-929—Llama combination, cordovan shell, Russett finish, Each. 4.50



No. B-260

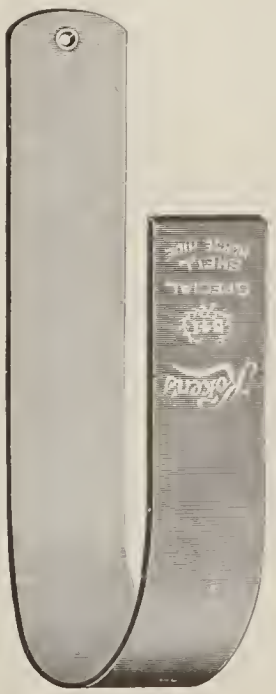
No. 928-Only—Selected high-grade cordovan; Russet finish. Each..... 2.75
No. 929-Only—Finished with our Multi-Dot process for sharpening. Each..... 1.50
No. 949—A superior Russia finish, square cut, 2½x24 inches. Each..... 1.25
No. 957-896—"Man-O'-War" combination, nickeled swivel clamp with snap fastener, square cut, 2½x24 inches. Each..... 3.50
No. 957-Only—Genuine shell horsehide, medium weight, natural buff, hand-finished; stitched-on square cut leather handles; 2½x24 inches. Each.....1.75
Nos. 999-888—Extra heavy square cut combination. Gold gilt swivel snap fastener; 2½x24 inches. Each..... 9.00
No. 999-Only—Genuine tanned leather; tanning process requires eleven months; extra heavy; square cut; 2½x24 inches. Each..... 6.00
No. 1000—Combination, broke-in Eagle Russia leather and genuine black diamond shell; heavy gilt clincher swivel; genuine aligator handle. Size 2¼x26 inches. Each. 2.25

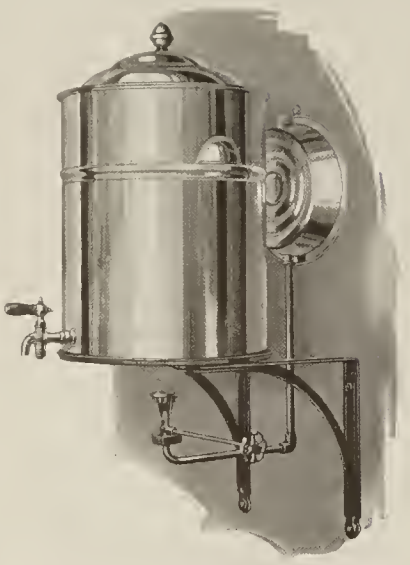
EAGLE RUSSIA STROP DRESSING



No. 395—A strop dressing that cleanses perfectly and leaves the strop soft and pliable. The use of this dressing will improve the draw and sharpening qualities of your strop.

Price, per tube.....$0.25
Price, per dozen tubes..... 2.50


No. 541



AJAX WATER HEATER AND STERILIZER

Made of heavy copper, mounted on cast-iron grate fastened to two pressed steel wall brackets; holds six gallons of water and several dozen towels. Fitted with gasoline burner and two-quart gasoline tank. Can be furnished with self-cleaning city gas burner.

No. 32—Nickel-plated copper tank. $18.00

No. 31—Polished copper tank. 16.00

HOT WATER URN

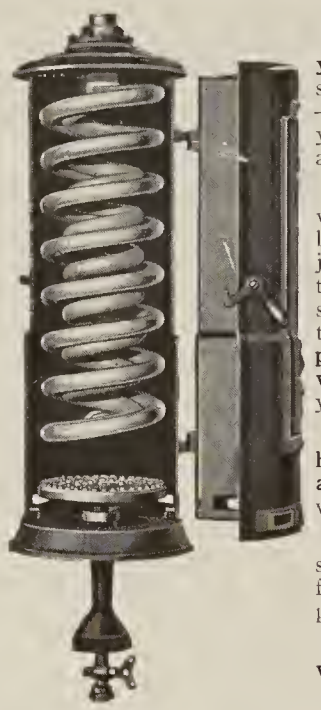
Copper, nickel-plated

No. 103—Crescent shape, to fit around stove pipe; 2-gallon capacity. Height 12 inches. Each. $6.50

No. 106—Round shape, 2-gallon capacity. Each. $6.50

SATISFACTORY SERVICE

No. 30 COPPER COIL WATER HEATER



The **No. 30** will meet **your idea** of water heater service in every particular—and **it is service** that you **pay for** and **expect** in a water heater.

No. 30 service begins with the **outside** of its beautiful, highly finished jacket and continues clear through to the inside of the scientific heating coil, so that you can be sure of **plenty of fresh, clean, hot water,** a second or so after you light the burner.

Better yet, you will **hardly notice the small amount of gas** that this wonderful heater requires.

There will be a hot stream of water on tap a few moments after you apply the match.

Isn't this **your idea** of a **water heater?**

No.	Dia.	Ht.	Wt.	Cap.
30	7	23	38	40-66

No. 20 Stubbs gauge ¾″ copper used on all heaters. Powerful tip type burner with bottom feed mixer. Coils are solidly brazed and thoroughly tested.

Gas connections ½″, water connections ¾″, flue 3″. Japan finish with bronzed trimmings. Above also made with cast iron enameled jackets in gray or blue.

No. 30 Heater. Each. $18.50



DRAKE HEATER PLATE

No. 403—The two-year guarantee which accompanies the Drake Heater Plate is an assurance that this is a quality product. The one-piece top is stamped from 20-gauge steel, is highly nickel-plated, and is 8¾ inches in diameter. The heating element is of No. 4 Nichrome wire, coiled in a one-piece porcelain base of 5¾ inches in diameter. Ebony finished handles; rubber tips on legs. Complete with six-foot cord and detachable plug.

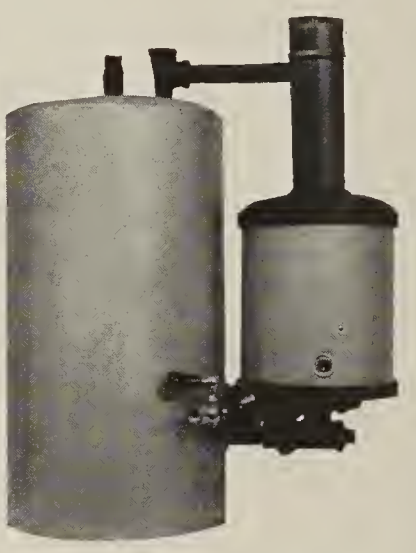
List. $5.00

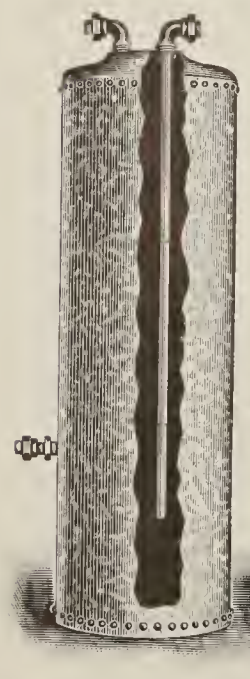
MAYWOOD HEATERS

These heaters produce the largest amount of heat at the least cost. The heating parts are made of cast iron and therefore durable. Each heater is carefully inspected before leaving the factory and tested at 200 pounds pressure. The case can be raised to clean and inspect burner; requires no flue connections, but they can be easily made.

With Gas Burners			
Nos.	101	111	121
Capacity tank, gallons	4	6	8
For shops, chairs	1 to 2	2 to 3	3 to 4
Price	$26.00	$28.00	$30.00
With Gasoline Burners			
Nos.	202	212	222
Capacity tank, gallons	4	6	8
For shops, chairs	1 to 2	2 to 3	3 to 4
Price	$28.00	$30.00	$32.00
Heaters Only			
Nos.		151	152
For Maywood Water Heaters, Nos.		101, 111, 121	131, 122
Height, inches		10	15
Price, each		$14.00	$16.00

Heaters furnished with Blue Flame Oil Burners, extra list, $5.00

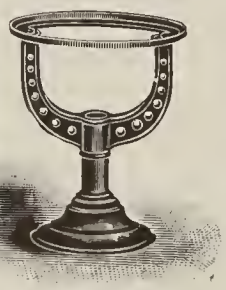




HOT WATER TANKS

Galvanized iron tank, complete with tube and couplings. Each tank is thoroughly tested before leaving factory, and warranted.

Capacity, gal.	30	40	52	82	100	120
Diameter, in.	12	14	16	20	22	24
Height, feet	5	5	5	5	5	5
Price, each	$21.00	$25.00	$39.00	$82.00	$118.00	$135.00



TANK STANDS

Cast Iron

12	inches.	Each	$2.00
14	"	"	3.00
16	"	"	4.00
20	"	"	5.00
22	"	"	7.00
24	"	"	7.50

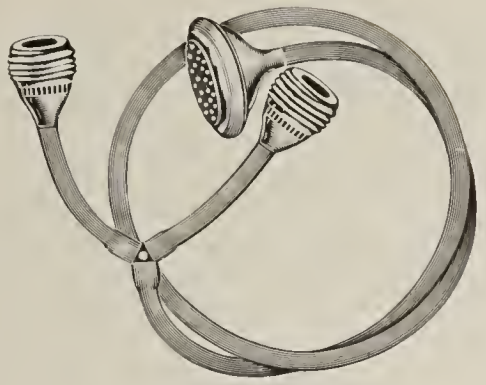


IDEAL HEATER

For Hard or Soft Coal

Made of best grade iron; slide center grates; swing feed and ash doors with coil spring handles. When soft coal is to be used for fuel, a size larger heater should be selected than for hard coal.

Nos.	01	02	04
Diameter of heater, inches	15¼	18	21
Diameter of firepot, inches	10	10	12
Size of smokepipe, inches	5	5	6
No. and size of outlets	1½	1, 1½	3, 1½
Price	$36.00	$45.00	$75.00



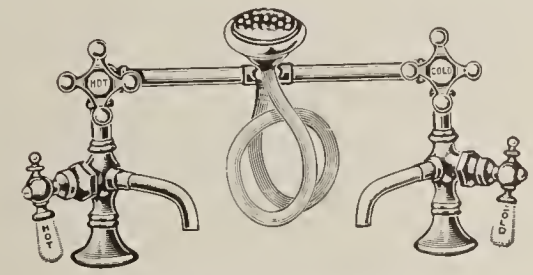
SHAMPOO SPRAY

No. 881 — Nickel-plated rubber-cushioned shampoo spray; diameter 3½ inches, with 5 feet of red cloth-inserted tubing and two-way faucet connection. Each.....**$2.00**



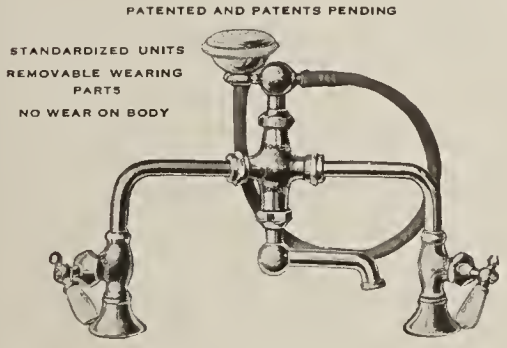
SHAMPOO SPRINKLER

No. 5—Full nickel-plated and polished brass, with rubber cushion; diameter 2½ inches. Each. **$0.35**



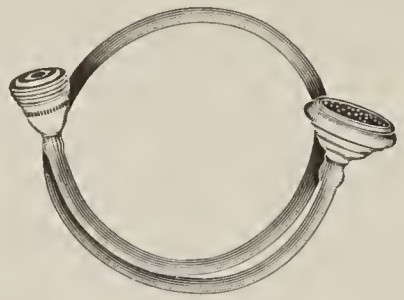
SHAMPOO FIXTURE

No. 469—Full nickel-plated; china indexed handles; complete with hose and sprinkler. Furnished regularly with 12-inch distance between centers and iron pipe, male, couplings. Each, complete..... **$12.00**



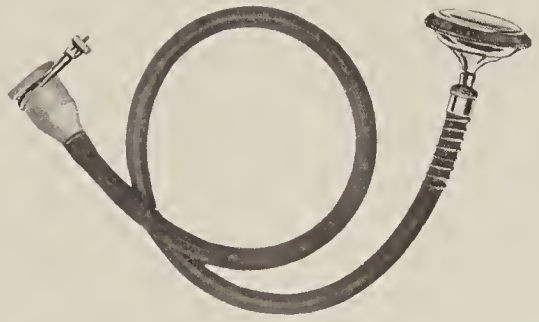
12-in. Center to Center

No. D-477 Fixture—After the side lever handles are adjusted to the desired temperature, the swinging spout, as well as the swinging shampoo attachment, "Close or Open the Water." The swinging spout can be used independently of the swinging shampoo attachment, or vice versa. The "Same Mixed Water" can be used in the shampoo attachment as in the swinging spout. Both can be turned back (closed) or pulled forward (open). Each...**$12.00**



SHAMPOO SPRAY

No. 882 — Nickel-plated rubber-cushioned shampoo spray; diameter 2½ inches, with 3 feet of cloth-inserted tubing and hold-fast faucet connections. Each.....**$1.25**

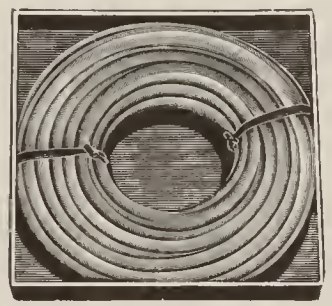


No. 84—Shampoo Spray. Three feet of quality rubber hose. Each.....**$2.25**

No. 46—New style hold fast, as shown on No. 83. Adjustable. Best quality rubber with screw adjuster. Each.....**$0.60**

No. 47—Hold-fast, as shown on No. 882 Shampoo Spray. Each.....**$0.35**

No. 48—Extra rubber washers for No. 47, square or round style. Each.....**$0.10**



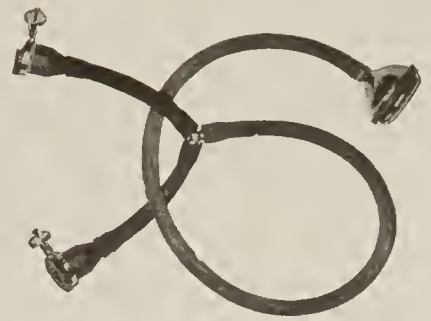
RED RUBBER TUBING

Best quality red cloth-inserted tubing; inside diameter ⅜ inch. Can be furnished in any length. Per foot.....**$0.20**

No more Plumbers' BILLS

No more Clogging of Pipes from Hair, Hairpins, Henna, Soap. All for One Dollar.

No. 25—Schifter Strainer Plugs. Each. **$1.00**

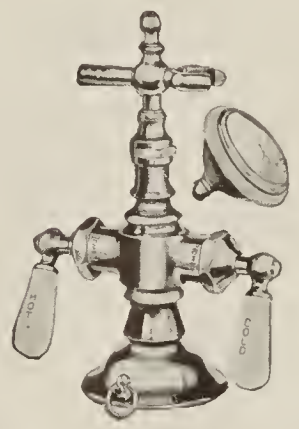


SHAMPOO SPRAY

No. 83—With new style hold-fast. Made of best quality rubber. Each.....**$3.25**



No. 349—Three-way connection. Each.**$0.25**

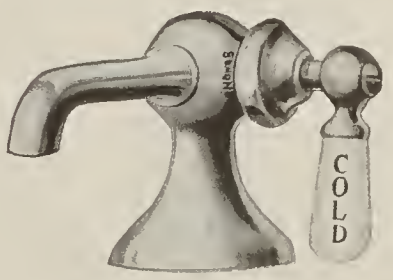


Construction Double Compression Shampoo Faucet

With Non-Rising Stem, bronze removable seats with hard vulcanized rubber seat washer. Hole in slab for this faucet should be drilled not less than 2⅛ inches.

The above articles are especially adapted for two bowl center barber lavatories.

No. D-465—Nickel-plated. Each.....**$10.00**



Heavy Pattern Basin Faucet

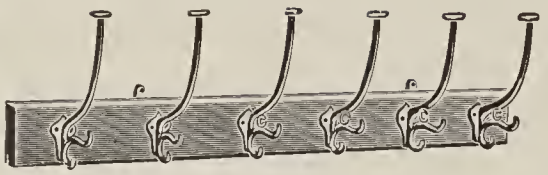
With non-rising stem, bronze removable seat, with hard vulcanized rubber seat washer.

No. D-538—Nickel-plated. Each.....**$2.80**



HAT AND COAT HOOK

No. 47—Cast iron, nickel-plated, fancy design.
Each.....**$2.20**



HAT AND COAT RACK

Hardwood rack, with six 4¼x9½-inch cast iron hooks; fitted with two metal hangers.

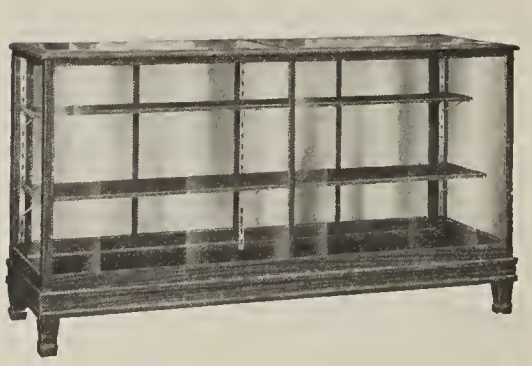
No. 36—With japanned finish hooks.
Each. **$4.50**

No. 37—With nickel-plated hooks.
Each. **$5.25**



HAT AND COAT HOOK

No. 1—Japanned finish. Each, **35c**
No. 4—Nickel-plated. Each, **50c**



DISPLAY CASE

Specifications

Height—40 inches, width 24 inches, length 3 feet or 4 feet.
Weight—About 120 pounds boxed.
Framework—Selected kiln-dried Birch.
Finish—Birch Mahogany.
Doors—Clear glass side, sliding on ball-bearing rollers and steel track. Can be removed instantly for cleaning.
Shelves—Wood shelves 10 and 14 inches wide on adjustable standards and brackets in statuary bronze finish. Bottom of case and shelves finished same as case.
Bottom—Three-ply wood panel.
Glazing—Heavy plate glass top with rounded, lustrous, safety-edge. D. S. A. glass front and ends.

No. 41—Three-foot, Birth Mahogany finished. Each.....**$42.00**
No. 42—Three-foot, White Enamel finished. Each..... **46.00**
No. 43—Four-foot Case, Birch Mahogany finished. Each.....**50.00**
No. 44—Four-foot Case, White Enamel finished. Each..... **55.00**

No. 1925 DISPLAY CASE



No. 1925

IDEAL to place inside the entrance for feature displays. Will fit in any odd space in a store. Made of America's Finest Cabinet Wood and beautifully finishd in Mahogany. Full glass door at back permits an attractive display from the back.

Specifications

Height—60 inches, width at bottom 24 inches, width at top 10 inches, length 2 feet.
Shelves—1 6-inch, 1 8-inch, 1 10-inch, 1 11-inch, 1 12-inch ribbed glass shelves.
Standard and Brackets—Strong adjustable brackets and standards in statuary bronze finish.
Door—Glass hinged door makes case practically dust-proof.
Lock and Key—Fitted with a lock and key protecting contents.
Glass—Heavy overlapping plate glass top with our exclusive rounded, lustrous safety-edge. Fronts and ends are best quality double strength glass.
Shipped—Knocked down flat.
Weight—About 100 lbs. boxed.

No. 1925—Display Case. Each.....**$48.00**
No. 1—Top glass shelf, 6x22....Each, **$1.25**
No. 2—Second glass shelf, 8x22. " **1.95**
No. 3—Third glass shelf, 10x22.. " **2.40**
No. 4—Fourth glass shelf, 11x22 " **2.50**
No. 5—Fifth glass shelf, 12x22.. " **2.75**



STEEL WIRE CHAIRS

Constructed of heavy guage steel wire, well reinforced throughout and securely bolted together; wood seat.

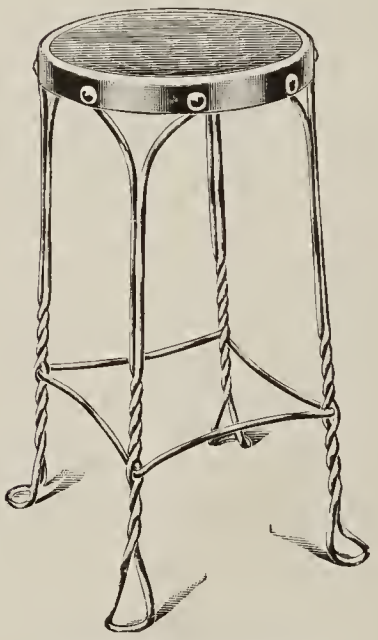
No. 86—Oxidized copper finish.....**$3.00**
No. 87—Nickel-plated. **4.50**



STEEL WIRE TABLE

Constructed of heavy guage steel wire, wood top, finished in golden oak, for utility table in shop to put your newspapers and magazines on.

No. 88—Each.....**$9.00**

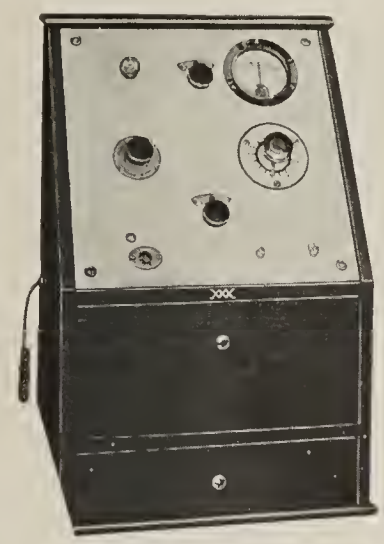


SHAMPOO STOOL

Made of heavy guage steel wire, well reinforced throughout, oxidized copper finish; polished oak seat. A light and handy stool for use in front of lavatory when shampooing. Height 22 inches.

No. 122—Oxidized copper finish.
Each. **$2.50**

No. 123—Nickel-plated. Each.....**$3.50**



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ıder perfect control. No noisy moto

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ıtment, and is very efficient for fulg
ɔles and other neoplasms. The ha

finished frame

IWELL-SHELTON

ar to above Dryer

. 105—A pedestal-mounted lamp with 12-inch spring adjustment. Price.....$90.00
Extra bulb, red or white, each.... 3.50



AEROLITE HAIR DRYER

No. G-569—Price complete with 10-foot connecting cord and detachable plug with universal motor for alternating or direct current. **$75.00**

For 128-watt ruby lamp bulb, add **$2.50.**

For 128-watt blue lamp bulb, add **$2.00.**



12 Different Combinations of Heat and Air

First Motor Speed—
with Cold Air
with Warm Air
with Hot Air
with Super-Hot Air

Second Motor Speed—
with Cold Air
with Warm Air
with Hot Air
with Super-Hot Air

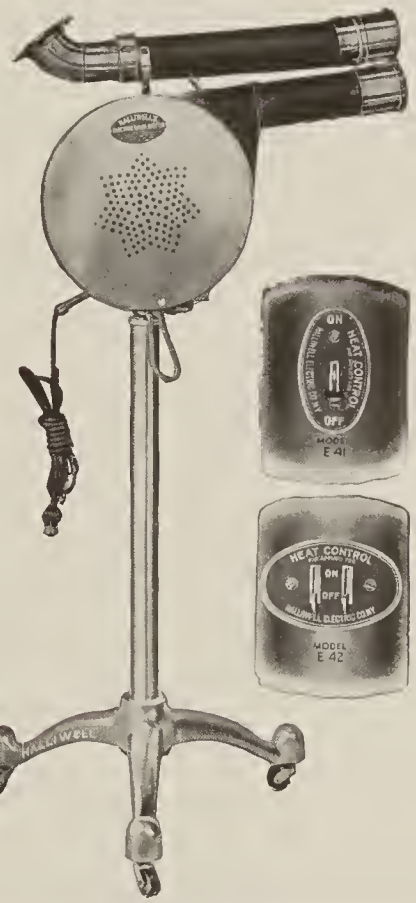
Third Motor Speed—
with Cold Air
with Warm Air
with Hot Air
with Super-Hot Air

Marvel Super Hair Dryer

No. E-72—All Electric.....$115.00
No. G-73—Gas and Electric..... 115.00
No. E-74—All Electric with Double Arm Attachment. Each..... 127.50



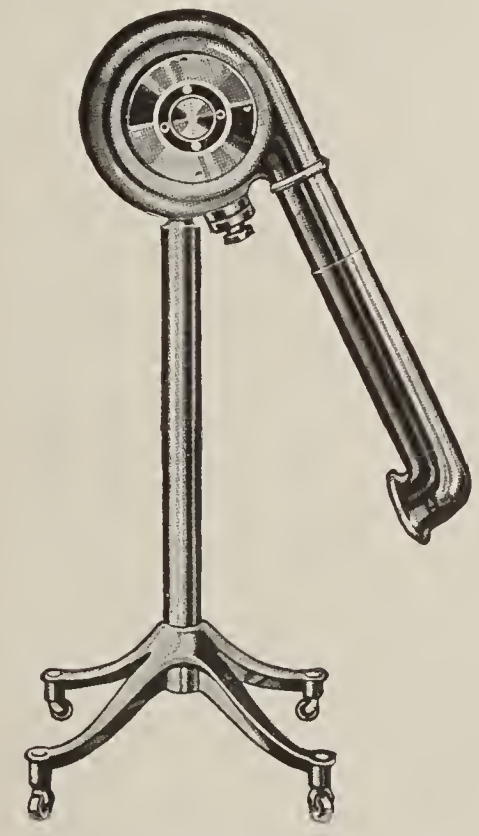
Double Arm Attachment only, **$25.00**



HALLIWELL-SHELTON HAIR DRYER

No. E-42—Black rubberoid enamel finish, with nickel-plated trimmings and nickel-plated stand. Nine combinations of speed and heat control. Equipped with electric cord and socket plug. Furnished for either alternating current, 110 volts, 60 cycles, or for direct current, 110 volts. When ordering, state exactly the voltage and kind of electric current you are using.

No. E42—All Electric. Each.....$100.00
No. G45—Gas and Electric..... 100.00
No. E43—All Electric, with Double Arm Attachment. Each..... 117.50
Double Arm Attachment only, each..... 22.50



HALLIWELL-SHELTON HAIR DRYER

No. J-42—All Electric Pedestal Hair Dryer, polished aluminum on nickel-plated pedestal. Equipped with electric cord and socket plug. Furnished for either alternating current, 110 to 125 volts, 60 cycles, or for direct current, 110 volts. When ordering state exactly the voltage and kind of electric current you are using.

Each.$75.00



SUN-DRYETTE HAIR DRYER

Operates on direct or alternating current, 110 volts.

Each.$57.50

VIBRATORS



SHELTON GENTRY VIBRATOR

No. 75—High-grade air-cooled motor, enclosed in black enameled case; weight 26 ounces. Complete with five applicators, and silk-lined box. Operates on either direct or alternating current, 110 volts.
Price, each.....$25.00



THE ROYAL SPECIAL

The Royal Special Vibrator outfit—perfectly balanced, smooth running, and has the correct Swedish rotary stroke. Its powerful motor is equipped with the Royal patented speed control by means of which both the speed and stroke is under instant control—includes the machine with eight feet of reinforced cord, oiler, instruction book and the following highest grade applicators:

Medium soft rubber cup applicator,
Hard rubber ball applicator,
38-prong rubber brush applicator,
Soft sponge rubber applicator.

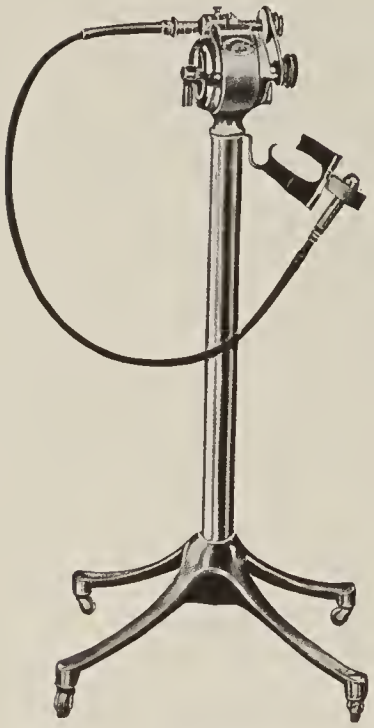
It comes in a substantial leatherette-covered case as illustrated. Price.....$19.50



HAND MIRRORS

No. 683—High-grade polished wood back; short handle, with hole for hanging; heavy beveled plate glass, perfectly clear; size 6x6 inches. A high-grade mirror, extremely popular. Each.....$2.00

No. 684—Hand Mirror, with long white handle, white enameled finish. Each, $3.00



HALLIWELL-SHELTON VIBRATOR

Equipped with Universal motor, operating upon either direct or alternating current, 110 volts. Furnished with either rubber cup or Vibro hand attachment. Complete with flexible cord and socket plug.

No. 80—With Vibro hand attachment.
Each.$80.00
No. 81—With rubber cup attachment.
Each.$80.00
Either attachment separately, each.... 15.00

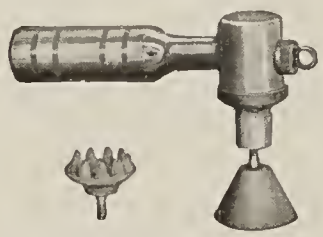
VIBRATOR APPLICATORS

For Shelton Vibrators

No. B—Soft rubber brush, for scalp...$0.50
No. C—Soft rubber cup, for face..... .50
No. D—Hard rubber disc, for body.... .50
No. R—Hard rubber half-ball, for body .50
No. S—Soft rubber cup, for face..... .50
No. T—Soft rubber disc, for face..... .50
No. U—Soft rubber half-ball, for face or body..... .50
No. X—Soft rubber sponge, for face... 1.00
No. Y—Soft rubber disc, for face or body. 1.00

For Royal Vibrators

No. 6—Hard rubber disc, for body...$0.50
No. 1—Soft rubber cup, for face..... .50
No. 8—Soft rubber sponge, for face.. .75
No. 10—Hard rubber ball, for body.... .50
No. 5—Soft rubber brush, for scalp.. .50

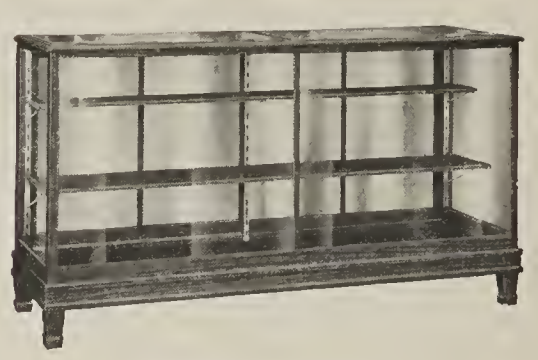


RACE STANDARD VIBRATOR ATTACHMENT

This attachment will give massages fully as satisfactory as the most expensive machines having a strong, vigorous action.

Operates only in connection with a Race Hair-cutting Machine.

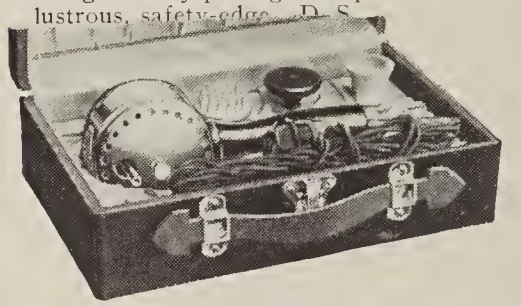
Price, each.....$10.50
Applicators, each..... .50



DISPLAY CASE

Specifications

Height—40 inches, width 24 inches, length 3 feet or 4 feet.
Weight—About 120 pounds boxed.
Framework—Selected kiln-dried Birch.
Finish—Birch Mahogany.
Doors—Clear glass side, sliding on ball bearing rollers and steel track. Can be removed instantly for cleaning.
Shelves—Wood shelves 10 and 1[illegible] wide on adjustable standards and in statuary bronze finish. Bottom and shelves finished same as c[illegible]
Bottom—Three-ply wood panel
Glazing—Heavy plate glass top lustrous, safety-edge, D[illegible] S[illegible]

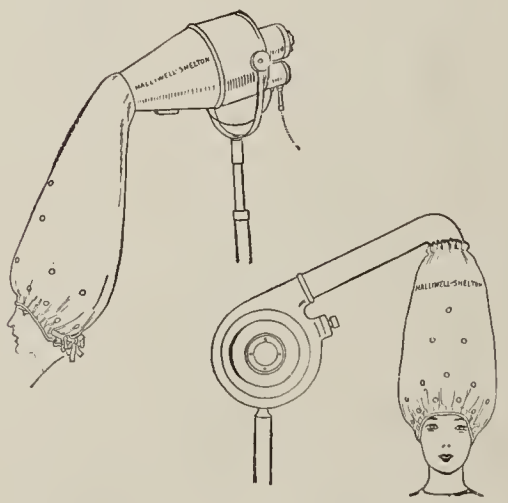


THE DRAKE VIBRATOR

Is guaranteed for five years

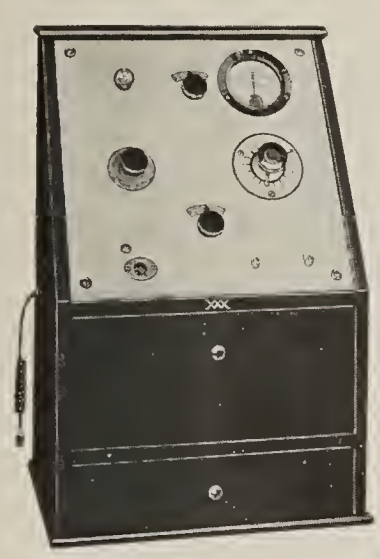
No. 1—A truly noiseless vibrator of the magnetic type, requiring no oil. Guaranteed for five years. Complete with three applicators, 7-foot cord and separate plug, in a handy leatherette-covered carrying case. Alternating current only.

List.$10.00
Applicators, each..... .50



Attachment for Water-Wave Drying

For Halliwell-Shelton Dryer. Rubber-coated cloth. Each.....$4.50
Pink cloth. Each..... 2.50
For Meyer's Sunaero Dryer. Cloth, heavy duck. Each.....$3.75



MEYER

ELECTROSTAT No. 1

Two Styles

Alternating Current

or

Direct Current

Please mention what current you have.

The Meyer Electrostat No. 1 is the finest apparatus ever built for electric treatment of the face and scalp and, with the electrodes recommended will give most satisfying results.

It furnishes Galvanic, Faradic and High Frequency current, quietly, under perfect control. No noisy motor, no messy chemicals.

The high frequency current is regulatable to a nicety for facial or scalp treatment, and is very efficient for fulguration, or destruction of warts, moles and other neoplasms. The handling is very simple.

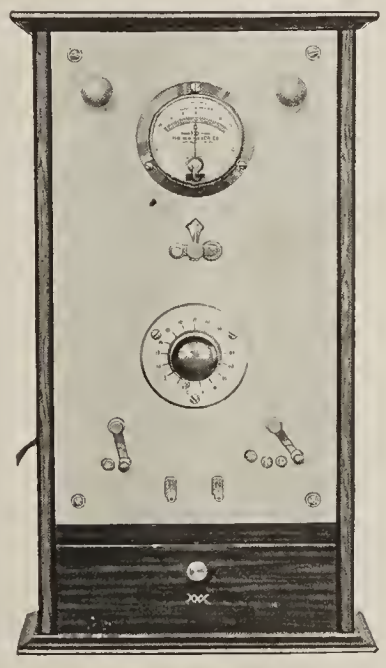
Mounted in a mahogany finished frame, with the switchboard in white enamel, it has a most attractive appearance. No progressive shop can afford to be without it.

No. G-525—Meyer Elestrostat No. 1, complete with insulated handle and pair 5-foot conducting cords, 1 wood electrode handle, 1 each wrist, carbon cylinder, facial and ideal scalp electrodes and Electronic Rectifier.....$135.00

No. G-531—Meyer Electrostat No. 1, complete with insulated handle and cord for 110-115 volt direct current, including 1 pair 5-foot conducting cords, 1 wood electrode handle, 1 each wrist, carbon cylinder, facial and ideal scalp electrodes.....$95.00

MEYER WALL PLATES

MEYER No. 11 WALL PLATE



This is the best designed Wall Plate for Galvanic and Faradic currents, for facial and scalp work.

The meter for reading the current used is of the flush-face type and very accurate. The current controller gives minute and smooth regulation.

Below the plate there is a small compartment furnishing a convenient place for cords and electrodes.

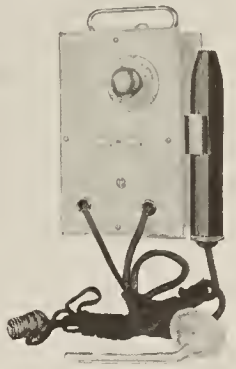
The Wall Plate is complete with a 6-foot connecting cord, 1 pair 5-foot conducting cords, 1 pair brown handles for electrodes and necessary lamps.

No. G-508—Meyer No. 11 Wall Plate, complete with connecting cord for 110-volt direct current, including 1 pair 5-foot conducting cords, 1 pair brown handles for electrodes and lamps.....$45.00

No. G-549—Meyer No. 11 Wall Plate, complete as above, for 110-volt, 60 cycle, alternating current, including Electronic Rectifier.....$87.50

No. 3 HIGH FREQUENCY (VIOLET RAY) MACHINE

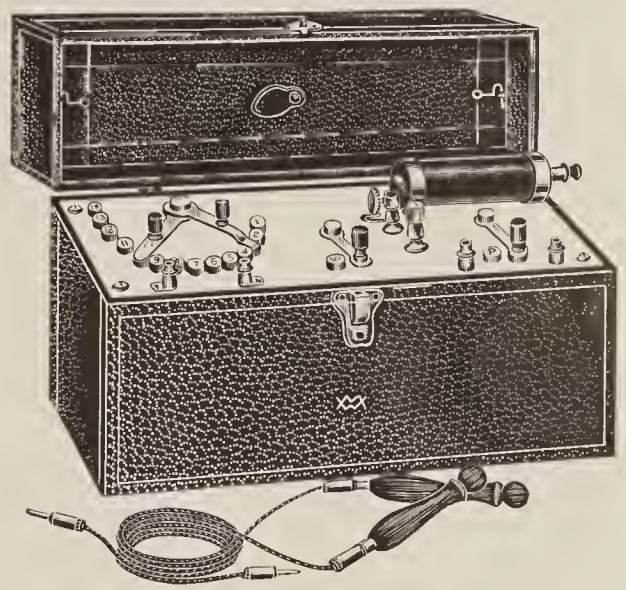
May be used flat on a shelf or hung on the wall, as shown in the illustration. It has a holder for the handle mounted on the one side of the case.



It is a very efficient outfit, giving excellent satisfaction, and practically foolproof in adjustment.

The price is such that every beauty shop doing scalp or facial treatment, or removing warts, etc., can afford to own one. It is not the cheap drug store type advertised and sold to the general public, it is strictly professional.

No. G-534—Price complete with facial and ideal scalp electrodes.....$27.50



MEYER 16 DRY CELL BATTERY

No. G-315—Put up in a light portable case, finished in leatherette. Equipped with No. 4 dry cells, fourteen for the galvanic and two for the faradic circuit. Complete with 1 pair 5-foot faradic cords, 1 pair brown faradic handles.....$32.50



MEYER RECTIFIERS

A galvanic current cannot be obtained directly from a Wall Plate or Electrostat when same is operated from the commercial 110-volt alternating current; it has to be rectified.

The Electronic Rectifier changes alternating to direct current; works quietly; needs no attention, and is used with every Meyer Wall Plate or Electrostat which is to be operated from alternating current service.

No noise; no oiling; no carbon brushes to wear down as with a motor generator; simply connect it between the current supply and the Wall Plate. This is a Meyer invention and eliminates service expense.

No. G-539—Electronic Rectifier complete for 60 cycle, 110-115 volt alternating current; size of case 13 inches long by 5 inches wide by 5 inches high.....$42.50



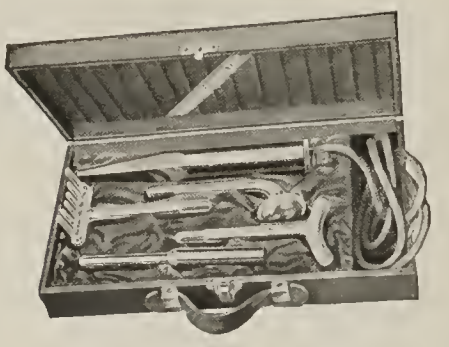
VIOLET RAY OUTFIT

No. 23—Fully guaranteed. Furnished complete with the six most important electrodes, including No. 1 Surface, No. 3 Comb, which can be used on all parts of the body; No. 5 Throat, No. 6 Metal, No. 10 Ear and No. 18 Eye electrodes. Operates on either alternating or direct current, 110 volts. Each.....$25.00



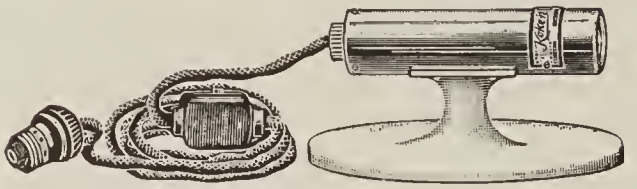
VIOLET RAY OUTFIT

No. 20—Complete with No. 1 Surface and No. 3 Comb electrodes. One piece, hard rubber housing. Price, $12.50



VIOLET RAY OUTFIT

No. 22—Equipped with three important electrodes—No. 1 Surface, No. 3 Comb and No. 5 Throat electrodes. Operates on either direct or alternating current, 110 volts.
Each.....$20.00



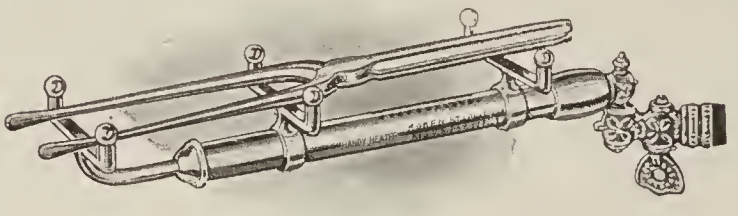
KOKEN CURLING IRON HEATER

No. 662—Heavily nickel-plated, mounted on a porcelain enameled pedestal. Operates on either direct or alternating current, 110 volts. Complete with cord, plug and handy switch. Price.....$7.00



MASTER OUTFIT

No. 2—The entire mechanism is enclosed in a beautiful, highly polished Hard Rubber Housing. It is light in weight and comes equipped with a handsome seal grain carrying case, and surface electrode No. 1 and rake electrode. List price.....$12.50
For 220 or 32 volts, add $1.50



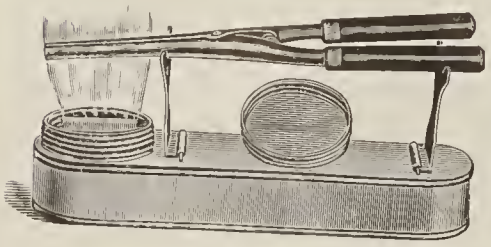
GAS CURLING IRON HEATER

No. 520—Attaches to any gas jet; can be swung in any direction. Made of brass, heavily nickel-plated and highly polished. Especially adapted for Marcel Irons, but will hold all irons. Price, each.....$5.00
No. 522—Similar to above, with two prongs only. Price, each..... 3.50
No. 521—Similar to above, with 2 metal prongs. Made in Germany. Each.....$1.75



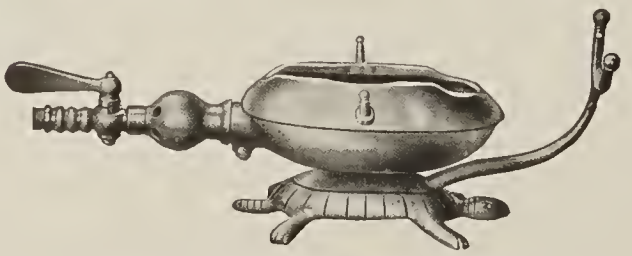
MASTER VIOLET RAY

No. 15—Equipped with handsome carrying case with four electrodes. Price.....$15.00
For 220 or 32 volts, add $1.50



ALCOHOL HEATER

Telescope action permits regulation of blaze. Legs detachable. Nickel-plated. Each.....$1.25



GAS CURLING IRON HEATER

No. 92—Nickel-plated. Each.....$3.50



MARCELLING IRON HEATER

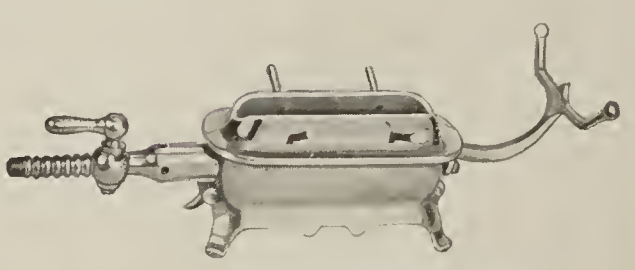
No. 671—Equipped with 6 feet of flexible heater cord and separable attachment plug. Each heater packed in a separate box. Shipping weight, 3 pounds. Price.....$5.00



E F D G

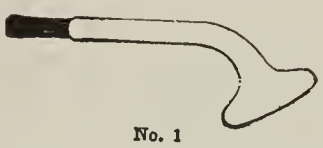
SOLAR ELECTRIC HEATERS

Price, E, $5.00; F, $6.00; D, $6.50; G, $7.50
Wall Brackets for Solar Heaters, each.....$1.50



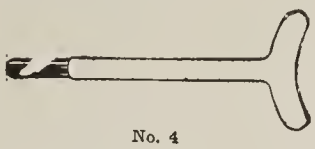
GAS CURLING IRON HEATER

No. 93—Nickel-plated. Each....$2.50



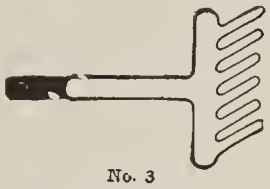
No. 1

No. 1—General Electrode. For facial and body treatment, and for any surface application. This applicator is supplied with all Master Violet Ray machines as a part of the instrument. Price.....$0.75



No. 4

No. 4—Throat Electrode. Designed to fit over the neck. Excellent results have been accomplished with this electrode in goitre, tonsilitis, double chin. Price.....$1.50



No. 3

No. 3—Comb-Rake Electrode. Used for all scalp treatments. Falling hair, dandruff, gray hair, and for stimulating the hair cells. Price.....$1.25



No. 25—Cautery Electrode. This has a platinum wire sealed in the glass. For removing warts, moles, or growths of any nature, it cannot be excelled. Very seldom is it necessary to give more than two treatments, most often one application is all that is necessary. Price.....$2.00

12

No. 12—Metal Electrode. This delivers a strong current and is excellent for general tonic and where constitutional effects are desired. When held by the patient, there is no muscular contraction, merely a sense of warmth through the entire body. Price each.....$1.00

Carbon Roller Electrode

No. G-409—Each..$1.25





Carbon Ball Electrode

No. G-355—Each..$0.60



WET DRESSING BLOCK

Size 36" all around

No. 158—Leatherette. Each.....$5.00

WIG BLOCK HOLDERS

No. K-87—An adjustable wig block holder of simple and practical construction. Fits any table and allows wig block to be moved to any angle. Each.....$2.25



Brown Faradic Handle

No. G-351—Pair.....$0.75



Hair Brush

No. G-368—Sanitary hair brush, with handle. Price.....$4.00



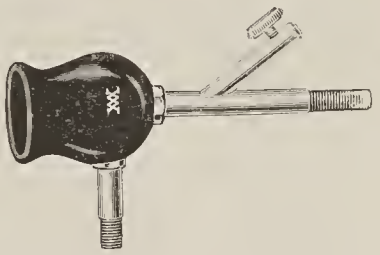
Metal Faradic Handles

No. G-353—Per pair.....$1.00



Carbon Cylinder Electrode

No. G-354—Each.....$0.75



A hard rubber cup, arranged with inlet and outlet for a stream of water and a connection for the conducting cord from a battery. When used with a galvanic current it proves a powerful stimulant to the skin, as medicated solutions can be employed in connection, and it can also be attached to a faradic battery. It is supplied with rubber tubing for outlet and for attaching to any ordinary water bag.

No. G-350—Electrolytic Water Massage Cup.....$3.50



Mounting Machine

No. 60—Each.....$2.00



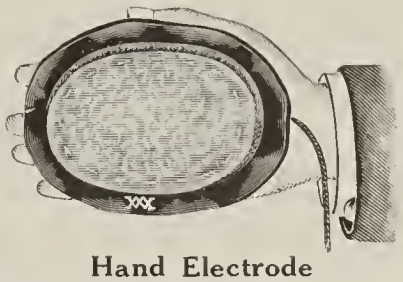
Canvas-Covered Block

No. 159—Each.....$2.25



Steel Heckel

No. 162—Each.....$2.00



Hand Electrode

No. G-356—Hand electrode, with metal disc only. Each.....$1.25

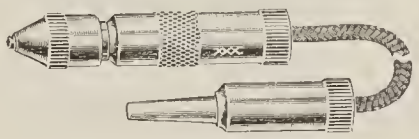
The reason for not furnishing sponge-covered discs on hand or wrist electrodes is that they cannot be thoroughly sterilized and are unsanitary. Cover your disc with gauze.



Wrist Electrode

No. G-358—Without sponge, with disc only. Each.....$1.00

No. G-522—Metal disc only. Each.... .75



Midget Needle Holder

This needle holder, shown full size in the illustration and weighing but one-quarter ounce, allows quick and easy handling. It will not slip in the hand and the grip of the chuck is such as to hold the finest needle.

No. G-561—With cord and tips. Each.....$1.50

Accessories and Repair Parts

No. G-369—High frequency cord, 5 ft., for connecting machine with electrode. Each.....$1.40

No. G-370—Black connecting cord and plug, 6 ft., for connecting machine with current. Each.....$2.00

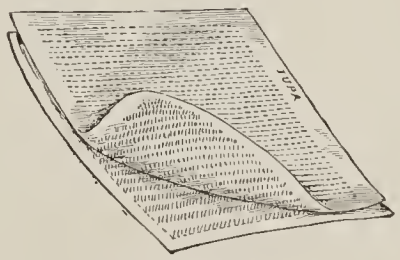
No. G-371—5 ft. conducting cords for battery or wall plate. Per pair.....$0.90

No. G-372—8 ft. conducting cords for battery or wall plate. Per pair.....$1.20

No. G-373—Bulbous-pointed steel needles. Each, 25c; per dozen.....$2.50

No. G-374—Steel broaches. Each, 20c; per dozen.....$2.00

No. G-375—Platinum bulbous-pointed needles. Each.....$1.50



Weaving Cards

No. 161—Pair.....$2.00

Weaving Frames

Complete, per set.....$2.00



Mounting Cord

No. 64—Per cone.....$0.50



Weaving Thread

No. 63—Per spool.$0.75



Steel Rooters

No. 61—Single rooter. 4½ inches long.$1.25

Clamps

To hold Steel Heckels. to table. Per set $0.35



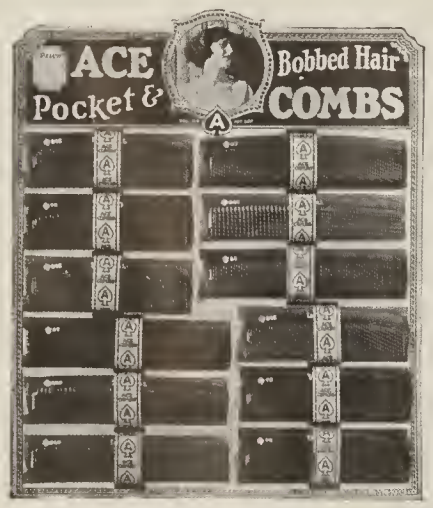
SHAMPOO COMB

No. 387—Made of Japanese teak wood; closed back; for shampooing and invigorating the scalp before applying tonics. Very effective in thoroughly cleaning out the scalp.
Each, 15c; pair.....$0.25



SHAMPOO COMB

No. 600—Best quality black rubber; open back; for shampooing and invigorating the scalp before applying tonics. Thoroughly cleans out the scalp without scratching.
Each, 20c; pair.....$0.35



ASSORTMENT No. 5226

The Most Popular

The ACE Comb Display cards are quick money-makers for enterprising barbers. Tie up with our national advertising of ACE Quality Combs in the Saturday Evening Post and other publications. Put one of these display cards on your showcase. It will make handsome profits for you.
Per card, one dozen combs.....$2.25

STYLUS

An Ace Comb Assortment

No. 1207—Display card in colors which holds six 7½-inch ACE Quality Men's Combs. Takes up little space on your mirror shelf or showcase and nets you a large profit. There are six combs on the display and six to replace those you sell—twelve Stylus combs in all. Each comb, 35c; per dozen.....$4.00



COMB CLEANER

No. 404—Made of white cotton twine, fastened at both ends by cloth binding, with nickel-plated holders.
Each, 15c; per dozen.....$1.50



PORTABLE HAIR DRYER

No. 695—Polished casing, made with Universal motor, operating upon either direct or alternating current, 110 volts. Furnished complete with cord and plug. Each.$14.50



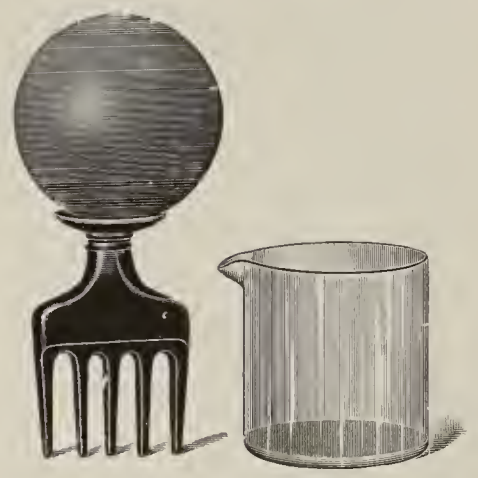
ROYAL HAIR DRYER

Dries the hair in a few minutes and is a practical dryer for residential work. Has a special pad in nozzle for perfumed air.
Each.....$22.00

FLOOR STAND

For Royal Dryer

For beauty shops and barbers, this type of stand is almost indispensable. It is adjustable both as to height and angle of direction, and holds the Royal Dryer firmly and safely under all circumstances. Made of highly polished aluminum.
No. 1—Each.....$7.50



TONIC COMB AND CUP

No. 68—Allows the use of best tonics at no greater cost than the cheap, as only one-half is required. A strictly sanitary device.
Each.....$0.75



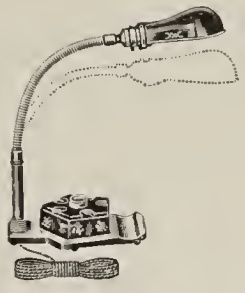
RACE HAIR DRYER

A very practical portable hair dryer. Has white handle and is in keeping with a sanitary shop. Each.....$19.50



PORTABLE HAIR DRYER

No. 54—Black enamel finish, with nickel-plated trimmings. Universal motor, operating upon either direct or alternating current, 110 volts. Furnished complete with case, cord and plug. Each....$27.50
Without carrying case..... 25.00



MANICURING LAMP

The demand for a reliable, attractive looking manicuring lamp, with the five compartment manicurex and a place for instruments, has led us to offer this apparatus, which is meeting with the approval of the profession. The base, flexible arm and half shade are finished in polished nickel.

You need this for your manicuring table.

No. 1—Manicuring lamp, complete with connecting cord and manicurex. Price, each. **$9.50**

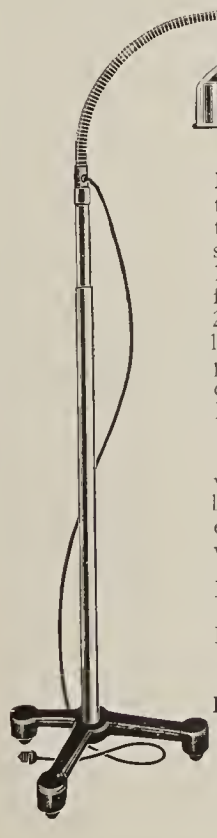
No. 1—Manicuring lamp, less manicurex, each. **$7.50**



MANICUREX

No. 85—A container for manicure preparations; also a place for cotton. Made of glass, with metal-nickel top, highly polished. Each. **$2.00**

HAIR-DRYING LAMP

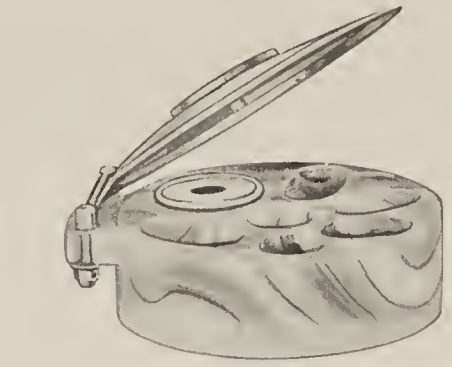


No. 722—Will do the work quicker than any other similar light. Has 10-inch reflector, furnished with 260-watt frosted lamp bulb. The tripod is white porcelain enameled. Each. . . . **$19.50**

It can be used with red or blue bulb or with frosted bulb for close work.

Red light high-power bulb. **$2.50**
Blue light high-power bulb. **$2.00**

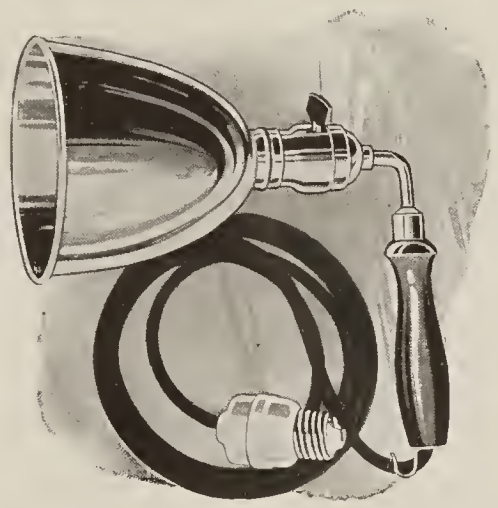
No. 726—Complete with three 260 light bulbs. Each. . . . **$35.00**



MANICUREEN—No. 86

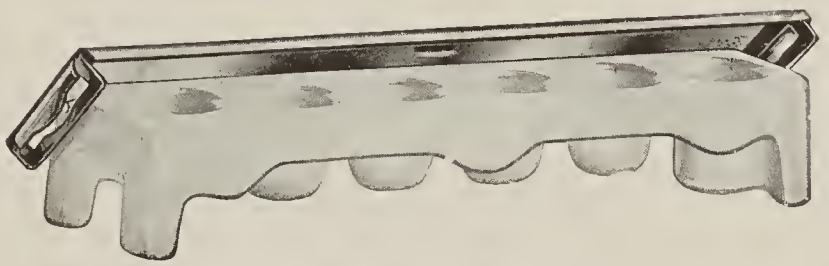
It is utterly impossible to portray the beauty of this manicuring dish which is made of a new discovery, onyx glass, and looks like real Mexican onyx.

Price, each. **$3.50**



No. 104—This patented lamp forms an essential part of a modern Beauty Parlor. The reflector is made of aluminum so shaped and highly polished that it throws a most powerful reflection. The handle is of hard wood and contains a hook for hanging the bell up when not in use. Complete with three bulbs—red, violet and white. Supplied with specially strong porcelain socket and 6 feet of cord with connecting plug. Price, each. **$7.50**

No. 105—Radio Bell Lamp, similar to above, with red and blue bulb only. Complete, each. **$6.50**
Extra bulbs, red, blue, white, each. 75



MANICURE SERVICE

The base is iron, porcelain enameled; indestructable; a separate compartment for each preparation and a compartment for cotton. The top is nickel-plated and highly polished.

No. 84—Each. **$2.00**

Electric Specialties

Small red globe with 8 feet of cord, complete with on-and-off flasher. Each. **$3.50**
Same as above without on-and-off flasher, complete. 2.50



MANICURING LAMP—No. 3

This is designed to fit the Manicureen. The flexible arm ends in a switch socket which holds the lamp and hinged half shade, making it very convenient to get at the lamp bulb.

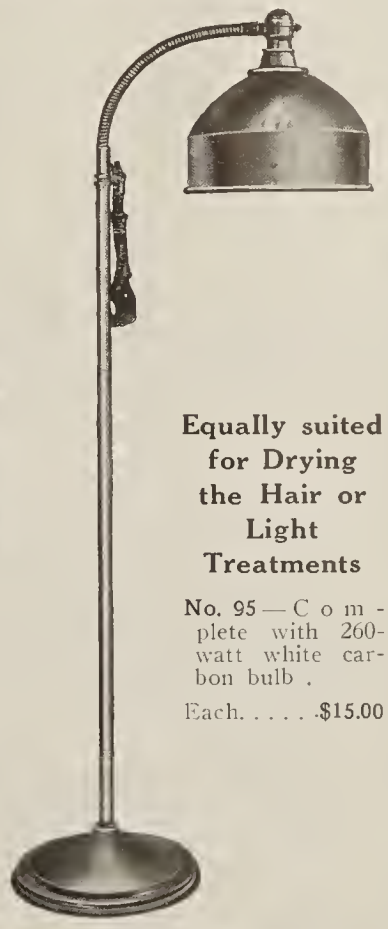
No. 3—Lamp, complete with Manicureen. Each. **$10.00**
No. 3—Lamp only. Each. **$7.50**



MANICURING LAMP—No. 2

Ivory finished. 9½ inches high from base to top, in keeping with Sanitary Shop Equipment. Each. **$3.50**

HAIR-DRYING LAMP



Equally suited for Drying the Hair or Light Treatments

No. 95—Complete with 260-watt white carbon bulb.

Each. **$15.00**



No. 205—Ventilated Back Hair Brush. Five rows best bristles; back and handle made of aluminum; strictly sanitary. Each.....**$1.50**



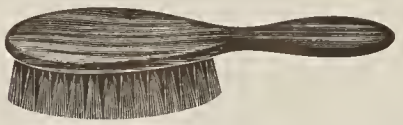
No. 143—Nine rows of stiff black bristles, set in solid oval wood back, nicely finished. Each.....**$1.25**



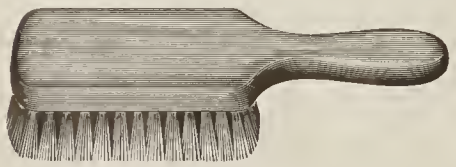
No. 444—Narrow oval open back hair brush, five rows best bristles. Each.....**$1.50**



No. 706X—Five rows of mixed bristles, set in open back; solid wood back, narrow.
Each, **90c**; per dozen.....**$9.60**

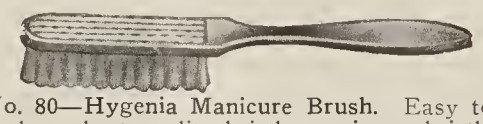


No. 476—Thirteen rows of selected bristles, set in high-grade wood back, well finished.
Each.....**$1.50**



SHAMPOO BRUSH

No. 6—Polished hardwood block, with cut-out handle; best grade stiff black bristles, impervious to water and soap. Each.**$0.75**

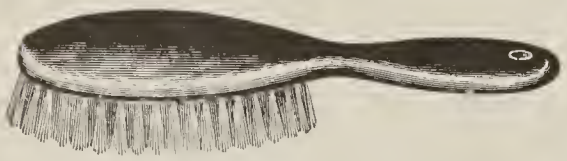


No. 80—Hygenia Manicure Brush. Easy to clean; best quality bristle; sanitary; bristle wired in aluminum back with German silver wire and will not rust. Medium size.
Each.....**$1.00**



WHITE HANDLE MANICURE BRUSH

No. 81—Small size. Each.....**$0.60**
No. 82—Medium size, amber-color handle.
Each.....**.75**



No. 1275—Hair Brush. A common-sense hair brush. This is without a doubt the best all around hair brush made; best quality imported black bristle, 11 rows, set in hard wood back, conveniently shaped. A real brush.
Each, **$3.00**; per dozen.....**$30.00**

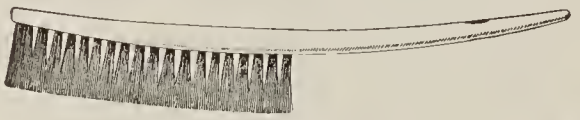


No. 1148—Narrow oval back, best bristles, 5 rows, set in hard wood back. Each, **$1.50**



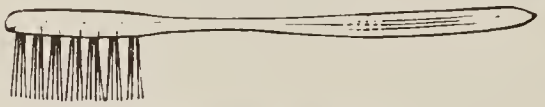
No. 1405—Narrow solid back hair brush, made of best quality imported bristles, set in hard wood back; bristles yellow, set in light colored hard wood.
Each, **$2.50**; per dozen.....**$27.00**

No. 1399—Narrow solid back hair brush, best quality black bristles, set in hard wood ebony-finish back. None better.
Each, **$3.00**; per dozen.....**$30.00**



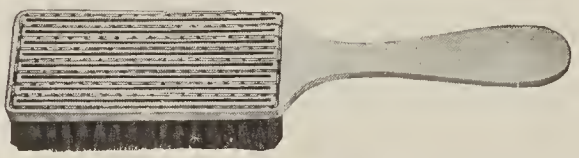
DYE BRUSHES

No. 50—Dye brush, white bone handle, black bristle; large size; 4 rows of bristle; ½ inch wide, 3 inches long, is space of brush where bristles are set in .
Each, **75c**; per dozen.....**$8.00**

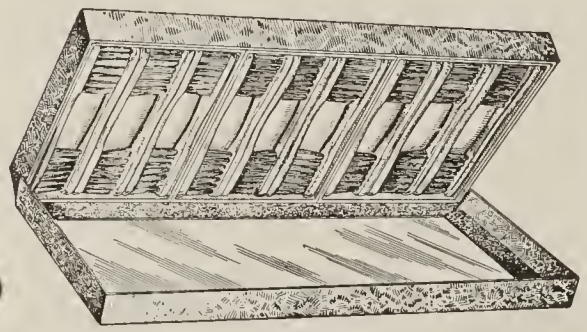


EYEBROW BRUSH

No. 345—Assorted colored handles; best grade black bristles, drawn; length 5 in.
Each, **15c**; per dozen.....**$1.25**



No. 202—Ventilated Back Hair Brush. Seven rows bristles; back and handle made of aluminum; strictly sanitary. Each...**$2.00**

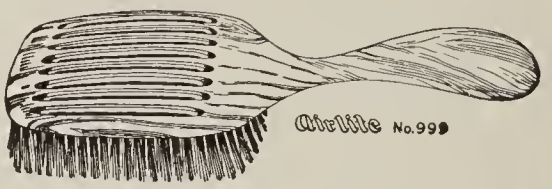


DYE BRUSHES

No. 348—Black rubber handle; choice black bristles, drawn; length 2½ inches.
Each, **15c**; per dozen.....**$1.25**

TOOTH BRUSHES

Wood handle; for general use; white bristle; can be used for dye work.
Per dozen.....**$0.50**



No. 999—Convex back; a shape that fits the head and presents a greater working surface. A pattern for rapid work. Nine rows bristles. Each.....**$2.50**



No. 1265—The Bob-Hair Brush. Made of best quality bristles, set in hard wood open back, hand-made; can be used as shampoo brush. The natural ebony open back makes this brush easily cleaned and sterilized. Each.....**$1.00**



No. 426—Seven rows of best grade gray bristles, set in removable aluminum open back; polished solid aluminum handle. Can be placed in hot water and easily sterilized. Each.....**$2.75**



SHAVING BRUSHES

Bristles set in vulcanized rubber, natural finished wood handle.

No. 1—Small size.....each, **$0.75**
No. 2—Medium size.....each, **.85**
No. 3—Large size.....each, **1.00**
No. 4—Extra large size.....each, **1.25**



White Handle

No. 201—Small size.....each, **$0.85**
No. 202—Medium size.....each, **1.00**
No. 203—Large size.....each, **1.10**
No. 204—Extra large size.....each, **1.35**

GENUINE SELECT BADGER

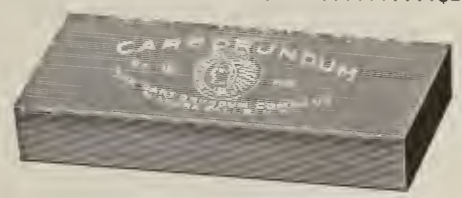
Made from best quality silver badger stock, set in vulcanized rubber. No better brush at any price

No. 500—Each.....**$5.00**
No. 600—Each.....**6.00**



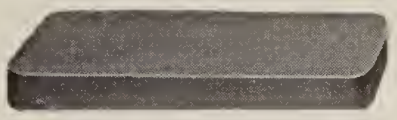
FRICTIONITE RAZOR HONE

No. 00—Size 2x4½ double surface, one medium cutting side and one fine cutting side. Each. $2.50



CARBORUNDUM HONES

Number	Size	Price
101 —Razor Hone,	6x2 x⅝	$1.75
101A—Razor Hone,	5x2 x½	1.35
102 —Razor Hone,	4x1½x½	.75
103 —Razor Hone,	4x2 x½	1.15
104 Razor Hone,	3x2 x⅝	.75
106 —Razor Hone,	4x2 x½	1.00
115S—Razor Hone,	4x2 x1	1.00
118 —Razor Hone,	8x2 x¾	1.35
118S—Razor Hone,	4x2 x¾	.90
121 —Razor Hone,	6x2 x1	1.15
124 —Razor Hone,	6x2 x⅝	.90
136 —Razor Hone,	5x2 x⅝	.75
142 —Razor Hone,	4x1¾x½	.65
152 —Razor Hone,	5x2 x¾ comb	2.00



VOLGA RAZOR HONE

This improved abrasive structure simplifies razor honing. A razor is perfectly sharpened with **any style of stroke.** The hone surface never clogs with steel and it is always brought to original condition by moistening and rubbing with palm of hand.
Each. $1.00

WHITTEMORE'S POLISH

New Era Paste. ¼ pound; black, tan, brown and red. Per dozen. $1.75

HERRIOT'S OIL AND SHINE

Large size; neutral; black, tan, red, brown.
Each, 40c; per dozen. $4.00

SHOE POLISH

Black, Tan, Brown and Oxblood Cleaner

Gallons. . .	each,	$1.00
Half gallons	each,	.60
Quarts. . .	each,	.35
8-oz. bottles	each,	.15

DRY FORM—No. 1

Powder will make one gallon of Liquid Shoe Cleaner
Brown, black, tan or oxblood. . . . each, $0.60

DRY FORM—No. 2

Shoe Cleaner in Powdered Form
Makes one gallon shoe cleaner. Per package, each. $0.35

SHOE FINISHING CREAM

A white, finishing cream for any color leather. A drop on the shoe will make a lasting shine.

3-oz. tube	each,	$0.25
16-oz. bottle	each,	.75

SHOE DYE

All color dye for shoes; red, brown, black; in pint bottles only. each, $0.75



RAZOR HONES

Franz Swaty Razor Hone

Imported Swaty razor hone, double surface; can be used with water or oil; an exceptionally good hone, with a world-wide reputation.

Size 2x5 inch, 3 line.	$1.00
Size 2x5 inch, 2 line.	1.00
Size 2x8 inch, old style, large sunken letters. Each.	3.00
Size 2x5 inch, old style, large sunken letters. Each.	2.00
Size 2x5 inch, gray swaty. Each.	1.50

Rub Stones and Water Hones

For razor hones. Each. $0.20
Water hones, 6x2 inches. Each. 1.00

Old Hickory Hone

One size only, 2½x5, imported. Each. . $3.00



WHISK BROOM

No. 5—Whalebone whisk broom; 18 inches long. Made from the finest selected whisk corn; springy, like whalebone; will not break off like the ordinary whisk because the long stock is protected on the outside by shorter lengths. A broom that wears.
Each. $0.75

No. 100—Selected whisk corn; securely bound; very serviceable; length 8 inches.
Each. $0.50

MUD BRUSH



No. 321—Hardwood block; natural Tampico stock. Each. $0.20

SHOE-SHINING CLOTHS

Each. $0.15
Per dozen. 1.50

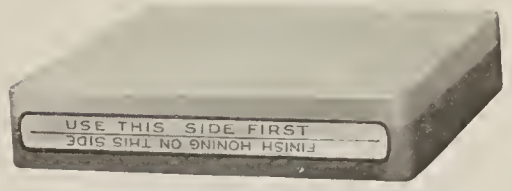
METAL POLISH

For Brass and Nickel

A polish of superior quality; made expressly for shining brass and nickel. Removes spots and tarnish and produces a bright, gleaming lustre on the brass and nickel work of your chairs. Acts quickly and requires little effort.
Pint cans only. Each. $0.35

Oil Rub and Furniture Polish

Applied occasionally it brightly polishes and preserves the finish on your fixtures and furniture, keeping them ever new.
Pints only. Each. $0.50



EXIDE RAZOR HONE

Double surface—one quick and one fine cutting side.

5 -inch size.	each,	$2.00
3½-inch size.	each,	1.50

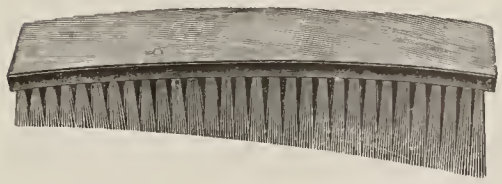
Ezy Edge Frictionite Razor Hone

A quick dry hone which will put on a very fine cutting edge. Do not use or leave soap or lather on this hone.
Each. $1.00

Eagle Russia Strop Dressing

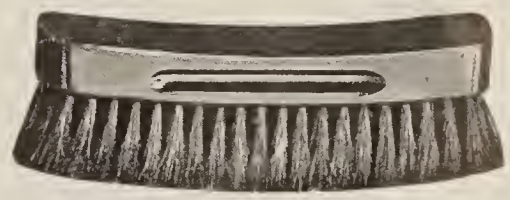
Per tube. $0.25 Per dozen. $2.50

CLOTH BRUSH



No. 25—Cloth and hat brush. Flexible leather back, select Chinese bristles.
Each. $1.50

SHOE BRUSH



Concaved natural finish wood back; long bristles.
No. 150—Black bristles, for black shoes. $1.00
No. 151—Gray bristles, for tan or brown shoes. 1.10

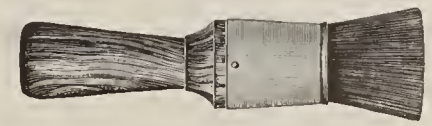
SHOE DAUBERS



No. 28—Stiff black bristles; metal handle, with point for scraping. $0.30
No. 30—Same as above, gray bristles. . .30



Best quality bristles; hardwood handle.
No. 29—For black shoes. each, $0.25
No. 31—For tan shoes. each, .35



No. 27—Stiff black bristles; metal ferrule, ebonized handle. each, $0.25

NECK DUSTERS



JOY NECK DUSTER

No. 20—Is used same as No. 25 only that it is of smaller size and has very soft bristles; white enameled handle. Each.....**$1.75**



STANUP NECK DUSTER

No. 11—Made of white bristles, oak handle; small size. Each.....**$0.75**

No. 12—White enameled handle; small size. Each, **$1.00**



No. 10—High-grade gray bristles, wire-drawn; natural finish, beaded oak handle. Each.....**$0.75**

No. 9—Similar to above, white enameled handle. Each.....**$1.00**



STANDARD FOUNTAIN NECK DUSTER

No. 25—The handle is filled with powder. A small push-button on the side of body of duster will allow you to release the amount of powder you wish. White bristles; white enameled finished. Each.....**$1.75**

NAIL BUFFER STRIPS



Spare replacement surface strips, packed in individual sanitary glassine containers. Price, per dozen, **55c**; per gross.....**$6.00**

APPOINTMENT BOOKS

Appointments Books for Beauty Shops and Barber Shops, where you work by appointments, made of leatherette; loose leaf, high class cover; comes complete with 100 pages. Each.....**$2.50**

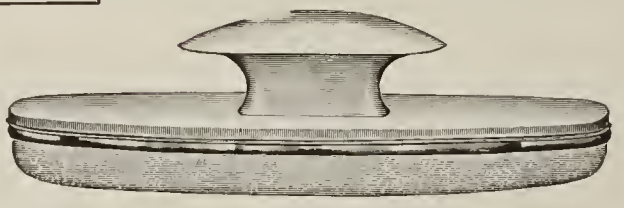
Pages for same properly ruled on good bond paper, per 100 loose pages.....**$1.00**



INNOVATION SANITARY NAIL BUFFER

For every customer the chamois-covered polishing strip is removed and a new, fresh, clean surface inserted. The change is inexpensive and easily and quickly accomplished. Made of Ivory, Amber, Shell and Porcelain-aluminum Alloy.

Price, **No. 100**, Ivory; **No. 110**, Tortoise Shell; **No. 120**, Amber, each, **$ 1.50**
No. 101—Polished Aluminum Alloy.. Each, **$1.25**; per dozen..... **12.00**



PROFESSIONAL NAIL BUFFER

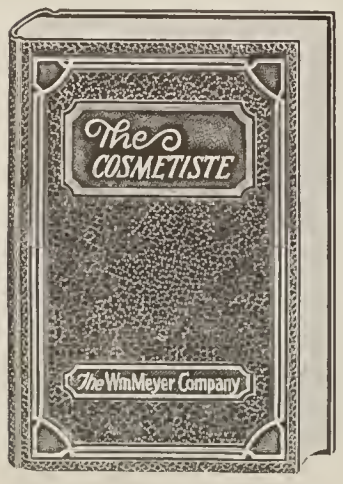
Removable chamois cover. Black imitation ebony handle. Two sizes.

No. 371—5-inch. Each.....**$0.65**
No. 372—7-inch. Each..... .75



COLD CREAM SPADE

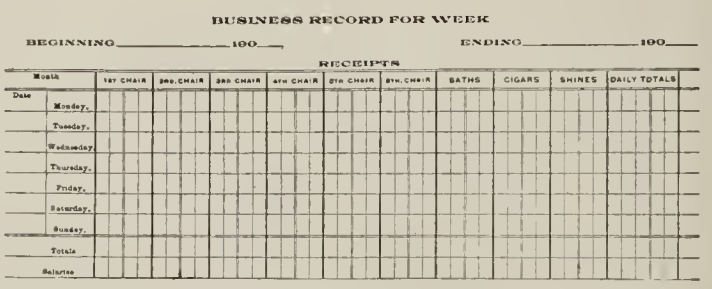
Price, each, **10c**; per dozen.....**$1.00**



THE COSMETISTE

The most thorough book on Beauty Shop Practice ever written. You get the benefit of the experience of the most successful teachers and experts in beauty shop work. No book or set of books dealing with this subject has ever so thoroughly made plain, what every operator wanting to be successful, must know. Some of the information contained therein was, for years, given orally only. A book of facts, 424 pages.

Price.....**$5.00**



BARBERS' LEDGER AND WAGE COMPUTER

No. 441—It requires but little time to keep a correct record of a barber shop's receipts and disbursements by the simple method outlined in this excellent ledger. It contains spaces for records of fifty-two weeks, where quick comparisons can be made at a glance. Bound in the book is a Wage Computing Chart, which enables the foreman or proprietor to tell, without any figuring whatever, the amount due the workman who is paid on a percentage basis. Size 4½x11 inches; neatly bound and printed on best grade paper. Each.....**$1.00**



CURVED BACK HORN COMB

No. 30—Hand-made from fine grade selected horn stock; combination cutting and feather-edge; suitable for all kinds of work. Length, 7½ inches. Each.....$0.40

No. C-4—Similar to above comb. This is just a little more curved and the tapering end is smaller. Length, 7½ inches. Each.....$0.40



SPECIAL TAPER BLACK RUBBER COMB

No. 61—Comb is made just a little smaller all around and is a high-class tapering comb. Price, each, 35c; per dozen...$4.00

SPECIAL TAPER RED RUBBER COMB

No. 61-R—Same as No. 61, only made of best quality red rubber.
Price, each, 35c; per dozen.....$4.00



No. 59—Best quality black rubber; straight back, tapered; fine and coarse teeth, for cutting and clipping and general purpose. Length, 7 inches. Each.....$0.35

SPECIAL RED RUBBER

No. 60—Same as No. 59, made of best quality red rubber.
Price, each, 35c; per dozen.....$4.00



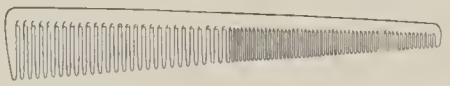
MARCEL COMB

No. 44—Special Comb. Black rubber; was specially made for Marcel work. The teeth have been rounded as well as the back end of the teeth; does not break the hair. Coarse and fine teeth. 7 inches long. Price, each, 35c; per dozen.....$4.00

MARCEL AND DRESSING COMB

Longer—Similar to above—Wider

No. 46—Best quality black rubber; convex back; fine and coarse teeth; strong and serviceable. Length, 7½ inches; unbreakable. Each, 35c; per dozen....$4.00



FRENCH HORN COMB

No. 230—Genuine imported French comb; hand-made by expert workmen, from choice horn stock and carefully finished; medium weight; tapered. Individually tested and inspected before leaving factory. Size, 7 inches only. Each.....$0.55

HAND-MADE HORN COMB

No. 2—Similar to above, hand-made, excellent stock; a real horn hair-cutting comb, 7 inches long. Each.....$0.40



No. 65—Fine quality black rubber; very fine for tapering and feather-edge work.
Price, each, 35c; per dozen.....$4.00
No. 64—Same as above, made of best quality red rubber. Each, 35c; per dozen...$4.00



No. 63—Made of high-grade red rubber; straight back; tapered; fine and coarse teeth, for cutting and clipping and general purpose. Note how the teeth taper to the end on the fine side. 7½ inches long. Each, 35c; per dozen.....$4.00
No. 62—Black; same as No. 63, made of best quality black rubber. 7½ inches long.
Price, each, 35c; per dozen.....$4.00



MARCEL COMB

No. 66—Special black rubber comb, specially made for those who like all fine teeth when marcelling. 7 inches long.
Each, 25c; per dozen.....$2.85

MARCEL AND DRESSING COMB

Longer—Similar to above—Wider

No. 47—All fine teeth, best quality black rubber. Size, 7½ inches.
Each, 35c; per dozen.....$4.00



No. 1076—7-inch black rubber Marcel comb.
Each, 25c; per dozen.....$2.50



HARD RUBBER WATER-WAVING COMBS

Guaranteed Non-Inflammable

Made of finest quality India Rubber. Each comb finished between the teeth. Teeth designed to interlock and so prevent warping.

WATER-WAVING COMBS

Made of Hard Rubber

No. 253—4½-inch. Per dozen.....$1.50
No. 254—5½-inch. Per dozen..... 2.00
No. 255—6½-inch. Per dozen..... 2.25

WATER-WAVING COMBS

Made of Hard Rubber

No. 263—3-inch. Doz., $1.25; gross..$14.25
No. 264—4-inch. Doz., 1.40; gross.. 15.75
No. 265—5-inch. Doz., 1.50; gross.. 16.75

CELLULOID WATER-WAVE COMBS

Made of Celluloid in Straight or Crimped Teeth

No. 430—4-inch. Per doz., 60c; gross..$7.00
No. 530—5-inch. Per doz., 75c; gross.. 8.00
No. 630—6-inch. Per doz., 85c; gross.. 9.00

WATER-WAVING COMBS

For Resale—Six Combs on a Card

No. 130—4-inch. Per dozen combs....$0.45
No. 131—5-inch. Per dozen combs.... .50
No. 132—6-inch. Per dozen combs.... .55



No. 76—Hand-made from high-grade selected horn stock; tapered; combination cutting and feather-edge comb; suitable for all kinds of work. Length, 7½ inches.
Each.....$0.40



No. 45—Best quality black rubber hair-dressing comb, with handle; all coarse teeth; a good, strong comb for kinky hair. Length over all, 9¼ inches.
Each, 50c; per dozen.....$5.75

HORN COMB WITH HANDLE

No. 119—Dressing Comb, with handle; preferred horn stock; coarse teeth.
Each.....$0.50



RAT-TAIL COMB

Best Quality

No. 49—Tail Comb. A special, for wave setting. Each, 25c; per dozen.....$2.75



No. 210—Made of high-grade red rubber; curved back, tapered; fine and coarse teeth; an excellent general purpose comb. Length, 7 inches.
No. 93—Same as above, made of high-grade black rubber. Each.....$0.35



No. 258—Fine-tooth, red rubber edging comb. Each.....$0.25
No. 1212—Same as above, black rubber.
Each.....$0.25



No. 1074—7½-inch black rubber dressing comb; coarse and fine teeth.
Each, 25c; per dozen.....$2.50



No. 1204—Luxonia Comb. Black rubber Marcel comb. Each, 25c; per dozen..$2.50



RED MAN

No. 211—Red rubber comb. Each.....$0.35



FLEXOR

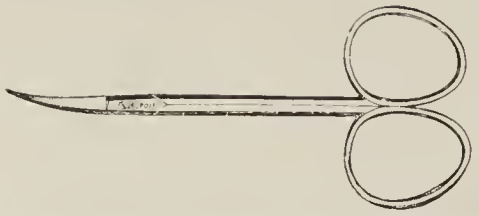
No. 101—Flexor, black rubber comb.
Each.....$0.35

RIVAL

No. 1208—Fine quality black rubber; very fine for tapering and feather-edge work.
Each.....$0.35

ROTARY

No. 251—Same as above, red rubber.
Each.....$0.35



IMPORTED MANICURE SCISSORS

High-grade steel, needle point, gun metal finish.

No. 207—3 -inch. Each.....$2.00
No. 208—3½-inch. Each..... 2.00

Same as above, all nickel finish, highly polished.

No. 209—3 -inch. Each.....$2.00
No. 210—3½-inch. Each..... 2.00

Same as above, nickel finished, with a slightly heavier point.

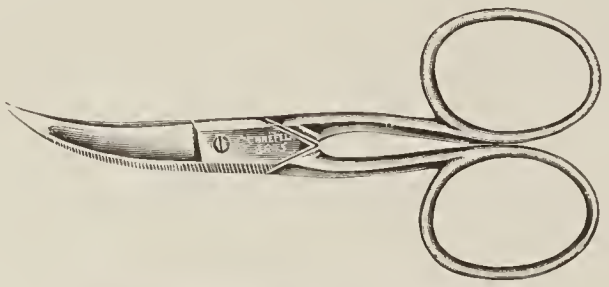
No. 211—3½-inch. Each.....$1.25

Special Heavy Shank IMPORTED MANICURE SCISSORS

High-grade steel, needle point, nickel finish.

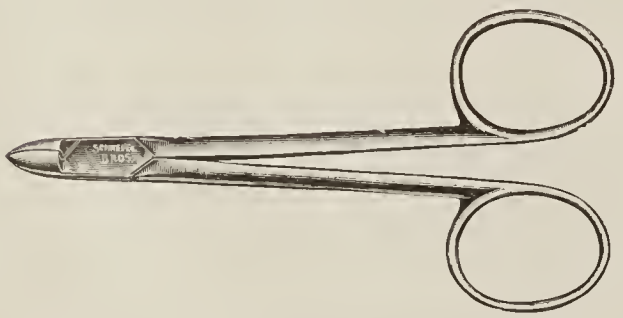
The heavy shank makes it impossible to spring this scissors out of shape.

No. 305—3¼-inch only. Each.....$2.00



IMPORTED NAIL SCISSORS

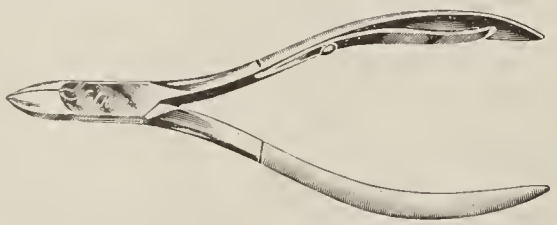
No. 212—Each.....$1.75



CUTICLE AND NAIL-HANG NIPPERS

Made of best imported steel, nickel-plated.

No. 214—Satin-finished handles. Each.....$2.50



IMPORTED CUTICLE AND NAIL NIPPERS

No. 216—Cuticle Nippers. Each.....$2.50
No. 217—Nail Nippers, heavy. Each..... 2.00



No. 13—Imported Commodone and Black-head Extractor. A hand-finished, practical tool, solid steel.

Each.....$0.25 Per dozen.....$2.75



No. 545—Cuticle Pusher. Each 25c; per dozen.....$2.75



No. 361—Cuticle knife, fish-shape bone handle.....each, $0.60
No. 362—Cuticle knife, straight white bone handle.....each, .60



MANICURE FILES

No. 219—Very flexible, triple cut, best quality tempered steel.

6-inch.....each, $0.25; per dozen, $2.50
8-inch.....each, .35; per dozen, 4.00
9-inch.....each, .40; per dozen, 4.50
10-inch.....each, .50; per dozen, 5.50

EMERY BOARDS

Best Quality Flexible Emery Board

One dozen boards in a box

	Per box	Per doz. boxes
No. 220—Small size, 2½ inches.....	$0.10	$0.65
No. 221—Medium size, 5 inches.....	.10	.75
No. 222—Large size, 7 inches.....	.15	1.75

ORANGE-WOOD STICKS

Genuine Orange-Wood Sticks

No. 223—Oval ends, size 5 inches.....each, $0.05; dozen, $0.50
No. 224—Oval ends, size 7 inches.....each, .10; dozen, .75
No. 225—Hoof ends, size 5 inches.....each, .08; dozen, .65

LADIES' PUMICE STONE

No. 226—Toilet pumice for ladies.....each, $0.15; dozen, $1.50

MANICUREX NAIL FLOSS

A cord prepared for cleaning, bleaching and removing stains underneath the nails.

No. 227—Per box, 15c; per dozen boxes.....$1.50

NAIL SWEEPS

A new nail and cuticle stick with genuine bristles. It will not injure the nail film; it cleans and protects the cuticle. Saves your time using sharp instruments. This item is certain to make a hit with your patrons. Retails for 25c. One dozen, in assorted colors, come on an attractive display easel, per dozen.....$2.00

DOUBLE END
Blackhead Extractor
about 3 inches long; has opening on both ends.
No. 37—Each.....$0.15
Per dozen..... 1.75



FOLDING COMMODONE EXTRACTOR

Very Convenient—Both Ends are Removable.

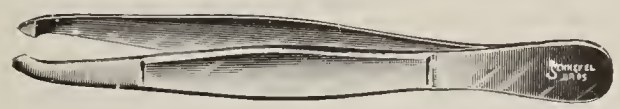
No. 218—Each.....$1.50

KOSAN
FACE POWDER
Is the very best.
A trial will convince you.

TWEEZERS



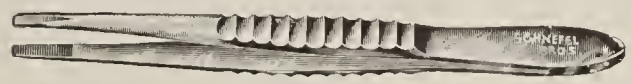
No. 2—Combination lance and never-slip tweezer; needle-point lance. Each, 40c; per dozen.....$4.50



No. 3—Never-slip points; strong and reliable; fits the hand perfectly. Each, 40c; per dozen.....$4.50



No. 4—Hoof-shaped milled points; handles are shaped to fit the hand perfectly. Each, 40c; per dozen.....$4.50



No. 10—Milled inside square ends. Each, 35c; per dozen.....$4.00



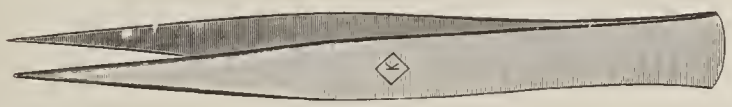
No. 11—Sharp needle points, milled on inside. Each, 35c; per dozen.....$4.00



No. 16—Strong and dependable; always extracts the hair with one pull. Each 40c; per dozen.....$4.50



No. 15—Combination tweezer and blackhead remover; milled points; strong and compact. Each, 40c; per dozen.....$4.50



No. 7—Needle points; for fine, close work. Each, 25c; per doz., $2.75

SEGAL AUTO TWEEZERS

Works automatic. Each.....$1.00

KURLASH



How to Use Kurlash

KURLASH is just an ingenious device that curls the lashes without the use of heat or cosmetics. Nothing has to be put on or in the eyes.

The illustration shows how easy it is to use. You simply close a soft rubber pad upon the eyelash—apply gentle pressure for a moment—and the result is achieved. The curl holds one to three days.

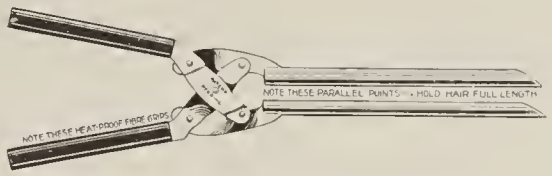
KURLASH lasts a lifetime. Nothing to adjust or get out of order.
Each, 70c; per dozen....$8.00

MARCEL AND CURLING IRONS



MARCEL IRONS

Made of the finest imported steel, ready for use. Are properly tempered, gun metal finish. None better. Three sizes. Size B, C, D Each.....$2.00

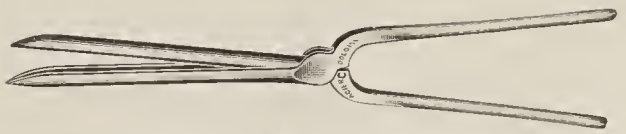


THE MEAD MARCEL IRON

The PARALLEL closing of this iron is a sensational new invention, which gives a **Perfect Marcel Wave.** Holds more hair, with an even pressure the entire length of the iron. Does not break or pinch the hair. Produces a smooth, deep Marcel Wave **easily.** The only iron that grips and **holds** the short hair. Copper core, which is heat-retaining entire length of each prong. Price, each.....$4.25

S. R. D. MARCEL IRONS

French Imported Acier Marcel Irons are the finest that are made. Each iron works perfectly and is dependable. Sizes B, C, D. Each.....$1.50



FRENCH MARCEL IRONS

Pelleray Marcel Irons. Sizes B, C, D. Each.....$2.00
Pelleray Wood Handle. Sizes B, C, D. Each..... 2.50



GERMAN MARCEL IRONS

Sizes, A, B, C, D. Each.....$1.00
Revolving, wood handles, same sizes. Each..... 2.00

GERMAN END CURLING IRONS

No. 1—Small end curling irons. Each.....$0.50
No. 2—Medium end curling irons. Each..... .50
No. 3—Large end curling irons. Each..... .50



FRENCH END CURLING IRONS

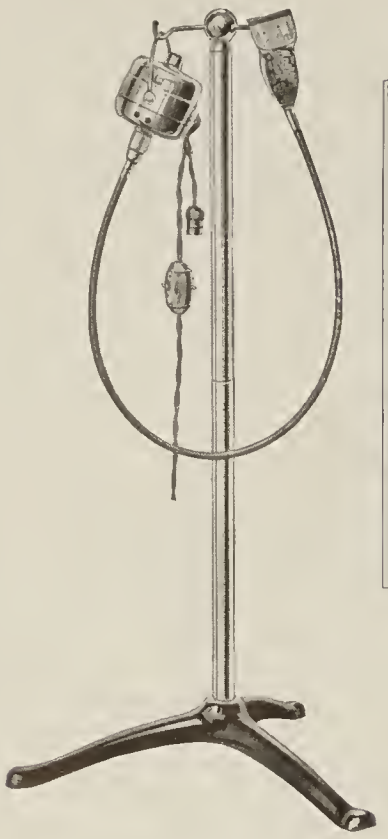
No. 4—Small, each.....$0.75
No. 5—Medium, each..... .75
No. 6—Large, each..... .75

FIBRE HANDLES

For Marcel Irons

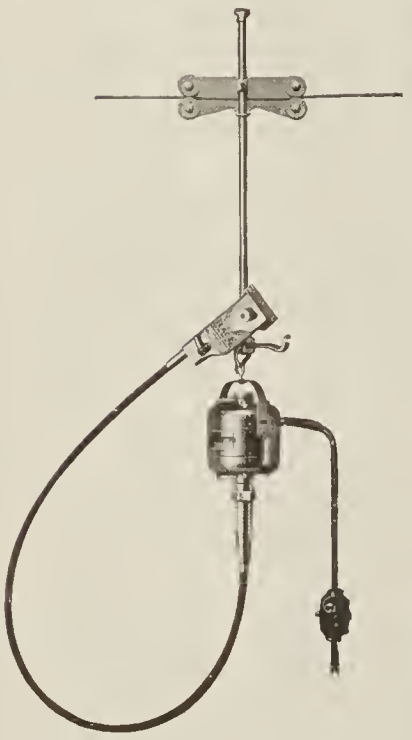
Per pair.....$0.25

RACE
ELECTRIC HAIR-CUTTING MACHINE AND ATTACHMENTS



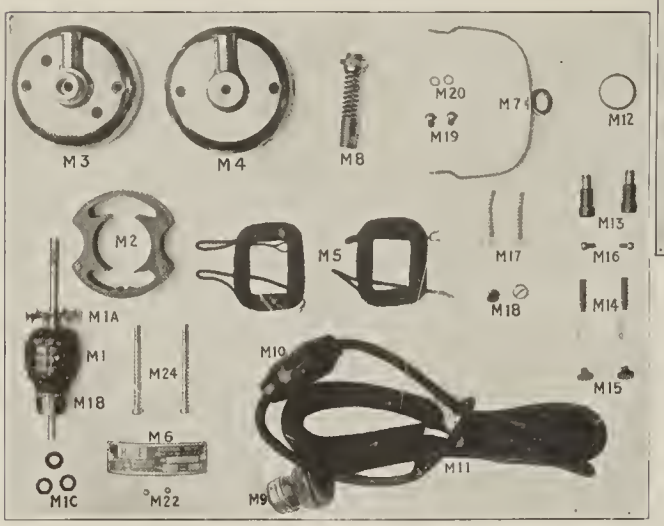
MACHINE WITH STAND

EQUIPMENT—Complete machine ready for operation, with one cutter, either No. 2, 1, 0, 00 or 000, and stand.



MACHINE WITH TROLLEY

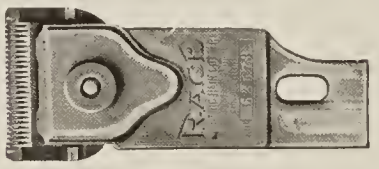
EQUIPMENT—Complete machine ready for operation, with one cutter, either No. 2, 1, 0, 00 or 000, trolley with turnbuckle, pair of steel wall hooks and 30 feet of wire cable.



MOTOR PARTS

For Model 3 Motor. When parts for Models 2, 1 or Type U are desired, please specify so.

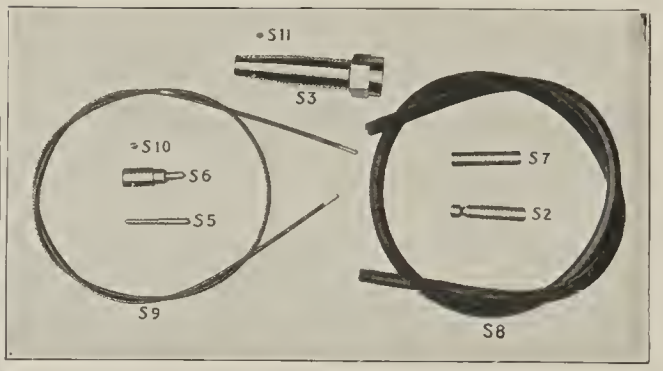
M 1—Armature complete with Fan and Commutator	$6.10
M 1A Armature Fan	.25
M 1B Commutator	1.25
M 1C Armature Washers, set of three, one felt, two fiber	.10
M 2—Laminated Field	1.50
M 3—Motor Housing Cover with Bearing	2.25
M 4—Motor Housing with Bearing	3.00
M 4A Motor Bearings, pair	.60
M 5—Field Coils, pair	2.25
M 6—Name Plate	.15
M 7—Motor Hanger or Bale with Hook	.40
M 7A Motor Bale Hook	.10
M 8—Extension Cord Guard	.50
M 9—Two-Part Plug	.50
M10—Switch	.75
M11—Extension Cord with Switch and Plug 10-foot length	3.00
M12—Motor Shaft End Cap	.10
M13—Brush Holders, pair	.60
M14—Carbon Brushes with Springs, pair	.25
M14A Carbon Brushes without Springs, pair	.20
M15—Brush Set Screws, pair	.40
M15A Brush Set Screws, old style, for all Models, pair	.05
M16—Brush Holder Set Screws, pair	.10
M17—Oil Wicks with Springs, pair	.10
M18—Oil Wick Set Screws, pair	.10
M19—Motor Hanger Screws, pair	.10
M20—Motor Hanger Screw Sleeves, pair	.10
M21—Motor Stud Nuts, set of 8, for Model 2 and Type U Motors only	.30
M22—Name Plate Screws, pair	.10
M24—Cover Screws, pair	.15



Complete with nickel-plated Stand or Trolley	$39.00
Complete without Stand or Trolley	34.00

Complete machine includes one pair of Clippers, either No. 000, No. 00, No. 0, No. 1 or No. 2, as selected.

Extra Clippers, No. 000, No. 00, No. 0, No. 1 or No. 2 size	$13.50
Type BV Vibrator Attachment, finger vibration, with springs	10.50
Standard Vibrator Attachment, with set of two applicators	10.50
Stand for Motor, nickel-plated	8.50
Trolley, with 30 feet trolley wire	8.50
9-inch Trolley Extension Rods, each	.65
Race Clipper Grease, tube	.45

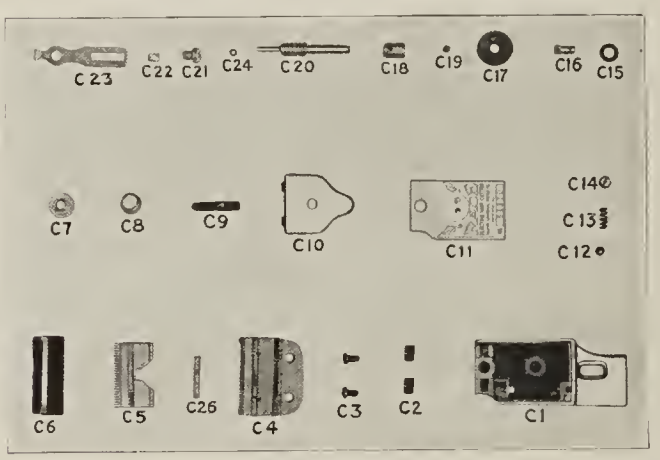


FLEXIBLE SHAFT AND SHEATH PARTS

S 1—Flexible Sheath, complete with Tips	$3.50
S 2—Flexible Sheath Tip	.40
S 3—Motor Connection of Sheath with Set Screw	1.60
S 4—Flexible Shaft, complete with Tips	2.65
S 5—Flexible Shaft Tip	.40
S 6—Motor Coupling of Flexible Shaft with Set Screw	.35
S 7—Sheath Adjusting Sleeve	.40
S 8—Sheath without Tips	2.70
S 9—Shaft without Tips	1.90
S10—Set Screw for Motor Coupling of Shaft	.05
S11—Set Screw for Motor Connection of Sheath	.05

TROLLEY PARTS

T 1—Cap Screw	$0.15
T 2—Suspension Rod	.38
T 3—Wheel Plate	.63
T 4—Wheels, set of four	1.20
T 5—Wheel Bearings, set of four	.20
T 6—Wheel Bearing Nuts, set of four	.10
T 7—Suspension Rod Holder Block	.28
T 8—Suspension Rod Holder Block Nut	.05
T 9—Suspension Rod Holder Block Wing Screw	.05
T10—Hook Block	.60
T11—Hooks, set of four	1.20
T12—Stirrup	.25
T13—Wire Cable, 30-foot length	1.13
T14—Turnbuckle	.63
T15—Wall Hooks, set of two	.30
T16—Wall Hook Screws, set of four	.60
T17—Suspension Rod Extensions, 9 inches long	.65

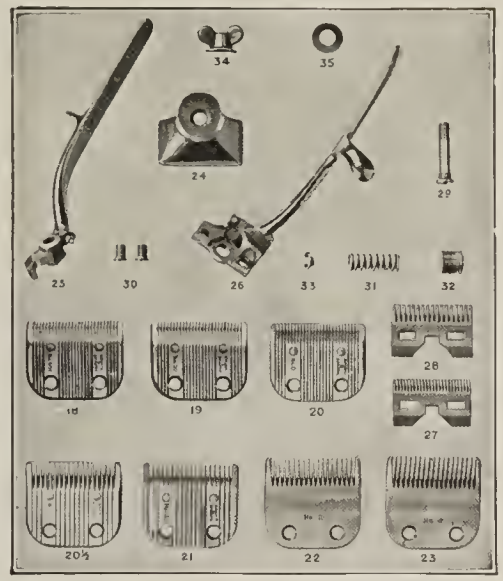


CLIPPER PARTS

C 1—Clipper Body	$6.75
C 2—Felt Seals, pair	.10
C 3—Bottom Plate Screws, pair	.10
C 4—Bottom Plate	1.50
C 5—Top Plate	.85
C 6—Plate Guard	.15
C 7—Compression Plate Thumb Screw	.20
C 8—Compression Plate Thumb Screw Tension Spring	.10
C 9—Compression Plate Post	.25
C10—Compression Plate	.40
C11—Body Cover	.55
C12—Ball-Bearing Sheath Catch	.10
C13—Sheath Catch Spring	.10
C14—Sheath Catch Set Screw	.10
C15—Fiber Washer	.05
C16—Gear Post	.15
C17—Fiber Gear with Pin	1.00
C18—Large Worm Bearing	.30
C19—Large Worm Bearing Set Screw	.05
C20—Worm Shaft	1.50
C21—Small Worm Bearing	.30
C22—Bronze Sliding Block	.10
C23—Driving Lever	.25
C24—Ball-Bearing End Thrust for Worm Shaft	.05
C25—Bottom Plate Posts, B. & S. or Andis, pair	.25
C25A Top Plate Posts, B. &S. or Andis, pair	.25
C26—Guide Key for Race Plates	.10

STAND PARTS

H 1—Base	$4.95
H 2—Tube Section, set of two	1.90
H 4—Top Hooks, set of four	1.20
H 5—Top Cap	1.25
H 6—Top, complete	2.10



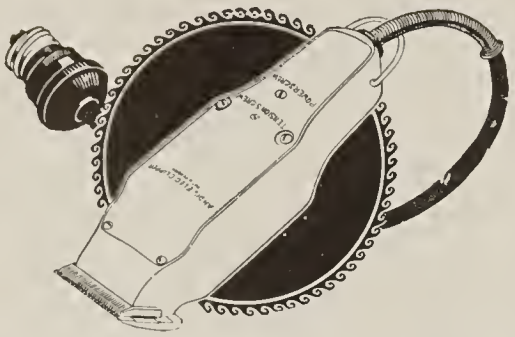
PARTS FOR "BRESSANT" HAIR CLIPPERS

No.		Price
18	Bottom plate for No. 000 Clipper	$1.50
19	Bottom plate for No. 00 Clipper	1.50
20	Bottom plate for No. 0 Clipper	1.50
20½	Bottom plate for No. 0A Clipper	1.50
21	Bottom plate for No. 1 Clipper	1.50
22	Bottom plate for No. 2 Clipper	2.00
23	Bottom plate for No. 3 Clipper	2.50
24	Cap	.50
25	Lever	.75
26	Handle	125
27	Top plate for Nos. 000, 00 and 0 Clippers, 25 teeth	.85
27½	Top plate for Nos. 000, 00 and 0 Clippers, 13 teeth	.85
28	Top plate for Nos. 0A, 1, 2 and 3 Clippers	.85
29	Bolt	.10
30	Plate screws, each	.05
31	Spring	.10
32	Spring screw shell	.10
33	Spring cap	.03
34	Nut	.15
35	Spring washer	.05
36	Guide studs, each	.05

Order parts by numbers.

CLIPPER OIL AND GREASE

Small size bottle clipper oil.....$0.10
Clipper grease, per tube..... .45



THE ANDIS ELECTRIC CLIPPER

Meets every demand of modern barbering. Whether it's a Bob, Shingle or Featheredge, the Andis will do the job quickly and quietly, to the entire satisfaction of both you and your patron.

No Trolley—No Cable—No Stand

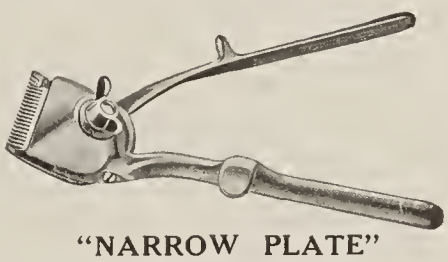
The Andis is the most finely developed electric hair clipper on the market. All working parts as well as its powerful, speedy and quiet mechanism, are enclosed in an aluminum case, neat in appearance and of handy design. It operates from any light socket and only weighs 16 ounces complete.

Specifications

Magnetic type motor—Special rocker blade—Canopy switch—Felt retainer pad—8-foot Flexible Cord—Two-piece attachment plug—Loop for hanging, which folds out of the way when clipper is not in use. Operates on 110 volt, 60 cycle, A. C.

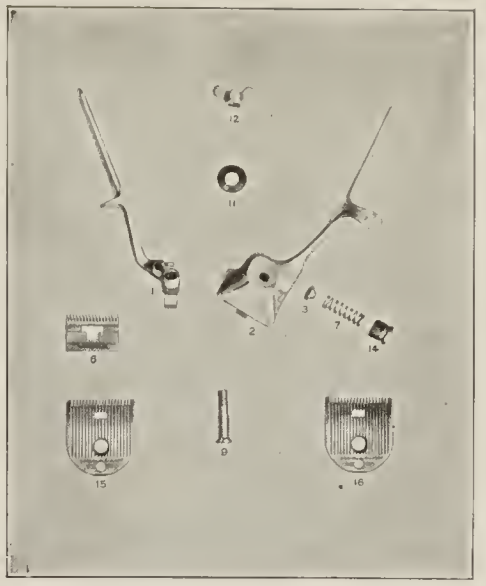
Made in sizes 0, 00, 000, ½, 1.
Guaranted for a period of one year.
Price, $19.50

Extention plate for Andis Clipper, each, $1.50



"NARROW PLATE" HAIR CLIPPERS

No. 000—Cuts hair nearly as close as shaving.....$4.50
No. 00—Cuts hair one-sixty-fourth of an inch long..... 4.50



PARTS FOR "NARROW PLATE" AND "DEXTER HAIR CLIPPERS

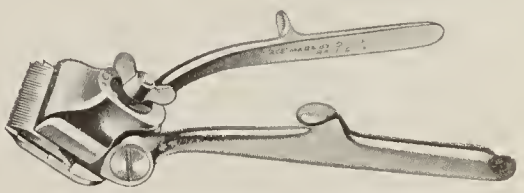
No.		Price
15	Bottom plate for No. 000 Clipper	$1.50
16	Bottom plate for No. 00 Clipper	1.50
4	Lever	.75
5	Frame for No. 000 Clipper	1.25
5	Frame for No. 00 Clipper	1.25
6	Top plate	.85
8	Spring adjusting screw	.05
9	Bolt	.10
10	Spring	.05
11	Washer	.05
12	Nut	.10
13	Screw driver	.10

Order parts by numbers

BROWN & SHARPE "BRESSANT" HAIR CLIPPERS



No. 000—Cuts hair nearly as close as shaving.....$4.50
No. 00—Cuts hair one-sixty-fourth of an inch long..... 4.50
No. 0—Cuts hair one-thirty-second of an inch long..... 4.50
No. 0A-Cuts hair three-sixty-fourths of an inch long..... 4.50
No. 1—Cuts hair one-eighth of an inch long..... 4.50



ALLOVER HAIR CLIPPER

Four sizes, wide patterns.
Nos. 1, 0, 00, 000, each.....$3.50

ALLOVER JUNIOR

Narrow Pattern

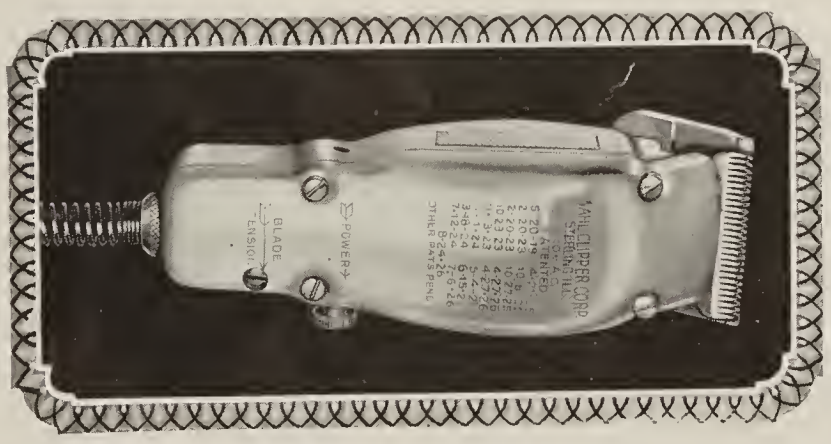
Two sizes.



Nos. 00, 000, each.....$3.00

EXTENSION PLATE

No. C Adjustable Clipper Attachment, to fit Bressant Clipper, each.....$0.75



WAHL ELECTRIC CLIPPER

This New Model 89 Clipper is the outcome of over ten years of successful experimenting with a magnetic clipper. It is the result of our experiences in manufacturing more electric clippers than any other clipper company in the world. This clipper runs noiselessly and will not heat when put to practical use. Do not feel content in stating that you know all about Wahl Clippers until you have seen and used this latest model. It will surprise you.

Guarantee:—We agree to repair or replace free of charge any Model 89 Wahl Electric Clipper which does not give perfect satisfaction for one year.

For alternating current only, 110 volt, 60 cycle, A. C.

Price, on payments, each.....$16.00

$6.00 cash with order, balance $5.00 a month for two months.

Net cash with order, each.....$14.75

KOKEN'S TONIQUE DE LUXE
The Liquid Head Rest



TONIQUE DE LUXE

The most popular hair tonic in the barber shop. This hair tonic, sold exclusively in barber and beauty shops, is most efficient in promoting the growth of the hair and keeping it in good condition. Its most delightful odor is a combination of natural flower oils, and the regular use of it brings back the satisfied customer. Put up as follows:

Gallon units, one gallon and two large size bottles. $6.00
Half gallons. 3.25
Quarts. 1.75
No. 14 bottle. 75
10-oz., per dozen. 8.00

KOKEN'S RUBEX



RUBEX

The three preparations in one product. Rubex is a hair fixative of great merit. It positively does hold the hair in position. Rubex removes dandruff and cleanses the scalp perfectly. Its effect upon the scalp is cooling and exhilerating.

Per gallon. $ 6.00
Per half gallon. 3.25
14-oz. bottles, per dozen. 10.20
Combination gallon package, containing one gallon and two filled stand bottles. 7.00
No. 11 Package, containing one gallon and two filled stand bottles and one Rubex lamp. 11.00

KOKEN'S K D X
Koken's Dandruff Exterminator
A Money-Back Guaranteed Remedy



K D X
Koken's Dandruff Exterminator

A GUARANTEED remedy for dandruff. Guaranty slips accompany every package, guaranteeing to return the money paid if K D X fails to do the work. Barbers everywhere endorse this wonderful remedy. Put up as follows:

Gallon units, one gallon and two 12-oz. bottles. $4.50
Gallon only. 3.25
Half gallon. 1.65
Quarts. 85
Quart units, one quart and one 12-oz. bottle. 1.50
12-oz. bottles, per dozen. 8.00

KOKEN'S ACROLINE TONIC

The chief cause of baldness is a scalp affected with dandruff. A good tonic is the enemy of dandruff; removes all traces of it, induces a natural circulation of the scalp and provides nourishment for the hair roots. Its medicinal qualities stop the falling of the hair and bring the various functionaries to normal action. An introduction will create a demand for this remedy.

Gallons, each. $3.75 Half gallons, each. $2.10 Quarts, each. $1.10 8-oz. bottles, each. $0.55 Per dozen. $6.50

FITCH'S TONIQUE SUPERBE

Fitch's Tonique Superbe, gallon units, 2 No. 6 FREE. Each. $4.50
Fitch's Tonique Superbe, No. 16 size. Each, 85c; per dozen. $10.00

FITCH'S IDEAL DANDRUFF REMOVER

Fitch's Ideal Dandruff Remover, gallon units. 2 No. 4 FREE. Each. $4.50
Fitch's Ideal Dandruff Remover, quarts. Each. 1.50
Fitch's Ideal Dandruff Remover, No. 16. size. Each 85c; per dozen. $10.00

FITCH'S QUININE HAIR DRESSING

Fitch's Quinine Hair Dressing, gallon units. 2 No. 6 FREE. Each. $4.50
Fitch's Quinine Hair Dressing, No. 16. size. Each 85c; per dozen. $10.00

FITCH'S LA-FOMA HAIR DRESSING

Unit of one gallon and two No. 6 bottles. Per unit. $4.50
No. 16 size, each 85c; per dozen. $10.00

MAHDEEN HAIR TONIC

Unit 1 gallon, 3 12-oz. bottles. Each. . $5.00
Quarts. Each. 1.50
4-oz. bottles. Each, 45c; per dozen. . . . 4.80
12-oz. bottles. Each, 70c; per dozen. . . . 8.00

FITCH'S LOV-LAY HAIR TONIC

Makes your hair lovely.
No. 16. Each, 85c; per dozen. $10.00
Unit, $6.00 (Unit contains one gallon, two No. 16's and a stand bottle free).

WESTPHAL AUXILIATOR HAIR TONIC

Large size, 12-oz. bottle.
Dozen. $10.50
Each. 90

DeLONEY'S HAIR, SCALP AND SKIN TONIC

The tonic of greatest merits. Cures more diseases of the hair, scalp and skin than any other tonic ever put on the market.
Gallons. $4.50
Quarts. 1.50
Dozen 8-oz. 8.00

WORLD'S BEST HAIR TONIC

A rich foaming tonic and hair dressing.
Units, 1 gallon, 2 12-oz. size. Each. . . . $4.00
12-oz. size only. Each, 70c; per dozen. 8.00

ED. PINAUD'S
Original Imported
EAU DE QUININE
Compound Hair Tonic

Per quart Each. $4.50
Per 8-oz. size. Each. 1.25

CHECKER HAIR TONIC

Big Boy Unit contains one gallon, 3 $1 retail size. Per unit. $6.00
Small Unit package contains 2 $1 size and 2-pint size. Per unit, each. 2.50
8-oz. size. Per dozen. 8.00

NEWBRO'S HERPCIDE TONIC

Gallon Units, 2 8-oz. bottles. $5.50
8-oz. size. Each. 85

Is put up in our new style sprinkler top stand bottles containing 21⅓ ounces, six bottles to the gallon, and are sold at the following prices: Single bottles, $1.10; three bottles for $3.00; six bottles for $5.50; two 8-oz. bottles included with an order for six bottles.

NEWBRO'S QUI-9 HAIR TONIC
Cooling—Invigorating—Refreshing

Newbro's Qui-9 Hair Tonic is put up in our new style sprinkler top stand bottles containing 21⅓ ounces, six bottles to the gallon, and are sold at the following prices: Single bottles, $1.10; three bottles for $3.00; six bottles for $5.50; two 8-oz. bottles included with an order for six bottles.

Tonique De Luxe

REG. U.S. PAT. OFF.



The Aristocrat of Barber Shop Hair Tonics for more than 25 Years

KDX

KOKEN'S
DANDRUFF
EXTERMINATOR

The Preparation that is Guaranteed to Remove the Dandruff from Your Customers' Heads





RUBEx

The Three Preparations In One Product—

Hair Fixative
Cooling Head Rub
Dandruff Remover

SHEBA

The Finishing Touch

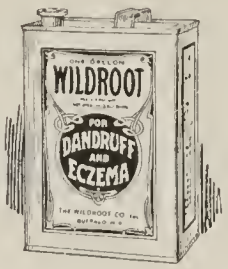
Creates that After Shave Satisfaction that brings them Back





A. C. HYND'S SKIN-KU-RILL

Gallon Units—One gallon, six 6-oz. bottles.....$5.00
Quart Units—One quart, one 6-oz. bottle..... 1.50
6-oz. bottles. Per dozen, $5.00; each..... .45



WILD ROOT HAIR TONIC

Gallon Units, 2 10-oz. bottles included.$5.50
Half-gallons. Each..... 3.00
Quarts. Each..... 1.75
10-oz. bottles. Each..... .75
5-oz. bottles. Each..... .40

WILD ROOT QUININE

16-oz. bottles. Per doz., $12.00; Each. 1.00
Gallon. Each.....3.75



LUCKY TIGER HAIR TONIC

Unit of 1 gal. and 3 12-oz. bottles.$6.00
Quarts. Each..... 1.50
12-oz. bottles. Doz., $7.80; each, .65
4-oz. bottles. Doz., 4.20; each, .35



OUR BRANDS OF HAIR OILS

Are made of the best quality of mineral oil, highly perfumed. A hair oil of distinctive quality. The best obtainable. None better at any price. A trial order will convince you of its supreme merit.

HAIR OIL
Extra Quality

Light yellow color. Highly perfumed Hair Oil. Units, 1 gallon six 2-oz. bottles.

Per Gallon Unit. Each.....$4.00
Quarts. Each..... 1.00
Pints. Each..... .60
8-oz. bottles. Each, 40c; per dozen..... 4.50
4-oz. bottles. Each, 30c; per dozen..... 3.50
2-oz. bottles. Each, 20c; per dozen..... 2.25

HAIR OIL

Light red color. Highly perfumed. Units, 1 gallon six 2-oz. bottles.

Per Gallon Unit. Each.....$3.25
Quarts. Each..... .65
Pints. Each..... .35
8-oz. bottle. Each, 25c; per dozen..... 3.00
4-oz. bottle. Each, 20c; per dozen..... 2.25
2-oz. bottles. Each, 15c; per dozen..... 1.75

GLO CO

For combing your hair. A highly perfumed dressing to keep the hair in place.
Units—One gallon, three 6-oz. bottles.
Each.$6.00
Quarts. Each..... 1.75
Pints. Each.....1.00
6-oz. size. Per doz. with 2 extra bottles 6.00
3-oz. size. Per doz. with 2 extra bottles 4.00

ODELL'S HAIR COLOR

Restores hair to its original color. 8-oz bottles only.
Each.$0.60
Per dozen..... 7.20

F. W. FITCH
LA-FOMA HAIR DRESSING

Unit of one gallon and two No. 6 bottles.
Per unit.....$4.50
No. 16—Each, 85c; per dozen.....$10.00

WESTPHAL'S HAIR RENEWER

Best preparation to remove dandruff. Promotes the growth of the hair and preserves its natural color.

Each.$0.60
Per dozen..... 6.00

VAN-ESS SCALP PREPARATION

Van-Ess Liquid Scalp Massage

16-oz. large size shop bottle.....$2.00
4-oz. small size with rubber applicator. 1.00
Units or 2 16-oz. and 2 4-oz. and 2 small shampoo with 2 service bottles, each unit..... 3.50

Van-Ess Special Dandruff Massage

16-oz. large size shop bottle.....$2.00
4-oz. small size with rubber applicator. 1.00
Units or 2 16-oz. and 2 4-oz. and 2 small shampoo with 2 service bottles, each unit..... 3.50



VASELINE HAIR TONIC

No. 2—6-oz. bottle. Each.....$0.70
Per dozen..... 8.00

ODELL'S GLOSSINE

The Greaseless Hair Dressing
Gives a rich gloss to the hair

One-sixth gallon size Each.....$0.75
8-oz. size. Each, 55c; per dozen..... 6.00



PROFESSIONAL SHAMPOO

Is the Best Shampoo Made

The professional shampoo is a medicinal compound that is most efficient in removing dandruff and scurf from the hair and scalp. It is most economical for use in the barber shop and beauty shop, as a very small quantity quickly produces a copious lather which easily washes from the hair.

Put up in gallons, half-gallons, quarts, pints, 8-oz. bottles and 4-oz. bottles.

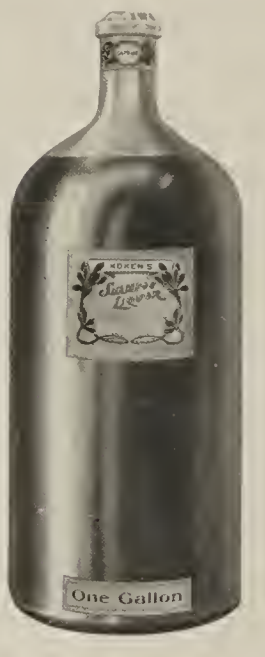
Gallons—3 4-oz. free unit. Each.....$4.00
Half-gallons—1 4-oz. free unit. Each.. 2.25
Quarts. Each..... 1.25
No. 14 size. Each..... .70
8-oz. bottles. Per dozen..... 5.40
4-oz. bottles. Per dozen..... 3.00

OLIVE LIQUID SHAMPOO

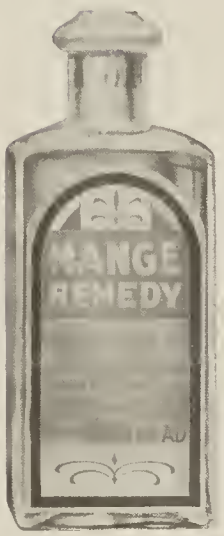
As well as Lemon-Orange Quinine and Tar Shampoo

Have a very thick body, and are made from a pure vegetable oil base—there are no animal fats used in their productions All are extremely economical to use, a small amount of it will shampoo the thickest hair.

Gallons. Each.....$2.85
Half-gallons. Each..... 1.55
Quarts. Each..... .85
Pints. Each..... .50
8-oz. bottles. Per dozen..... 3.00
4-oz. bottles. Per dozen..... 2.00



MANGE REMEDY



This mange remedy is composed of healing ingredients whose medicinal properties have been recognized and accepted by physicians and skin specialists. It is a scientifically prepared remedy for stubborn cases of dandruff and diseases of the scalp. It heals painful scalp eruptions and removes irritation immediately. Antiseptizes and stimulates the scalp. Put up as follows:

Quarts—
Each. $1.50
8-oz bottles—
Each. 45
Per dozen. . . 5.00

GLOVER'S IMPERIAL MANGE MEDICINE

6½-oz bottles only
Each.....$0.65 Per dozen.....$7.50

OLIVE OIL

Best quality, pure, imported olive oil. Imported from the south of France. Put up in 9-oz. bottles only.....$0.75

PINE TAR

A crude pine tar to be used with crude oil treatments. Put up in pound cans.
Each.$0.25

GOLDEN GLINT SHAMPOO AND HAIR TINT

No. 5—Hairdresser package, consists of three dozen packages shampoo and three dozen hair tint. Per package, each..$3.00
No. 1—One dozen tint only..... 1.00

EGYPTIAN HENNA

Powdered

A harmless coloring for the hair
One pound package. Each.....$0.65

WHITE HENNA

Per package. Each.....$0.65

HENNA LEAVES

Finest quality henna leaves
Per package. Each.....$0.65

STANDARD SHAMPOO

A Popular Product

Is of Medium Weight—Guaranteed Pure.

Gallons. Each.....$2.00
Half-gallons. Each..... 1.10
Quarts. Each..... .60
Pints. Each..... .35

COCOANUT OIL SHAMPOO

Made of a pure cocoanut oil base. Has a very thick body. Very little is needed to give the thickest hair a thorough cleaning and leaves the hair soft and fluffy.

Gallons. Each.....$3.00
Half-gallons. Each..... 1.65
Quarts. Each..... .90
No. 14 size. Each..... .65
8-oz. size. Per dozen..... 4.00
4-oz. size. Per dozen..... 2.50

SHAMPOO PASTE

A high-grade shampoo paste for tender scalps. It quickly works up into a rich, creamy lather and cleanses the hair and scalp thoroughly. It softens harsh, stubborn hair and imports a smooth, bright appearance. Made in Olive, Tar and White Paste.
Per lb. container. Each.....$0.50
Per pail, bulk, 45 lbs. Per lb..... .25

WILDROOT TAROLEUM HAIR WASH

Its antiseptic qualities keep the hair healthy, and once a customer gets a Wildroot Taroleum Hair Wash he will never have his hair washed in any other way.
Per unit (7—21⅓-oz. bottles).....$4.00
Per gallon..... 3.25
21⅓-oz. bottle. Each..... .75
6-oz. bottle. Each, 40c; per dozen.... 4.00

FITCH DANDRUFF SHAMPOO

Gallon Units—1 gallon, 2 6-oz. Each.$ 4.50
No. 16—Each, 85c; per dozen.....$10.00

HERPICIDE

Individual Tar Shampoo Soap
Price, per box, 24 cakes.....$0.75

DE LONEY'S MEDICATED SOAP

For Skin and Scalp Diseases
Per cake, 15c; per dozen.....$1.50

WILDROOT SHAMPOO SOAP

Per cake, 15c; per dozen cakes.....$1.50

FITCH SHAMPOO SOAP

Per cake, 15c; per dozen cakes.....$1.75

CRUDE OIL

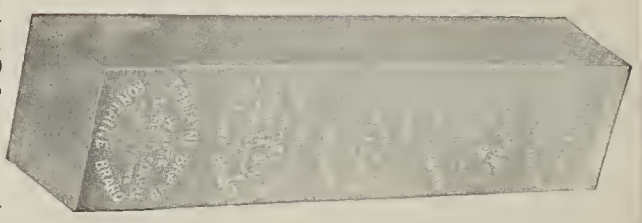
For Shampooing

Obtained from selected wells. It greatly assists in removing dandruff and strengthening and cleansing the scalp and hair. Especially adapted for hot oil treatment. Preferred by many large users on account of its quickly disappearing odor.

Put up in gallons, quart and pint bottles.

Gallons—
Each.$2.50
Quarts—
Each. 75
Pints—
Each. 40





FONTAINE BRAND
(Imported)

WHITE CASTILE SOAP

Unexcelled for shampooing. Rinses quickly and thoroughly, leaving no residues. Gives the hair a soft, silky and lustrous glow. A safe soap for delicate skins. Its lotion-like action soothes, leaving the skin soft, velvety and freshened.
Per 4-lb. bar.....$ 1.15
Per case, 12 bars..... 12.00

BOCABELLI SOAP

Per 4-lb. bar.....$ 1.50
Per case, 12 bars..... 16.50

COCOANUT OIL SHAMPOO SOAP

Made of Pure Vegetable Oil
4-lb. bar, $1.00; box of 10 bars.....$9.00

LEMON SHAMPOO SOAP

Made of Pure Vegetable Oils
Lemon Perfume and Color
4-lb. bar, $1.00; per case, 10 bars.....$9.00



ANTISEPTIC LOTION
For Skin Eruptions

A scientifically compounded antiseptic and germicide for the relief and prevention of diseases of the skin. Adapted to barber shop medication in the treatment of various skin eruptions. An application after shaving will prevent your customer from any chance of infection.

Gallons. Each.....$3.50
Half-gallons. Each..... 2.00
Quarts. Each..... 1.05
Pints. Each..... .65
8-oz. bottles. Per dozen..... 5.75



HIKE ANTISEPTIC

To prevent smarting and soreness, use a few drops of Hike. Rub it in dry, then apply face powder. Note the fine velvety effect.

Tubes. Each, 15c; per dozen.....$1.80



DE LONY'S No. 99 OINTMENT

Each. 35c; per dozen.....$4.00



LILAC FACE LOTION

A face lotion unsurpassed for after-shaving use. It has the true lilac odor. Put up in gallons ,half-gallons, quarts and pints.

Gallons. Each.....$1.85
Half-gallons. Each..... 1.10
Quarts. Each..... .70
Pints. Each..... .45

STANDARD BAY RUM

Strictly high grade bay rum, 61% grain alcohol. Put up in gallons, half-gallons, quart and pint bottles.

Gallons. Each.....$3.25
Half-gallons. Each..... 1.75
Quarts. Each..... .95
Pints. Each..... .60
8-oz. Per dozen..... 4.00

SPECIAL BAY RUM

Gallons. Each.....$2.50
Half-gallons. Each..... 1.35
Quarts. Each..... .65
Pints. Each..... .35

WITCH HAZEL

Best Quality Witch Hazel

Gallons. Each.....$2.00
Half-gallons. Each..... 1.10
Quarts. Each..... .60
Pints. Each..... .40
8-oz. bottles. Per dozen..... 3.00

HAZEL BLOOM

A Witch Hazel Lotion—14% Alcohol.

Gallons. Each.....$1.50
Half-gallons. Each..... .90
Quarts. Each..... .50
Pints. Each..... .35

ANTISEPTILENE POWDER

One box will make one gallon of choice face lotion.

Each, 35c; 3 for.....$1.00



MENTHOL FACE LOTION

This cooling lotion is very popular. Rich in odor, suggestive of the fresh, sweet woodland and meadows of new-mown hay. Put up in gallons, half-gallons, quarts, pints and 8-oz. bottles.

Gallons. Each.....$2.15
Half-gallons. Each..... 1.25
Quarts. Each..... .80
Pints. Each..... .50
8-oz. size. Each, 35c; per dozen..... 4.00

WILLIAMS AQUA-VELVA

A high-class after-shaving finishing lotion.

No. 11—Large, 11-oz. bottles. Each..$0.75
No. 4 only. Each, 40c; per dozen.... 4.35

SPECIAL PURPLE LILAC LOTION
Alcohol, 35%

A face wash for after-shaving.

Gallons. Each.....$2.50
Half-gallons. Each..... 1.50
Quarts. Each..... .85
Pints. Each..... .45

WHYTE-FOX



WHYTE-FOX

Whyte-Fox No. 1 is a clear liquid delicately perfumed and carrying a large percent of alcohol to facilitate quick absorption, thereby permitting the use of your favorite powder without the annoyance of delay.

Whyte-Fox No. 2 is a Sulphur-Menthol white cream compound, and is more adapted for use just before retiring.

Unit package—consisting of the following:
Four $1.00 size bottle No. 1.
Four 50c size tubes No. 2.
$3.00 Unit

Whyte-Fox Regular Prices

Whyte-Fox No. 1. Per dozen.....$8.00
Whyte-Fox No. 2. Per dozen tubes... 4.00

Large Unit Whyte-Fox

12 8-oz. bottles, 12 small tubes, 2 large Professional tubes.....$7.50



KOKEN'S HEATHER BLOOM

A full strength toilet water. Perfumed with a combination of natural flower oils, compounded with pure grain alcohol, 190 proof. Nothing finer for use in the shop.

One gallon unit of one gallon and two 8-oz. bottles. Each.....$4.50
Half gallons. Each..... 2.50
Quarts. Each..... 1.35
14-oz. bottles. Each, 65c; per dozen.. 7.80
8-oz. bottles. Each, 55c; per dozen.. 6.50

COLGATE'S TOILET WATER

LILAC IMPERIAL

6-oz. bottles. Each.....$0.75
Per dozen..... 8.50



LA MONA TOILET WATER

"The Bouquet Beautiful"

La Mona Toilet Water is a very high-class, delicate odor with a honeysuckle character. As fresh as a newly picked bouquet—sweet and lasting—a wonderful blend of true flower oils properly aged.

Per dozen, 5-oz., $ 8.00; each.....$0.70
Per dozen, 14-oz., 14.50; each..... 1.25



BUDDA PERFUME

Has that same mystifying odor so true of the Orient. Eight times as strong as the toilet water. Each bottle put in a satin-lined fancy box.

Put up in Two Sizes

½-oz. size. Each, $0.85; per dozen....$ 9.00
1-oz. size. Each, 1.35; per dozen.... 15.00

PERFUME

A high-class perfume, bouquet odor. Put up in about ½-oz. bottles.
Each, 75c; per dozen.....$7.80

NORIDA SOLID PERFUME

Jasmine, Chypre, Narcisse, Fleur Sauvage odors. Small silver-finished container, very thin.

No. 450—Solid perfume (2 free with each dozen).....$4.00



WHITE LILAC TOILET WATER

An excellent toilet water with a true lasting lilac odor, for after shaving. Cooling, soothing and refreshing.

Units—One gallon, 3 6-oz.....$5.00
Units—Quart, 1 6-oz..... 1.50
No. 14—Each, 75c; per dozen..... 8.40
No. 6—Each, 50c; per dozen..... 5.40

FITCH TOILET WATERS

Gallon units of Fitch Toilet Waters consist of one gallon and two 6-oz. bottles.

Sweet Smile, gallon units. Each.....$4.50
Sweet Smile, No. 16, each, 85c; dozen, 10.00
Lilac Royal, gallon units. Each.....$4.50
Lilac Royal, No. 16, each, 85c; dozen, 10.00
Florella, gallon units. Each.....$4.50
Florella, No. 16, each, 85c; per dozen, 10.00



KOKEN'S SHEBA TOILET WATER

A perfect combination of natural flower oils, compounded and aged scientifically, which results in a delicate, lasting odor. Sheba is a toilet perfume of the very highest grade.

One gallon unit of one gallon and four 4-oz. bottles. Each.....$5.50
14-oz. bottles. Each, 75c; per dozen... 9.00
4-oz. bottles. Each, 40c; per dozen... 4.80

ED. PINAUD'S

EXTRACT OF VEGETAL LILAS-DE-FRANCE LILAC TOILET WATER

6-oz. bottles, each.....$ 1.20
Per dozen..... 12.00



BUDDA TOILET WATER

"That Sweet Lingering Fragrance"

Budda Oriental Toilet Water, strong but not offensive ;is sweet, but not too sweet.

Per dozen, 5-oz., $ 8.00; each.....$0.70
Per dozen, 14-oz., 14.50; each..... 1.25
Per gallon, each..... 8.50



INECTO RAPID

Is Supplied in 18 Distinct Shades

The following shades will produce the colors as named when used on WHITE hair. On gray hair, use the next lighter shade.

1 Deep Black	5 Dark Auburn
1½ Black	5½ Auburn
2 Darkest Brown	5¾ Light Golden Brown
3 Dark Brown	6 Dark Ash Blonde
3¼ Dark Warm Brown	6½ Ash Blonde
4 Brown	7 Reddish Blonde
4¼ Light Brown	8 Blonde
4½ Light Warm Brown	8½ Golden Blonde
4¾ Light Ash Brown	9 Light Blonde

Each.....$3.50 .. Per dozen.....$36.00

INECTO DYSOLVOL

A truly scientific dye remover, effective and safe. Will remove any kind of coloring easily, gently, quickly and completely. In two or three applications Dysolvol used alone accomplishes more than a dozen hot oil treatments do. Dysolvol used alone dissolves dye that before had to be cut away from the hair with chemicals—at the cost of the hair's texture. Dysolvol, mixed with peroxide and other mild cleaning chemicals, permits them to do their work of removal without injuring the hair in the process. Available in three sizes.

4-oz. bottle. Each.....$2.00
8-oz. bottle. Each..... 3.50
16-oz. bottle. Each..... 6.00

INECTO LOXOL

A new hair conditioner for renewing the life and lustre of hair overbleached, injured by unwholesome dyes, or parched by careless permanent waving. Available in three sizes.

4-oz. bottle. Dozen.....$2.00
8-oz. bottle. Each..... 3.50
16-oz. bottle. Each..... 6.00

INECTO NOTOXIDE

17 Volume Hydrogen Peroxide, expressly prepared for professional use in bleaching, softening and tinting.

Per pint bottle. Each.....$0.75

PEROXIDE OF HYDROGEN

We find that the most suitable Peroxide of Hydrogen for bleaching purposes is 17 volume, which we stock and can supply to the trade in pint bottles.

Per pint bottle. Each.....$0.50

PAUL WESTPHAL'S HAIR DYE

Made according to one of the oldest and most reliable formulas. One ounce No. 1 and ½ ounce No. 2.

Per set. Each.....$0.75

B. PAUL'S DYE REMOVER

For lightening the shade colored too dark with henna preparations.

Per package. Each.....$1.25

WHITE HENNA

Per package. Each.....$0.65

EGYPTIAN HENNA

Powdered

A harmless coloring for the hair.

One pound packae. Each.....$0.65



JEAN'S HENNE ORIENTAL

Jean's Henne Oriental produces the most beautiful and natural shades of auburn or from blonde to black, according to preparation. It imparts new life and brilliancy to drab and faded hair, and restores bleached or gray hair to their natural shades. It will not stain the scalp or rub off. Shades as follows:

1 Black	6 Dark Brown
2 Dark Brown	7 Dark Blonde
3 Medium Dark Brown	8 Drab Blonde
4 Brown	9 Light Blonde
5 Medium Brown	10 Golden Blonde
	11 Dark Auburn
	12 Light Auburn

Each.....$0.85 Per dozen.....$9.00

NEOS HENNA

The Wonderful Hair Plant. Will restore hair to its natural color. Fourteen shades:

Dark Brown	Chestnut
Black	Blonde
Auburn	Dark Chestnut
Dark Auburn	Drab Blonde
Light Auburn	Drab Light Chestnut
Reddish Blonde	Tition
Golden Blonde	Light Chestnut

Each.....$0.75 Per dozen.....$8.50

B. PAUL'S HENNA

B. Paul's Henna comes in fourteen different srades.

Medium Dark Brown	Light Blonde
D. K. Chestnut	Reddish Blonde
Dark Brown	Light Brown—Light Chestnut
Black	Light Medium Brown —Chestnut
Auburn	Medium Brown
Light Auburn	Brown
Medium Auburn	
Dark Auburn	

Wonderfully simple to use, absolutely safe, will not stain scalp or rub off.

Price, each.....$0.90 Per dozen.....$9.00



DELICA-BROW

Brown and Black

The Original Water-proof Liquid

Makes lashes appear long, dark and lustrous. Never runs or smears from rain, tears, etc. Is easily removed. Two shades: Brown and Black.

Each.....$0.50 Per dozen.....$6.00

PARAGON

17 Volume Special Peroxide

Full pint bottle Each.....$0.50

HYGLO COSMETIQUE

No. 560—Hyglo Cosmetique (for eyebrows and eyelashes). Black, brown and blonde. Per dozen.....$4.00



PARAGON HAIR COLORING

In this "Age of Youth" hairdressers are most important factors and it is necessary for them to be progressive and capable.

Hair Coloring

which has always presented more or less difficulty is now the most profitable branch of hair dressing through the introduction and use of

PARAGON

Sixteen Standard Shades

Blacks	Auburns
1 Blue Black	4½ Light Auburn
1½ Black	5 Dark Auburn
2 Brown Black	7½ Reddish Blonde
Drab Browns	
3 Dark Ash Brown	**Drab Blondes**
4 Medium Ash Brown	6¾ Ash Blonde
6 Light Ash Brown	7 Blonde
Redish Browns	
2½ Dark Warm Brown	**Golden**
3½ Medium Warm Brown	6½ Golden Blonde
5½ Light Warm Brown	8 Light Blonde

Price, each.....$2.50



(A Dry Solvent)

A Safe, Tested Way to Remove Unwanted Hair Dyes

DeDYOR will entirely remove all foreign hair colorings without injury to the hair.

It is compounded of pure oils which gently and safely combine with hair dyes and dissolves them.

DeDYOR is a gentle Dye Solvent—not a vigorous reacting chemical. That is why DEDYOR is called "The Perfect Hair Dye Remover."

Individual size, per dozen.....$6.00
Pint size, each..... 6.00



NORMA HAIR STICK

Norma's Hair Stick is the original preparation for touching up those first gray hairs and for the new growth where it shows most between tinting periods. Not a dye—one application lasts several days—withstands the curling—removes with the shampoo—clean and harmless. For your show cases and windows we supply FREE beautiful display cards. Black, Dark Brown, Medium Brown, Light Brown, Auburn, Golden.

Each, 50c; per dozen.....$6.00

HENNA LEAVES

Finest Quality Henna Leaves

Per package, each.....$0.65

CHAMOMILE FLOWERS

For making the Chamomile Tea used like Egyptian Henna in hair-tinting. Put up in 2-oz. packages at 15c per package.

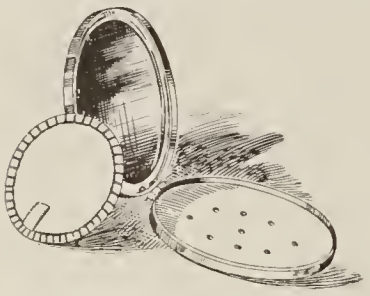
Four packages for.....$0.50



KOSAN FACE POWDER

A face powder soft as eider-down, smooth as velvet and bewitching in perfume. It spreads evenly, adheres firmly to the skin and will not flake. It is absolutely pure and is antiseptic and beneficial in its action on the skin. Contains positively no lead, lime or any other irritating or injurious matter. Packed in an attractive container. White, natural, and brunette tints. Put up in 4-oz. boxes.

4-oz. sizes. Per dozen.....$7.80
Professional size, 1-lb. container in white or natural. each..... 1.00



SINGLE LOOSE POWDER

Compact

Tap-it-Pac style for loose powder in gilt or silver container.

No. 175—Single, for loose powder only
Retail for 50c. Per dozen.....$4.00



LIP ROUGE

No. 401—Lip Rouge—Tangerine, Orange, Medium Blends; put up in dark metal sliding tube containers. Retail at 25c.
Per dozen.....$2.00
One free with dozen

NORIDA POWDER

Compact

Assorted Silver, Natural, White, Rachell only.

No. 550—Per dozen.....$4.00
Two free with dozen

NORIDA ROUGE COMPACT

No. 500—1½-inch nickel-silver, very thin model, with lamb's wool Chatelaine puff; finest quality rouge, highly scented; packed seven (7) on handsome counter display card. Shades: Assorted 4 Medium, 2 Poppy, and 1 Orange on a cord.
Per dozen.....$4.00
Two free with dozen

NORIDA DOUBLE COMPACT

"The Most Attractive Double Compact on the Market"

No. 600—2-inch nickel-silver, very thin model, containing the finest quality rouge and face powder compacts, highly scented; packed seven (7) on handsome counter display cards. Shades: All Naturelle face powder compacts with rouge assorted 4 Medium, 2 Poppy, and 1 Orange.
Per dozen.....$8.00

BONCILLA FACE POWDER

Perfumed with refined odors of European and Oriental flowers. Tints: White, flesh and brunette.

4-oz. boxes. Per dozen.....$6.00
4-oz. shaker glass container. Per doz., 6.00
Professional size, 1-lb. Each..... 1.75

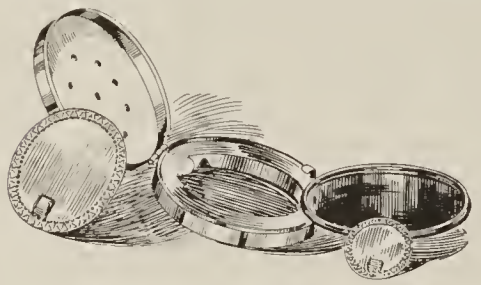
NORIDA FLEUR SAUVAGE (Wildflower) POUDRE

Flesh—White—Brunette

The very finest quality of imported French powder, packed in a generous size, handsome, lithographed box. Each box is enclosed in an individual outside carton. A wonderful powder in a beautiful package. Two free with dozen.

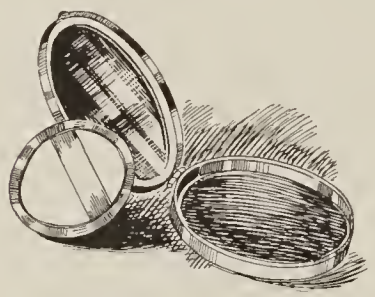
$8.00 per dozen—Retail $1.00 per box

No. 50—Same as above, in smaller size box. To retail for 50c. Two free with dozen.
Price to you, per dozen.....$4.00



A Double Compact for Loose Powder and Rouge

Tap-it-Pac style, in silver and gilt container; Medium and Orange Rouge.
No. 1125—Double Compact, per doz...$12.00
Retails for $1.50



CAKE ROUGE

A cake rouge, put up in very thin dark container with special safety fly-catch; one shade only, which blends to suit all complexions.
No. 400—Brilliant. Per dozen.....$3.00
Two free with each dozen

KISSPROOF LIPSTICK

Waterproof—Stays on better than any lipstick made. One shade only—natural—matches all complexions. Retails for 50c.
Per dozen.....$4.00
Two free with each dozen

KISSPROOF COMPACT ROUGE

Impervious to wind and wear. One application lasts all day. Retails for 75c.
Per dozen.....$6.00
Two free with each dozen

KISSPROOF PASTE ROUGE

Color is the same as the compact—one shade—natural, which blends with all complexions. Retails for 75c.
Per dozen.....$6.00
Two free with each dozen

MARROW'S WATERPROOF ORANGE ROUGE

A cream rouge put up in a small white opal jar. Applied on cheeks with finger tips, blends into a natural pink tint as it touches the skin.
Each, 35c; per dozen.....$4.00



BUDDA FACE POWDER

A highly perfumed, Oriental odor, face powder. Flesh, white and brunette.
Per dozen..... $6.00

KISSPROOF POWDER

Made with a lanolin base, it clings and clings, yet never clogs the pores; made in Flesh, White (Cream or Ivory), Brunette or Rachel. Retails for $1.00.
Per dozen.....$8.00
Two free with each dozen



ROUGE

A high quality rouge in cake form, put up in round gilt boxes with small mirror. In colors: Orange, Holly, Dark, Medium and Flame.
Each, 30c; per dozen.....$3.00



LIPSTICK

In metal sliding tubes. Two colors, medium and dark shades. Extra large size. Retails for 50c.
Each, 25c; per dozen.....$2.75

EYEBROW PENCILS

Metal tube with slide—Black.
Each, 15c; per dozen.....$1.25

NORIDA LIP AND CHEEK ROUGE

A Cold Cream Paste Rouge

No. 451—Two shades, Brilliant and Medium. Packed seven on nice display card.
Per dozen (two free).....$4.00

NORIDA CAKE POWDER COMPACT

Very thin gilt or silver-finished container

No. 1149—In handsome plush-lined box. Shades: Natural, White and Brunette.
Per dozen.....$8.00
FREE—3 Compact Refills No. 575; retail value 25c each, with each ¼ dozen No. 1149.

NORIDA CAKE POWDER REFILL

No. 575—Norida Cake Powder Refill, including a powder puff. Per dozen...$2.00
Two free with each dozen
No. 250—Norida Rouge Refill, including rouge puff. Per dozen.....$2.00
Two free with each dozen

NORIDA CAKE POWDER ROUGE

Double Compact

Very thin gilt and silver-finished double container.

No. 1199—In handsome plush-lined box. All Norida shades. Per dozen.....$12.00
FREE—3 Rouge Refills No. 250 and 3 Compact Refills No. 575, Retail value 25c each, with each ½ dozen No. 1199.



BRILLANTINE MARCEL

Unrivalled to soften and give the wavy hair a light and silky effect. Does not grease the hair, and holds the wave. **French make.** No alcohol.

1¾-oz. bottles. Each, 35c; per dozen. $4.00
Made by Mson. Pelleray, Paris

WILLIAMS' BRILLANTINE

Imparts unusual softness and lustre to the hair. Put up in 2-oz. bottles. Three odors—Lilac, Alpine Rose and Swiss Violet.

Each. $0.40
Per dozen. 4.50

COLGATE'S BANDOLINE



A harmless preparation for keeping the hair in place. It contains no oil or grease. Its special properties give the hair a natural lustre. Put up in two sizes.

Professional size, each. $0.50
Small size, each. 25
Per dozen. 2.75



COLGATE'S BRILLANTINE

For giving gloss and softness to the hair. Put up in 2-oz. bottles. Three odors—Lilac, LaFrance Rose, and Cashmere Bouquet.

Each. $0.40
Per dozen. 4.50

GLO-TONE MARCEL WAX

Glo-Tone Vapor Marcel Wax is a liquid wax. Should be sprayed lightly on the head with atomizer. Makes the Marcel last longer. Put up in pint bottles at, each. . . . $2.50
6-oz. bottles, each. 1.25



MARROW'S BRILLANTINE

LIQUID

Green and Yellow

2-oz. bottles. Per dozen. $2.25
16-oz., Professional size. Each. 1.00

MARROW'S BANDOLINE

Delicately Scented

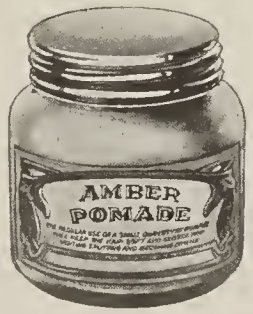
A Non-greasy Dressing for the Hair

2-oz. bottles. Per dozen. $2.00
16-oz. bottles. Each. 70
Quart bottles. Each. 1.25



SPANISH WAX POMADE

A very fine article for fixing the mustache and hair.
Each. $0.15 Per dozen. $1.50



HAIR POMADE—AMBER

For the Hair

An excellent pomade of moderate price for commercial or shop use. Delicately scented with a blend of spicy fragrance. Prepared in 1-lb. and ½-lb. and 4-oz. jars.
Per lb., 40c; per half lb., 25c; per dozen 4-oz. jars. $2.25

PURE WHITE POMADE

For the Hair

A pure white pomade, scented with a fine odor. A pure and superior dressing for the hair. Richly perfumed and keeps in any climate. Prepared in 1-lb. and ½-lb. cans, and 4-oz. jars.
Per lb., 65c; per ½-lb., 40c; per dozen 4-oz. jars. $3.50

LUSTRINA POMADE

For the Hair

Used for keeping the hair in position. Very popular for the prevailing style of slicking down the hair. Delicately perfumed. Made of the very best material. Put up in 1-lb. jars and 3-oz. jars.
Per lb., 75c; per 3-oz size, each, 30c; per dozen. $3.25



JEAN'S ONDULINE

Brillantine for the Hair

This brillantine has been prepared after many years of practical experiences to facilitate waving and keep the hair in good condition, silky and glossy and leaving it well perfumed without being oily.

Directions—Brush the hair with a soft brush on which has been rubbed a few drops of Jean's Onduline.

Each, 30c; per dozen. $ 3.00
Per gross bottles. 30.00



MARROW'S BRILLANTINE JELLY

Makes the hair glossy and smooth.

Rose

2-oz. jars, per dozen. $3.60
16-oz. Professional size, each, 1.25

MARROW'S DEPILATORY

(Hair Remover)

Removes that unwelcome hair. Put up in 1-oz. bottles.

Each, 30c; per dozen. $3.00



KOKEN'S BLACK SEAL CREAM

VANISHING

A pink vanishing cream of smooth texture, delicately perfumed and slightly mentholated.

16-oz. jars. Each. $0.75
8-oz. jars. Each, 45c; per dozen. 5.40
3-oz. jars. Each, 35c; per dozen. 3.70



KOKEN'S NAVARO MASSAGE

Navaro is a rolling massage cream of fine texture, pink in color, and most delightfully perfumed. It rolls out readily and leaves the skin clean and soft and smooth.

16-oz. jars. Each. $0.75
8-oz. jars. Each, 40c; per dozen. 4.80
3-oz. jars. Each, 30c; per dozen. 3.30



KOKEN'S FINISHING CREAM

VANISHING

Finishing cream for finishing the massage operation. This is a vanishing cream, pink in color, and of pleasing odor .

16-oz. jars. Each. $0.75
8-oz. jars. Each, 40c; per dozen. 4.80
3-oz. jars. Each, 30c; per dozen. 3.30

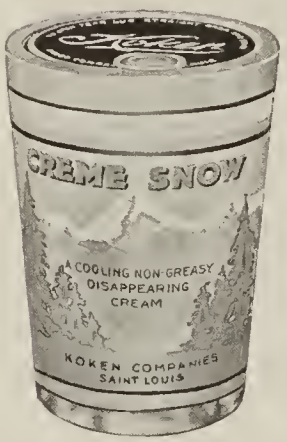


KOKEN'S LEMON CREAM

VANISHING

Lemon Vanishing Cream is made with the refreshing odor of lemon, is white in color, and readily disappears on application.

16-oz. jars. Each. $0.75
8-oz. jars. Each, 40c; per dozen. 4.80
3-oz. jars. Each, 30c; per dozen. 3.20



KOKEN'S CREME SNOW

VANISHING

Creme Snow is a mentholated disappearing cream, pure white, very fine in texture, and exceedingly popular. It leaves the skin in perfect condition, smooth and clean, and imparts that cooling sensation that is so pleasing after the shave.

16-oz. jars. Each. $0.75
8-oz. jars. Each, 45c; per dozen. 5.40
3-oz. jars. Each, 30c; per dozen. 3.55



KOKEN'S MENTHOL MINT CREAM

Methol Mint Cream for chapped hands and face. This is a petrolatum cream that combines the properties of menthol with the pleasing mint odor.

16-oz. jars. Each. $1.30
8-oz jars. Each, 70c; per dozen. 8.40
3-oz. jars. Each, 45c; per dozen. 4.95



KOKEN
ROLLING MUD MASSAGE

A very efficient cleansing massage preparation which gets very satisfactory results quickly. Leaves the skin clean, soft and smooth.

16-oz. jars. Each. $0.75
8-oz. jars. Each, 45c; per dozen. 5:40
3-oz. jars. Each, 30c; per dozen. 3.60



KOKEN'S CLEANSING CREAM

Made of an old reliable formula, Rose perfumed. Gives perfect satisfaction.

5-lb. bulk. Each. $3.50
1-lb. bulk. Each. 85
8-oz. jars. Each, 50c; per dozen. 6.00
3-oz. jars. Each, 50c; per dozen. 5.65



KOKEN'S MASSAGEINE CREAM

Massageine used in connection with a massage machine gives perfect results. Snow-white in color and finely perfumed.

5-lb. bulk. Each. $3.50
16-oz. jars. Each. 85
8-oz. jars. Each, 50c; per dozen. 5.40
3-oz. jars. Each, 35c; per dozen. 3.85

Koken

CREME SNOW

A Cooling Non-Greasy Disappearing Cream

The Cream which is used in Summer Time for the

SNOW SHAVE

TRADE MARK REGISTERED





KOKEN

MURO
TALCUM POWDER

Is Cooling and Soothing in effect and has an Odor that appeals to Men



KOKEN

Navaro
MASSAGE CREAM

The Rolling Massage Cream that Rolls out readily, leaving the Skin Clean, Soft and Smooth





MURO TALCUM POWDER

A high-grade pure talcum powder, pink or white. Put up in beautiful color lithographed tin; one pound containers with shaker top.

Each.....$0.35
Per dozen..... 4.00
One pound paper can, each... .25

6-oz. glass shaker with gilt-finished sifter top, filled with powder.
Per dozen.....$3.60
5-lb. paper can, containing 5 lbs. of powder and one empty glass shaker with gilt-finished sifter top. Each.....$1.25

RUBY TALCUM POWDER

A fine quality talcum powder. Light pink and white in color; fragrant with the odor of roses. Only the best materials are combined in this brand. Put up in 5-lb., 1-lb. and 4-oz. cans.

5-lb. cans. Each.....$1.00
1-lb. cans. Per dozen..... 3.00
4-oz. cans. Per dozen..... 1.00

OUR TALCUM POWDER

A high-grade summer and winter talcum, pink and white, richly perfumed and borated; extremely soothing. Put up in 5-lb. and 1-lb. cans.

5-lbs., 75c; 1-lb., each.....$0.20



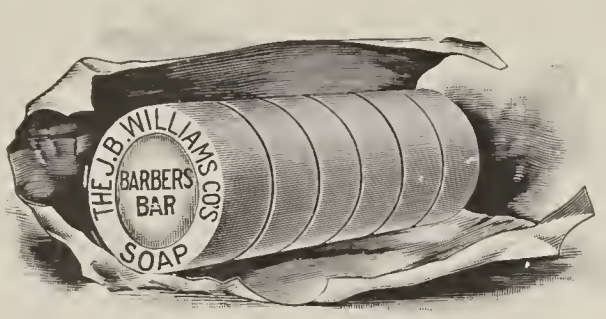
MARROW'S BATH TALCUM

Marrow's boudoir bath talcum (metal box with 6-inch puff).
Each, 60c; per dozen.....$6.50



COLGATE'S AND WILLIAMS' SHAVING STICK AND SHAVING CREAM

Each, 35c; per dozen.....$3.25



WILLIAMS' SHAVING SOAP

Makes a quick, softening lather; lasts long.
Put up in 10-lb. boxes containing ten packages, each package contains six cakes. Per package 50c; per box.....$5.00
Williams' Tonsorial Soap, in 10-lb. boxes, five cakes to the pound. Per package, 50c; per box.....$5.00



COLGATE'S SHAVING SOAP

Handy size for convenience and economy.
Put up in 10-lb. boxes containing ten packages, each package contains eight cakes. Per package, 50c; per box.....$5.00
Colgate's Aseptic Shaving Soap, 10-lb boxes, containing 10 packages of five cakes each. Per package, 50c; per box.....$5.00

SANITARY HEAD-REST PAPER

Number 1 (Best Quality), Regular Width

A strictly sanitary paper for head rests. If you use this paper instead of towels as covering for head rests, you will find it more economical and sanitary. It gives a clean and sanitary covering for every customer and at the same time serves as shaving paper.

Each roll contains enough for 100 shaves.

Per dozen rolls.....$0.50
12 dozen rolls..... 5.75



BATH AND HAND SOAP

A good size, high-grade floating bath soap; lathers freely, quick cleansing, long wearing; soothing and healing to the skin; carries a pleasing odor.

Large size cakes. Per dozen..... $1.00
Individual size. Per gross..... 3.00

BUDDA TALCUM POWDER

Budda Talcum has that sweet, lingering Oriental fragrance. A very refined and healing powder. Put up in two sizes, Flesh or White

16-oz. Sprinkler can, each.....$0.40
3-oz. Per dozen..... 2.00

NORIDA TALCUM POWDER

No. 350—3-oz. can (Wild Flower White). Per dozen cans...$2.00
Three Free

WILDROOT TALCUM

Sold exclusively in a large, good-looking glass container. Three shades—Flesh, White and Invisible. Per bottle,40c; per doz. bottles $4.80

NORIDA BATH POWDER

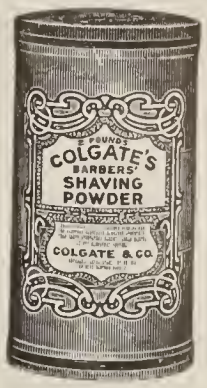
A beautiful six (6) color lithographed can of original design with the exclusive *Norida* feature for expelling the powder, including a 6-inch powder puff.

Per dozen cans.....$8.00
Retail for $1.00

WILLIAMS' POWDERED SHAVING SOAP

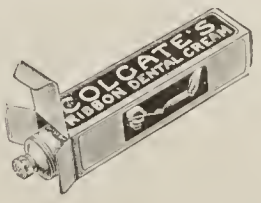
Per lb. package. Each.....$0.60
Per 2-lb. package. Each..... 1.10

COLGATE BARBERS' SHAVING POWDER



Per lb. package, Each....$0.60
Per 2-lb package Each....$1.10

COLGATE'S RIBBON DENTAL CREAM



Large size. Each.....$0.25
Per dozen..... 2.75



MARROW'S Supreme Nail Enamel

Apply with small brush.

1-oz. bottle.

Each. . . .$0.35

Per dozen, 4.00

MARROW'S POWDER

Nail Polish

Each.$0.20

Per dozen... 2.00

MARROW'S PASTE

Nail Polish

Each.$0.20

Per dozen... 2.00



MARROW'S NAIL POLISH

1-oz. bottle

Each.$0.25

Per dozen. . . 2.80

8-oz. bottle

Professional Size

Each.$ 1.00

Per dozen. . 10.00

MARROW'S NAIL WHITENER

(Cream Bleach)

Each, 20c; per dozen, $2.00

MARROW'S NAIL WHITENER

(Powdered Bleach)

Each, 20c; per dozen, $2.00



MARROW'S TRIMOYL

Cuticle Remover

1-oz. bottle

Each, 25c; per dozen, $2.80

4-oz. Professional Size

Each, $1.00; per doz., $10.00



HYGLO

No. 499—Nail Polish Powder, in round cardboard boxes. Per dozen....$2.75

No. 501—Nail Polish Powder, in celluloid tube. Per dozen....$2.75



No. 502—Nail Polish Cake (small size). Per dozen.....$2.75

No. 503—Nail Polish Cake (large size). Per dozen.....$5.10



New Counter Display Cabinet No. 517

Worth all the room you give.

1 No. 511—Polish Remover.$0.17
2 No. 510—Liquid Polish... 2.30
3 No. 514—Polish and Remover. 1.00
1 No. 510—Liquid Polish...Free
2 No. 511—Polish Remover.Free

Cost.$3.47

Special Hyglo Assortment shows you a nice profit on Resale—nets you $2.65 and satisfied customers.



Manicurex Nail Floss

Manicurex Nail Floss makes manicuring easy. Will clean and bleach the nails in one operation. Produces quick results and pleases patrons. Each demonstration sells a box to your customer; one box enough for about 200 manicures.

Sample box, 15c; dozen in handsome display box.....$1.50



No. 514—Hyglo Combination package. Per dozen.....$4.00

Consisting of Liquid Nail Polish, Nail Polish Remover, Emery Board, Orange Stick, Nail White. The most economical package to purchase, complete.

ORANGE WOOD STICKS

Genuine Orange-Wood Sticks

No. 223—Oval ends, size 5 inches. Each, 5c; per dozen.....$0.50

No. 224—Oval ends, size 7 inches. Each, 10c; per dozen.....$0.75

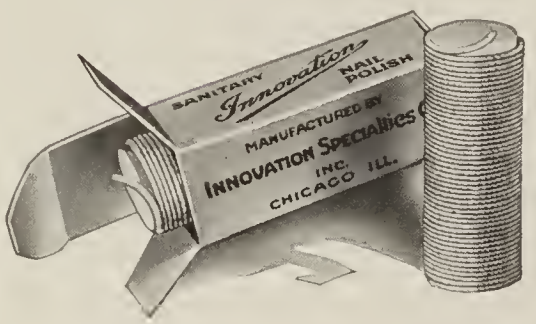
No. 225—Hoof ends, size 5 in. Each, 8c; per dozen.....$0.65



No. 511 — Liquid Nail Polish Remover.
Per dozen, $2.00
½ pint, Prof. size.$0.75



No. 510 — Liquid Nail Polish.
Per dozen, $2.75
½ pint, Prof. size.$1.60



INNOVATION NAIL POLISH

Is compressed into a tube container from which it is removed by rubbing the end of the tube lightly over the buffer. This polish is delicately perfumed and imparts a high, lasting luster. It is absolutely waterproof. Each tube contains about 300 polishes.

Price, each, 35c; per dozen.....$4.00

Innovation Nail Polish, in Powdered Form

Price, per box, 20c; per dozen.....$2.00

Innovation Nail Polish, in Patented Shaker-A-Powder

Each, 35c; per dozen.....$4.00

Innovation Nail Polish Liquid

Per bottle, 35c; per dozen..$4.00

Innovation Paste Polish

Per tube, 35c; per dozen..$4.00

CAMEO NAIL POLISH

In Book Form

Each, 20c; per dozen.....$2.00



No. 504—Cuticle Remover and Nail Bleach. Per dozen, $2.75

EMERY BOARDS

Best quality, flexible emery board. One dozen in cardboard box.

No. 220—Small size, 2½-inch. Per box, 10c; per dozen, $0.65

No. 221—Medium size, 5-inch. Per box, 10c; per dozen, $0.75

No. 222—Large size, 7-inch Per box, 15c; per dozen, $1.75

MANICURE FILES

No. 219—Very flexible, triple cut, best quality, highly tempered steel.

6-inch, each, 25c; dozen...$2.50
8-inch, each, 35c; dozen... 4.00
9-inch, each, 40c; dozen... 4.50
10-inch, each, 50c; dozen... 5.50

HYGLO SETS

No. 500—Manicure Outfits, "Super." Per dozen.....$24.00

Contains full sizes of Nos. 501, 504, 505, 507, 509, 510, also nail file, emery board, cotton and attractive chamois buffer.

No. 506 — Complete Manicure Outfit. Per dozen.....$8.00

No. 508—Small, handy Manicure Outfit. Per dozen.....$4.00



No. 505 — Nail White.
Per dozen, $2.75



No. 507 — Nail Polish Paste (pink).
Per dozen, $2.75



No. 509 — Cuticle Softener.
Per dozen, $2.75

QUEEN O' HEARTS NAIL GLO

A paste nail polish of the highest quality; a very small amount will put on a very high lustre quickly. Put up in white glass jars.

Each, 75c; per dozen....$7.50
Three dozen, $21.00

CUTICLE NAIL OIL

Softens the cuticle, slightly tints the nail, and keeps it in good condition. Put up in 1-oz. bottles and 4-oz. bottles.

1-oz. bottles, each.....$0.25
Per dozen..... 2.75
4-oz. bottles, professional size, each.$0.50



FLORENTINE CAPS

No. C-314—Hand-knitted, strong but soft Art Silk Cord, small mesh with crocheted elastic band all around, extra large to cover the entire head when Water Wave Combs or Curlers are being used. Brown and Black.

Per dozen..... $3.00

MARCEL

WATER WAVE—FINGER SET and NITE CAP

No. 1—Holds the Wave in place and keeps the wave or curl in good condition thru the night. Three distinct colors: Medium Brown, Copen Blue and Blonde. Price, each, $0.25

Per dozen..... 2.50

MARCEL CAP

New Silk—Best Quality

For Night or Day Wear

No. 2—Marcel Cap is made of a durable new silk. Can be used for setting a wave or for nite wear to keep the wave or marcel in place. Comes in three shades—Medium Brown, Light Blonde, Copen Blue.

Each, 15c; 2 for.....$.25
Per dozen..... 1.25
Per gross..... 12.50

FISH-NET MARCEL CAP

Made of linen twine strong and durable.
Price each..$0.35 Per doz...$4.00

MARCEL NET

Large Veil Style

Specially used for after a permanent wave or a finger set. Durable and Strong. Medium size mesh Conveniently placed in shape.

Each.$0.50

KOSAN FACE POWDER

Adheres to the skin, soft as cider-down. A powder you can recommend to your best friend. No better face powder was ever made. Three shades—White, Flesh, Brunette. Cost you 65c—retails for $1.00.



POWDER PENCIL



POWDER PENCIL

Made of white Ivorite. Milady fills it with her favorite powder (Kosan Powder recommended) handy, clean, sanitary, practical, no spills. The tip pressed against the powder puff releases the powder. A spring inside pushes it back in place.

Price per doz.....$2.00

NORIDA POWDER PUFF

No. 300—This is the style of puff used in the Norida Single Vanitie. Each puff is sealed in an envelope. Per dozen.....$0.80

NORIDA PUFF COMBINATION

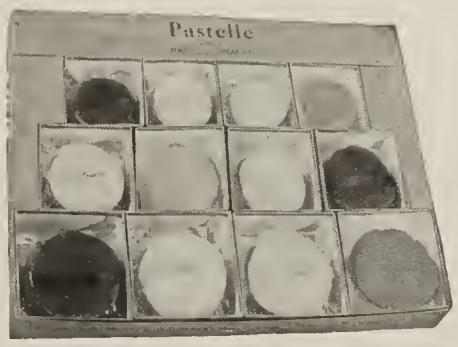
No. 301—Consists of two puffs sealed in an envelope, one rouge puff and one powder puff. Per dozen sets.....$1.20



POWDER PUFFS



VELOUR White	WOOL Washable
2½-inch, dozen, $0.50	2½-inch, dozen, $1.00
3 -inch, dozen, .75	3 -inch, dozen, 1.25



PASTELL SHADES

A high class velour powder puff. Packed 4 dozen in handy display box. Assorted Colors Sizes. 16,2-in.—16, 3-in.—16, 2½in.

Per box of 4-doz. assorted.....$4.50
Per doz. assorted.....$1.50

HUMAN HAIR NETS

Hair nets are imported from the best makers of hair nets, are carefully inspected before leaving the manufacturers of Europe, and each net is carefully examined before it is placed in the envelope.

Styles and Colors

Nets come in the following styles: Double and Single Bob, Double and Single Cap, Double and Single Fringe.

Colors are: Light Brown, Medium Brown, Dark Brown, Black, Blonde, Light Auburn and Medium Auburn.

Price, per dozen 60c; per gross.....$6.50

White and Gray Colors

Any style as mentioned above, per doz..$1.50

DURO-BELLE HAIR NETS

Double Strand, Fringe Shape

Blonde, Black, Auburn, Light, Medium, Dark Brown. Per gross.....$10.80
Gray. Per gross..... 15.00
White. Per gross..... 18.00

Double Strand, Cap Shape

Blonde, Black, Auburn, Light, Medium, Dark Brown. Per gross.....$10.80
Gray. Per gross..... 15.00
White. Per gross..... 18.00

Single Strand, Fringe Shape

Blonde, Black, Auburn, Light, Medium, Dark Brown. Per gross.....$ 8.40
No Gray.
White. Per gross..... 15.00

Single Strand, Cap Shape

Blonde, Black, Auburn, Light, Medium, Dark Brown. Per gross.....$ 8.40
No Gray.
White. Per gross..... 14.50

FACE CREAMS

MARROW'S

MARROW'S ACNE CREAM

For Blemishes of the Skin. Use every night until blemishes and pimples disappear.
2-oz. size, per dozen.....$3.60
16-oz., each..... 1.00

MARROW'S PERFECTION CLEANSING CREAM

Double Whipped
A Wonderful Cream for Cleansing the Skin and to be Used with the Vibrator
Put up as follows:
2-oz. size, per dozen.....$3.60
16-oz. size, each..... 1.00

MARROW'S TISSUE CREAM

A Tissue Builder and Skin Food
16-oz., each.....$2.00
2-oz. size, per dozen..... 6.00

MILKO MASSAGE

Hand or Rolling Massage Cream
A massage cream made of pure milk
8-oz. size, each.....$0.60
16-oz. size, each..... 1.00

ROLLING MASSAGE CREAM

Our Hand Starch Massage
16-oz. jars, each.....$0.75
5-oz. jars, dozen, $4.00; each..... .35

MARROW'S BANDOLINE

Delicately Scented
A Non-greasy Dressing for the Hair
2-oz. bottles, per dozen.....$2.00
16-oz. bottles, each..... .70
Quart bottles, each..... 1.25

MARROW'S DEPILATORY

(Hair Remover)
Removes that unwelcome hair
Put up in 1-oz. bottles
Each, 30c; per dozen.....$3.00

MARROW'S MAY-DEW LOTION and ALMOND HAND LOTION

Put up in 4-oz. bottles
Each, 35c; per dozen.....$3.60

MARROW'S LEMON LOTION

Whitens, Beautifies, Cools and Softens the Skin
Put up in 4-oz. bottles
Each, 25c; per dozen.....$2.50

LEMON RINSE

For Professional Use
After a shampoo, rinse the hair with Lemon Rinse; leaves the hair with a natural gloss. Put up as follows:
Quarts.....$1.00
Gallons..... 3.50

HOTOIL

For Scalp Treatments
A scientifically prepared treatment for the Scalp and Hair. Promotes hair growth—Prevents falling hair—Stops itching scalp. Made of the purest ingredients. Beneficial to the scalp and hair. Put up in 8-oz. and quart bottles.
8-oz. bottles, each, $1.25; per dozen...$12.00
Quart bottles, each..... 3.00



BONCILLA BEAUTIFIER CLASMIC

Size No. 16B, 24-oz. jars. Dozen.....$21.00
Each..... 1.75
Size No. 7B, 8-oz. tubes. Dozen..... 8.00
Each..... .70

BONCILLA COLD CREAM

Size No. 16B, 16-oz. jars. Dozen.....$21.00
Each..... 1.75
No. 3B, 3-oz. jars. Dozen..... 6.00
Each..... .50
No. 5B, 3-oz. tubes. Dozen..... 4.00
Each..... .35

BONCILLA VANISHING CREAM

Size No. 16B, 16-oz. jars. Dozen.....$21.00
Each..... 1.75
No. 3B, 3-oz. jars. Dozen..... 6.00
Each..... .50
No. 5B, 3-oz. tubes. Dozen..... 4.00
Each..... .35

NEOPLASMA FACIAL FILM

Is a gentle but powerful corrective of all impurities and blemishes of the skin and has almost instant effect on the lines and wrinkles from age or other causes.
Per 7-oz. tube. Each.....$1.00

PEACH BLOOM

A Natural Beauty Clay
Contains no chemicals or oils whatsoever—no sulphur, no caustic, nothing but the natural clay and water. A skin food with no artificial base. Peach Bloom is fully guaranteed to be absolutely pure and harmless to the most delicate skin. Peach Bloom cleanses the pores and smooths out the lines which would otherwise become wrinkles. It is of real benefit to oily skins; also removes pimples and blackheads.
25c size jars, dozen.....$2.00
(With each order for one dozen, display easel and one $1.00 jar are given FREE.)
8-oz. size, each.....$1.00
16-oz. size, each..... 1.75

DALTONE

Treatments of the Skin
A small amount rubbed into the skin after shaving or massaging will relieve that sore and irritated condition.
As Facial Treatment
Clean the face with some good mild soap, then apply one hot towel, remove the blackheads, open pimples, if any, give two more hot towels, then take just a little larger amount and massage until the skin absorbs the greater part of the cream; then finish with two hot towels and one cold one. This is your greatest tissue building treatment, as it keeps the skin soft and youthful; strong tissues avoids blackheads and pimples.
Put up in sanitary convenient ½-oz. tubes. Each, 35c; 3 for $1.00; 6 for $2.00, one free Per dozen, $4.00, and two free with dozen

HOPKINS ALMOND MEAL

A True Toilet Requisite, made from selected Bitter Almonds
1-lb. package, imported, each.....$0.75

FITCH DISAPPEARING MENTHOL CREAM

16-oz. jars. Each, 75c; per dozen.....$8.00
8-oz. jars. Each, 50c; per dozen..... 5.50

FITCH LEMON CREAM

A greasy cream, lemon odor.
16-oz. jars. Each, 75c; per dozen.....$8.00
8-oz. jars. Each, 50c; per dozen..... 5.50

FITCH TOILET FINISHING CREAM

A Pleasing Vanishing Cream
16-oz. jars. Each, 75c; per dozen.....$8.00
8-oz. jars. Each, 50c; per dozen..... 5.50

FITCH MENTHOL MINT CREAM

A Vanishing Cream
16-oz. jars. Each, 75c; per dozen.....$8.00
8-oz. jars. Each, 50c; per dozen..... 5.50

FITCH PERFECT COLD CREAM

A Greasy Cream
16-oz. jars. Each, 75c; per dozen.....$8.00
8-oz. jars. Each, 50c; per dozen..... 5.50



Cold Cream Spade

Price, each, 10c; per dozen.....$1.00



CINDERELLA GOLDEN GLINT SHAMPOO

No. 1—Glint. Per dozen.....$1.00
No. 5—Glint. Professional package, containing three dozen Glint and three dozen Shampoo. Price.....$3.00

LOVALON

Tints the hair as it rinses, softens hard water; use no lemon or vinegar. Not a dye, washes off but will not stain or rub off.
LOVALON—Makes a wave last longer.
LOVALON—Can be used to highlight the hair by using a shade lighter than an exact match.
LOVALON—Is effective on hair that is turning gray. In most cases it covers the gray and blends it with the original color.
LOVALON—For white or gray hair, will positively remove yellow streaks, no matter what the cause.
LOVALON—Will soften the appearance of dyed hair.

In Twelve Shades

1 White or Gray
2 Black
3 Chestnut Brown
4 Dark Brown
5 Titian Reddish Brown
6 Golden Brown
7 Medium Brown
8 Titian Reddish Blonde
9 Golden Blonde
10 Light Golden Blonde
11 Ash Blonde
12 Henna

Each package contains two rinses
Price, per dozen packages.....$2.00



Regular Packing—Wire

To Retail at 15 and 25 Cents

Packed in beautiful flat boxes, black pins in dark blue, and bronze in dark brown embossed paper, printed with burnished gold. Partitions are substantial trays. Box and tray are lined complete with delicate shade of light blue.

No. 5—Assorted all invisible, 100 count, 3 partition box containing 1½ and 1⅞-inch pins. 1 dozen boxes in carton. Black or bronze Japan. Price, per dozen.....$1.25
Price, per dozen, gold and silver plated, special count.....$2.00

No. 45—Assorted, standard and invisible, 150 count, 2 and 2¼-inch invisible, 2¾-inch standard; 3 partition box, black or bronze Japan. 1 dozen in carton.....$1.25



STA-RITE

Bob-or-No-Bob Hair Pin

In handy pack for the purse of pocketbook. Made of genuine leather

No. 88—Assorted pins, black and bronze.
Per dozen.....$2.00



BOBBIE PIN

Holds Straggly End in place firmly.

The Bobbie Pin stays where you put it and keeps the hair in place without making it look "set". You merely separate the pin at the end—slide in the hair where you want it to hold and then dismiss it from your mind.

List Price—Bronze, Black
12 Pins on card. Per dozen cards.....$0.75
Gold or silver finish. 6 pins on card.
Per dozen cards..... .75

VICTORY BOBBED HAIR PIN

Holds the hair in place with special curve to press it open. Easy to put on. Ten pins on a card. Black or bronze.
Per dozen cards.....$0.50
Per gross cards..... 4.80

STA-RITE
HAIR PINS



Regular Packing—Wire

To Retail at 10 Cents

No. 000—Assorted 1½ and 1⅞-inch invisible, 60 count. 1 dozen boxes in carton. Black or bronze Japan.

No. 4—Assorted invisible and standard, 50 count. I dozen boxes in carton. Black or bronze Japan.

Price, per dozen.....$0.85
Price, per dozen gold and silver plated. Special count.....1.25



Beautiful 10c Boxes on Display

No. 8—Display holds seven boxes of No. 000 black, two of bronze and two boxes No. 4 black and one of bronze.
Per dozen boxes on card.....$0.75



Packed One Pound in a Box

Regular straight hair pins, Vestal Brand.
Invisible—3-inch long pins. Per lb....$0.50
Invisible—2-inch. Per lb..... .50
Standard—2½-inch. Per lb..... .40
Black or Bronze

VICTORY BRAND HAIR PINS

Packed One Pound in a Box

Invisible—2 -inch. Per lb.....$0.40
Standard—2½-inch. Per lb..... .35
Black or Bronze

STA-RITE



Packed One Pound in a Box

Invisible—1⅞-inch. Per lb.....$0.50
Standard—2½-inch. Per lb..... .40
Black or Bronze

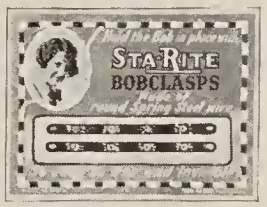


STA-RITE SPECIAL

No. 101 Cabinet

Four dozen boxes of assorted hair pins, 3 dozen boxes of black pins, 1 dozen boxes of bronze. Put up in neat cabinet to retail at 10c a box.
Per Cabinet, complete.....$3.00

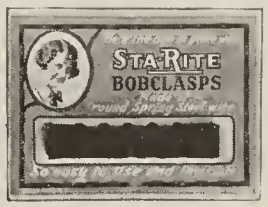
STA-RITE BOBCLASPS



Made by covering one side of the wire clasps with celluloid to give a more pleasing appearance in the hair.

Each display card holds eight cards of shell-color clasps, three cards of amber-color clasps and one of pearl color. All of the clasps are set with four brilliants. One display card in each container.

No. 73—Bobclasp. Retail at 10 cents per card. Per dozen cards on an attractive display easel.....$0.75





STA-RITE BOBCLASPS

Invisible Wire

Retail at 5c

No. 80—Attractive card holding 10 bobclasps, 1⅞-inch size. Black or bronze. Two dozen cards packed in a display carton. Per dozen cards.....$0.40
Per gross cards..... 4.50

Also Made in Large Size

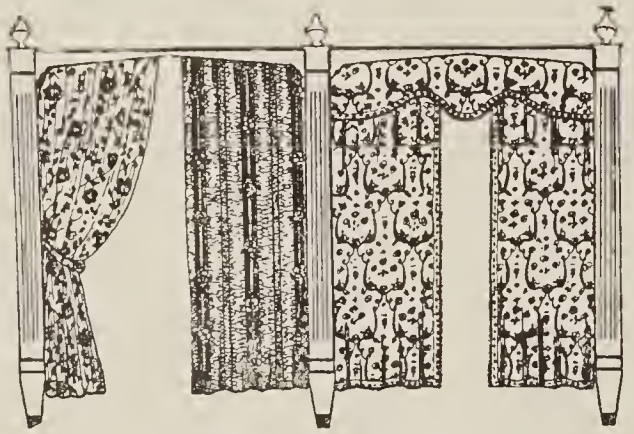
No. 81—Attractive card holding four bobclasps, 2¼-inch size. Black or bronze. Two dozen cards packed in a display carton. Per dozen cards.....$0.40
Per gross cards..... 4.50



DYE CAPE

Finest quality black rubberized material. This reasonable price makes a Dye Cape a small insurance premium for protection against accidents to your customer's gown. Size 36x45.

No. 326—Dye Cloth. Each.....$2.00



BOOTH CURTAINS

Duchess Repp, All Colors White Indian Head

No. 3—Blue; **No. 16**—Tan; **No. 20**—Gray; **No. 24**—Rose; **No. 25**—Orchid; **No. 26**—Cardinal; **No. 27**—Scarlet; **No. 28**—Orange; **No. 41**—Green; **No. X21**—White Indian Head.

BOOTH CURTAINS

Duchess Repp, All Colors. For Koken Booths.

Any color as listed above. Size 50 inches wide by 66 inches long. Finished complete with grommets and ring pins ready to hang.

Per each curtain.....$4.00

WHITE INDIAN HEAD

Good Quality White Indian Head Curtains. For Koken Booths

Finished complete with grommets and ring pins ready to hang. Size 44 inches by 66 inches.

Per each curtain.....$3.00

Other Sizes

54 inches by 66 inches.

Per each curtain.....$3.75

63 inches by 66 inches.

Per each curtain.....$4.50

Curtains made to order up to 7 feet long. Extra charge per curtain, 25c.

Time of Delivery

It will require from 10 days to 15 days from the time we get your order for curtains before we can make delivery.

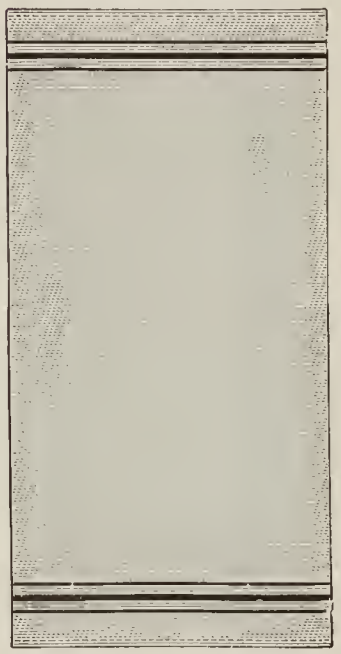


TOWEL HOLDERS

No. 6—Holds the towel tight and even. No pins necessary; easy to adjust. Each....$0.10

No. 7—Made of elastic, with metal ends with small hooks which holds the towel in place. Each.....$0.15

HOT TOWELS

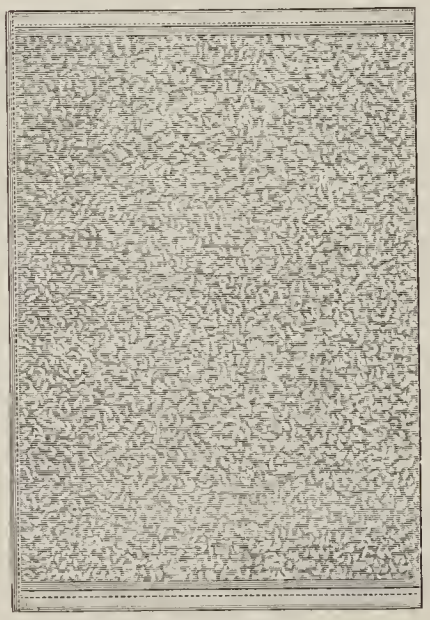


No. 20—Bleached cotton, soft finish, hemmed and selvedged; size 12x20 inches.

Per dozen, $1.00; per gross, $10.80

No. 21—Size 14x24 inches.

Per dozen, $1.25; per gross, $13.50



Best Quality Heavy Terry Cloth

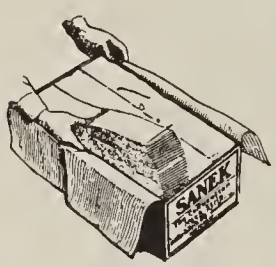
No. 46—Size 16x26, with red stripe through center.

Per dozen, $3.25; per gross, $36.00

SANEK

REG. U S PAT OFF & CANADA

Neck Strips



SANEK

Sanitary Neck Strip

The sanitary neck strip, made of cellucotton; soft, clean, comfortable. Place one strip around the neck before adjusting. The haircloth will keep the hair from going down the customer's neck. Every sanitary shop should use them.

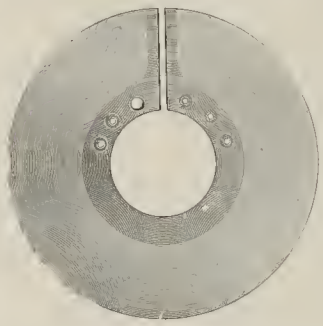
No. 1—300 to 500 applications, about 1000 strips. Per box.....$0.75

No. 10—3000 to 5000 applications, about 10,000 strips. Per box.....$6.00

HAIR CLOTHS

No. 61—Hair cloth percale, fast color, fine black stripes; size 42x52. Each.....$1.00

No. 62—Same as above, all white. Each.. 1.25



RUBBER BIBS

No. 35—Made of finest quality rubber with reinforced neckband. Adjustable to all sizes. Each.....$0.35

SHAMPOO BIB

No. 10—Pure light tan gum rubber. Size 31x36. Each.....$2.00

Rubber Gloves

No. 75—For use while hair-dyeing and professional use.

Per pair.....$0.85

Per dozen pair.. 9.00



SHAMPOO CAPE

Finest Quality Rubberized Material

No. 325—Shampoo Cloth, made of rubberized Mackintosh cloth; reinforced neckband; neck adjustable to all sizes; size 36x45 inches; color, light tan. Each.....$2.00

OPERATORS' GARMENTS

These products have built into them quality, style and fit. They are the product of operators of long experience working in modern, sanitary shops. Each garment described is carefully made of best quality goods, offering the wearer garments of excellent wearing and laundering qualities.



REGULAR COLLAR COAT

Made with double stitched edges and felled seams, made with three pockets securely tacked. Three buttonholes and three eyelet holes for detachable buttons.

WHITE

No. 321—9oz. white duck. Each $2.50

BLUE and WHITE

No. 350—Porter's Coat, blue and white stripe. Each. $2.50

Sizes 34 to 44 Regularly Stocked

Larger Sizes Furnished at 35c Extra Per Garment

White Barber Coat Buttons Per dozen. . . $0.35

COLLARLESS COAT

Made with double-stitched edges and felled seams, with three pockets securely tacked. Four buttonholes and eyelet holes, for detachable buttons.

WHITE

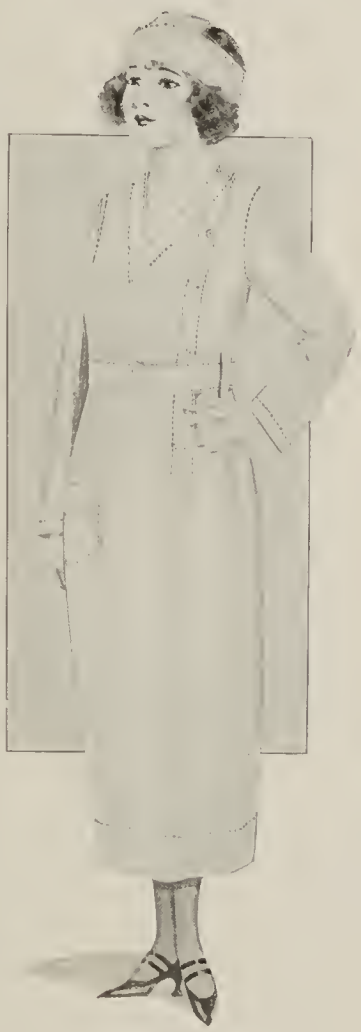
No. 820— Collarless Coat, 9-oz. duck. Each. . $2.50

STRIPED

No. 815—Striped drill with a hairline stripe. Each. $2.50



V-NECK GOWN



Short Sleeves

No. 738— Made of Indian head, with detachable pearl buttons, has elbow sleeves, one pocket, and is used for doctors, assistants and nurses, and is well made and neatly finished. Each..... $2.50

CAP

No. 742— Cap as illustrated on figure. Made of middy twill. Each..... $0.50



OPERATOR'S APRON

Black Rubberized Material used for Dye Work

No. 114— Black, 36x27..... $1.25
No. 112— Shampoo Apron, Gray..... $1.00

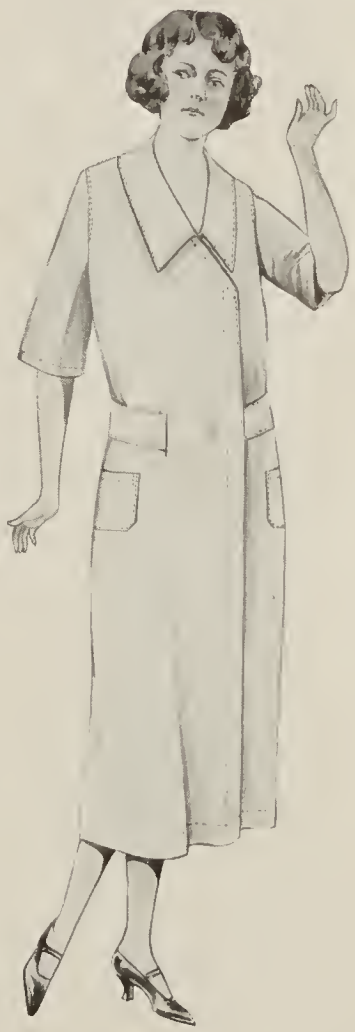


WHITE DUCK TROUSERS

Made with double stitched and felled seams. No raw edges. Two side, one watch and two hip pockets. Tab on hip pockets. Cuff bottom; cut full. When ordering give waist and inside leg measure. It is also best to allow a small portion for shrinkage; made of 8-oz. white duck.

Each $3.50

HOOVER GOWN



Short Sleeves

No. 740— Made of Indian head. All seams are double stitched. No raw edges. Elbow sleeves, front reversible with belt, buttons in the back. Each..... $3.00



STERILIZER

No. 15—Made of burnished copper. Is very simple and necessitates no loss of time to the barber. Holds five razors. Each, **$2.00**



ATOMIZERS

Small size Brillantine Atomizer. Assorted colors. Each, **40c**; per dozen.....**$4.50**

BRILLANTINE ATOMIZER

No. C-4—A high-class perfumizer, made of the best quality of materials. Clear glass. Each, **$1.00**; per dozen.....**$10.00**

MARCEL WAX ATOMIZER

No. 15—A high-class atomizer for professional use; can be used for Brillantine or Marcel Wax. Each.....**$1.50**

EMPTY JARS AND BOTTLES

For Your Own Use

	Per doz.
2 oz. Empty bottles with corks	$0.35
4 oz. Empty bottles with corks	.50
8 oz. Empty bottles with corks	.75
1 oz. Empty opal white jars	.65
2 oz. Empty opal white jars	.70
3 oz. Empty opal white jars	.75
8 oz. Empty clear glass jars	.75
16 oz. Empty clear glass jars	1.25



SANEK JAR

For the Neck Strips

Large enough to hold 30 to 40 rolled applications of SANEK. Attractive polished aluminum top. Price, each.....**$1.00**



CHINA AND GLASS

Plain and Gold Band Mugs

	Each
No. 47—White Alabaster Glass Shaving Mug	$0.50
No. 48—Plain China Mug	.45
No. 49—China Gold Bands	.60
No. 50—Clear Glass Mug	.35
No. 51—Gold Band Clear Glass Mug	.50

SHAVING MUG

Large size China Mug. Each.....**$0.75**

ALUMINUM MUG

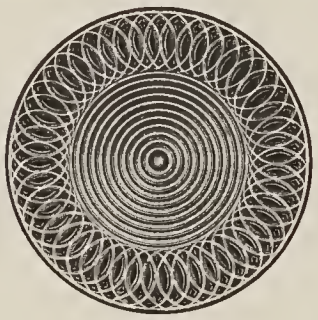
Large size, with soap holder at bottom. Each.....**$0.75**

MATTHEWS SHAVING MUG

Large size, white glass, with soap holder at bottom. Each.....**$0.75**

No. 15—Same as above, clear glass. Each.....**$0.75**

MUG AND BOTTLE MATS



No. 10—Made of durable rubber, round pattern; corrugated surface. For one bottle; diameter 5 inches. Also used as a mug mat. Each.....**$0.15**

No. 20—Made of durable rubber, corrugated surface, for three or four stand bottles. Size 6x18½ inches. Each.....**$0.50**

No. 11—**MUG RING.** Made of rubber, to fit on bottom of mug. Each.....**$0.35**



WATER PITCHER

No. 3—Three quart, porcelain enameled, seamless water pitcher, for shampoo; used in Beauty Shops. Each.....**$1.00**



STERILIZER

No. 97—With nickel-plated cover. Each.....**$1.50**

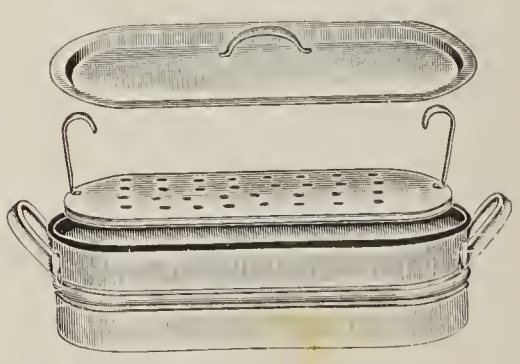


STERILIZER

No. G-547—A real practical sterilizer, inside dimensions, 9x6½x9½ inches, with polished nickel-plated door frame.

Door shuts tightly by fitting against a rubber gasket.

Has tray in bottom to hold solution and two wire trays for holding utensils. Each.....**$10.50**



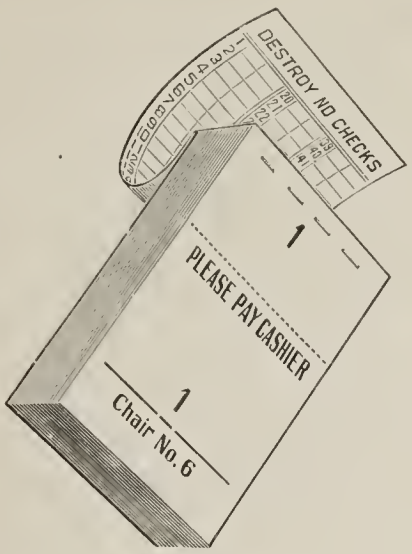
STERILIZING KETTLES

With Enameled Drainers and Covers

No. 35—Hygienic instrument sterilizer, porcelain enameled. Size 13⅞ inches long, 6¾ inches wide, 4⅜ inches deep. Each, **$6.00**

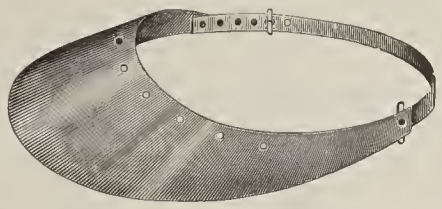
PORCELAIN CONTAINER

No. 02—White Porcelain Container, similar to style of SANEK Jar. Size 6¾ inches high, 5⅛ inches wide, holding 2½ quarts; with white porcelain lid. Each.....**$0.75**



CHECK PADS

No. 9—Printed, bound in books containing one hundred leaves. For one to eight-chair shops. Each page has initials from A to H; each check numbered from 1 to 100. Give each customer a clean check for the exact amount. Per 100 books.....$3.00



EYE SHADES

No. 10—Green celluloid; feather-weight; ventilated; adjustable to all sizes. Each.....$0.25
No. 11—Green leatherette; light weight; ventilated; bound edge; spring rim with loops for inserting rubber bands. Each.....$0.15

CHLORO-ZOL POWDER

In Capsules

Directions For Use

Chloro-Zol Powder is to be used in solution only by emptying contents of capsule in water. It dissolves almost instantly. Always have hands dry when emptying capsule, otherwise it becomes too slippery to hold.

Chloro-Zol Powder (in capsules) is a synthetic chlorine-carrying chemical. It is a most powerful antiseptic and germicide, having many times the germicidal power of phenol (carbolic acid), or formaldehyde, yet being virtually non-poisonous. No recently discovered germicide has created more interest among physicians and others.

Sterilizing Combs, Brushes, Etc. For sterilizing combs, brushes, and various utensils; first wash them thoroughly with hot water and soap, or hold them under the hot water faucet. Then empty contents of one capsule in one quart of water and immerse combs, brushes, etc., for ten or fifteen minutes. Wipe dry and place in dry sterilizer until needed. Drain boards and some utensils that cannot conveniently be immersed, should first be washed with hot water and soap and then rinsed with CHLORO-ZOL solution.

1 dozen Capsules.....$0.50
25 Capsules..... 1.00
100 Capsules..... 2.50



RAZOR POCKETS

Good quality grained leather; velvet lined.
No. 130— 6 loop. Each.....$1.00
No. 131— 9 loop. Each..... 1.25
No. 132—12 loop. Each..... 1.50



CHILD'S SEAT

No. 885—Fits over the arms of the barbers' chair. Made of metal, nickel-plated; seat covered with imitation leather. Rubber tubing over seat supports so that no injury is done to the arm of the chair. A very simple and practical arrangement. Each.....$4.25



STYPTIC PENCIL

No. 541—Each, 5c; per dozen.....$0.50

SINGEING TAPERS

No. 11—Specially prepared for our trade. Warranted not to drip. Per box, containing 30 tapers.....$0.15



MILLER'S ANTI-MOLE

For the permanent removal of moles and warts. Full directions in each package. Price per bottle.....$1.50

CORRUGATING FILES

Smooth cut. Each.....$0.75
Medium cut. Each..... .75

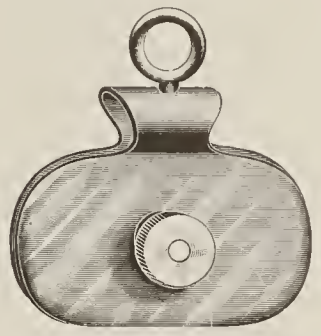
OLD FASHION LUMP PUMICE STONE

Large size lump.....$0.25

STROP HOLDERS

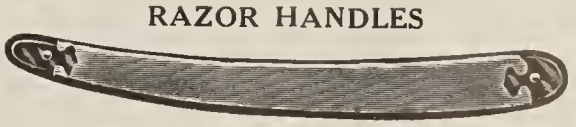


No. 304—Nickel-plated metal; snap hook and swivel eye; oval shape; countersunk nut and screw; prevents injury to furniture or razor; two shoulder braces hold strops evenly together at all times. For 2½-inch strops. Each.....$0.25



No. 302—Nickel-plated metal; large swivel eye; strops are securely held in place by thumb-screw; well rounded corners prevent injury to strop; for 2½-inch strops. Each.....$0.15

RAZOR HANDLES



No. 21—Composition, nickel-silver tips; black or white. Each.....$0.50



No. 9—White, flat rubber.....each, $0.25
No. 20—Black, flat rubber.....each, .25
No. 11—Black, oval rubber.....each, .25

RAZOR HANDLE RIVETS

Per dozen rivets, washers and rivet ends.$0.10



STYPTIC POWDERS

A very good yellow blood-stopping powder.
Per small box, 15c; per dozen.....$1.50

ALUM BLOCK OR LUMP ALUM

A square piece of alum, size 2x3 inches, about 1 inch thick. Each.....$0.20
Per dozen..... 2.00



STAND BOTTLE

No. 283—Hexagon pattern, opalite glass, pure white finish; can be furnished with initials, T.W., WH., B.R., W., S. Each.....$0.75

BOTTLE TUBES



No. 5—CROWN STOPPER

No. 5—For small bottle. Per dozen...$0.40
No. 5—For large bottle. Per dozen... .50



No. 6—PORCELAIN

No. 6—Small size with small cork insert. Per dozen.....$0.50
No. 6—Medium size with small cork insert. Per dozen.....$0.50
No. 6—Large size with small cork insert. Per dozen.....$0.60

PLAIN CORKS

No. 3—For 2-oz. bottles, per 100.....$0.50
No. 4—For 4-oz. bottles, per 100..... .60
No. 5—For 8-oz. bottles, per 100..... .70
No. 7—For 16-oz. bottles, per 100..... .85
10% off of above prices when all of one number is bought in sacks of 500 in sack.



STAND BOTTLE

No 61—White alabaster glass, plain, without initials. Each.....$0.50

No. 62—Same as cut, with initials, W., T.W., W.H., S. Each..... .85
No. 63—Clear crystal glass, plain. Each, .50



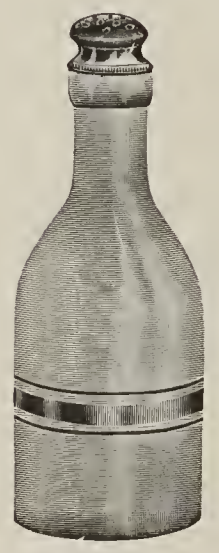
ATOMIZERS

No. 326—Best quality rubber bulb with long stem and fine sprayer. Can be used in any bottle with or without cork. Bottle is not included in price. Each.....$0.55



TOILET BOTTLE

No. 281—Clear crystal glass, fluted neck; an exceptional value. Each.....$0.50



POWDER SHAKER

No. 401—Made of aluminum. Each....$0.45



MANICURE BOWL

No. 59—Made of white alabaster glass; the word "Manicure" is painted in black letters. Width 4½ inches, depth 2 inches. Each.....$0.60
No. 60—Same as above, plain, without lettering. Each..$0.45
No. 61—Porcelain enameled manicure bowl. Each....$0.75



OPALITE GLASS

No. 79—Nickel-plated top; lettering painted in black; two styles lettering, Cream and Cold Cream. Each.....$0.60



SHAVING POWDER SHAKER

No. 96—Made of white alabaster glass, with word "Soap" painted in black letters. Each, $0.75



TALCUM SHAKER

No. 94—Plain alabaster white glass. Each.....$0.50

No. 95—Same as above, with word "Powder" painted in black letters. Each.....$0.75



ELECTRIC SIGNS
"IT PAYS TO ADVERTISE"

No. 2500—When you do, your good judgment should tell you a neat, attractive sign is the best way to let the outside know how neatly the inside of your shop must be arranged. A neat sign is an invitation to come in. Your good service brings them back. The sign does the trick first. Why not decide on the above sign? It is made of iron, neatly milled and painted black. The White Glass Canteen-style Globe is 12 inches in diameter. The black lettering is hand-painted and fired in; is wired ready to attach, and projects about 17½ inches from the wall. Each, complete....**$17.50**



No. 2500-A—Same as above, with word "Hair-Bobbing" in place of "Beauty Parlor." Each.....**$17.50**
Glass globe only, each..... **6.50**



WINDOW DISPLAY SIGNS

Window Display Sign, 14½x16 inches, hand-painted, in colors. Fifty-six changeable embossed lettered strips. Price.....**$3.50**

BARBERS' NAME SIGNS

This sign has a Black Frame with black background for the white letters that are furnished with same to make up any Name which can be changed. Each.....**$1.00**



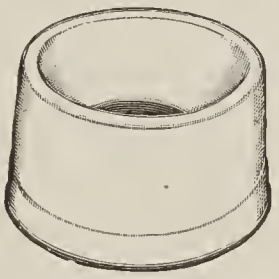
TOWEL URNS

No. 45—Heavy gauge sheet steel, porcelain enameled, tapered pattern, rimmed edge; light in weight, durable and sanitary; fitted with rubber feet; made especially to harmonize with porcelain enameled chair. To match No. 171 Shaving Paper Vase. Height 16 inches, diameter 11 inches. Each.**$4.50**



WASTE BASKET

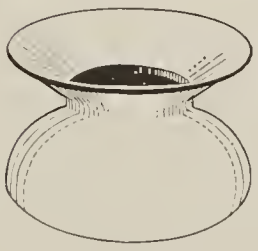
No. 528—Metal, white enameled; 14 inches high, 13 inches wide at top. Sanitary; easy to handle. Each.....**$1.50**



SANITARY CUSPIDOR

No. 534—Not a nook or corner for germs to lurk in. White porcelain outside; inner receptacle made of enameled steel; easy to clean. Size 5½x10 inches. Each....**$2.50**

CUSPIDOR



No. 716—Seamless sheet steel, white enameled inside and outside, with blue trimmings; bell top, squat base; a very attractive and exclusive shape; thoroughly sanitary; easy to clean. Size 8x6 inches. Each.....**$1.50**

No. 717—Similar to above, made of white alabaster glass. Each.....**$1.00**

SANITARY RECEIVER



No. 370—Constructed of steel and sanitarily finished in white enamel. A pressure on the pedal at the bottom raises the top, which immediately closes the moment the pressure is removed. The interior, also finished in white enamel, contains a white enameled bucket, which may be removed and emptied whenever desired, and may be kept sterile by scalding. This is a most desirable addition to the sanitary equipment and is most moderate in price. Height, 16 in.; diameter, 11 in. Each...**$6.00**



SHAVING PAPER VASE

No. 171—Porcelain enameled sheet steel; tapered pattern, rimmed edge, rubber feet. To match No. 45 Towel Urn. Height 8 inches, diameter 6 inches. Each....**$2.00**



SHAVING PAPER VASE

No. 172—Porcelain enameled. Each...**$1.50**

SHAVING PAPER URN

No. 68—White alabaster glass shaving paper urn; a very neat and sanitary urn, easy to clean. Size 5½x7½ inches. Each...**$1.25**

BARBER SIGN
DOUBLE-FACED HANGING SIGNS

No. 1—This is a very popular sign. Size 21x30 inches. Wooden frame, painted black. Sign made of 28ga. steel. Surface is baked. Waterproof. Lettering and designs are put on in three colors by our Embosso Paint Process. This process raises the letters and design, giving a rich effect. In a great many places it is desirable to hang your sign over the sidewalk. There is an advantage in this. People coming from either direction can easily see it. Furnished with hanging bracket made of 1x1x3/16 inch angle iron, all ready to erect. Price, each.....**$5.50**

BEAUTY SHOPPE SIGN
Double-Faced Hanging Signs

No. 2—Same size as above, black lettering on yellow background. Each.....**$5.50**

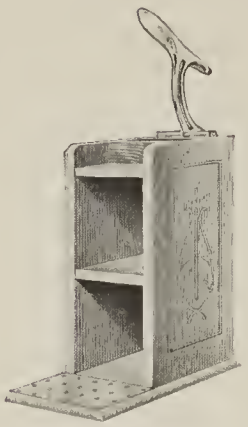
PORCELAIN SIGN

No. 3—Double-Face Porcelain Sign, with stripes for barber shop and blue with beauty shop on both sides in white letters. Each.**$6.00**



SHOE-SHINING STAND

No. 962—Constructed of heavy angle-steel, solidly riveted together; this chair is rigid, massive, and above all, practical and satisfactory in every way. In addition, the enameled and lacquer finishes, plus the neat construction, makes this an attractive and unique chair for its purpose. The legs and all metal parts are in enameled or lacquer finishes except the footrests and platforms which are plated in triple oxidized copper. The wood seats, arms and back-rests are furnished in mahogany.
Price, each.....$22.50



SHOE-SHINING FOOTREST

No. 75—Made of quarter-sawed white oak, golden finish; well built throughout; nickel-plated footrest; spaces for shoe polish, brushes, etc.; height 25 inches.
Each.....$7.00



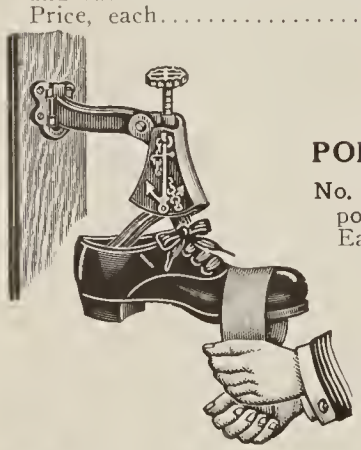
SHOE-SHINING STAND

No. 16—Made of steel wire, oxidized copper finish; polished oak wood seat and arm-rests; footrest is adjustable and can be placed under chair; fitted with shelf and drawer for polish, brushes, etc. The super-construction and neat design make this a very desirable stand.
Each.....$19.00



SHOE-SHINING FOOTREST

No. 463—Substantial wood box, golden finish. Hinged lid; cast-iron feet, black enameled finish; adjustable cast-iron footrest; adjustable seat, fitted with steel wire bail; can be easily placed before a barber's chair or any waiting chair. Light in weight, and very practical. Each.....$10.00



VELOX POLISHING BLOCK

No. 416—Handy device to polish all sizes of shoes.
Each.....$2.00



No. 55

REMOVABLE FOOTREST

Cast-iron footrest, smoothly finished; the base can be removed from socket or replaced instantly, making it specially convenient for the lady patrons; height 16 in.

No. 55 —Nickel-plated. Each.....$3.75
No. 55A—Japanned finish. Each.... 2.40
No. 55B—Bronzed finish. Each.... 2.40

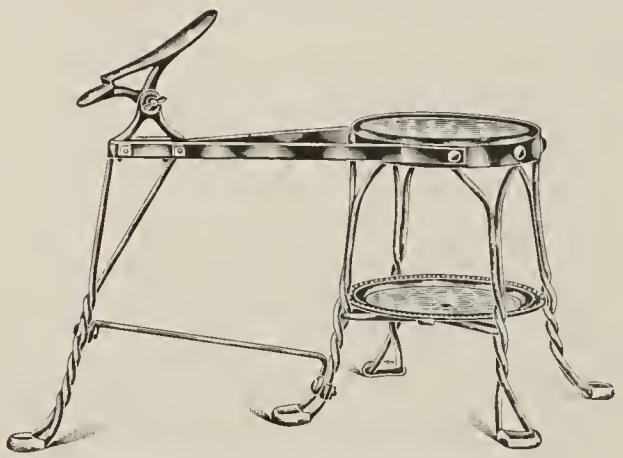


No. 53

FOOTREST

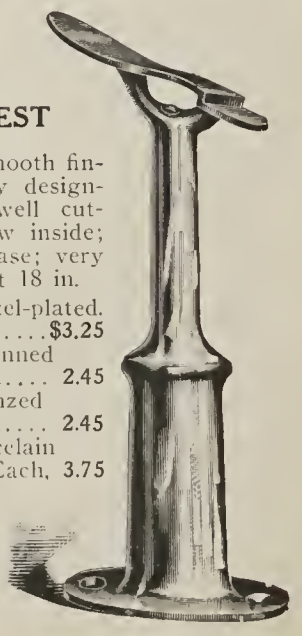
Cast iron, hollow inside; smoothly finished; raised center; smooth, well cut-out top; height 15 inches.

No. 53 —Nickel-plated. Each.....$2.10
No. 53A—Japanned finish. Each.... 1.50
No. 53B—Bronzed finish. Each.... 1.50
No. 53E—Porcelain enameled. Each, 2.75



SHOE-SHINING FOOTREST

No. 18—Heavy gauge steel wire frame, oxidized copper finish; rubber-covered feet; footrest is adjustable to any angle; polished oak seat; fitted with shelf under seat for polish, brushes, etc. Each.....$6.25



No. 54

FOOTREST

Cast iron, smooth finish, attractively designed; smooth, well cut-out top; hollow inside; flanged oval base; very massive; height 18 in.

No. 54 —Nickel-plated. Each.....$3.25
No. 54A—Japanned finish. Each.... 2.45
No. 54B—Bronzed finish. Each.... 2.45
No. 54E—Porcelain enameled. Each, 3.75

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